

REQUEST FOR PROPOSAL (RFP) (For Low-Valued Services)

NAME & ADDRESS OF FIRM	DATE: January 5, 2021
	REFERENCE: UNDP-RFP/UGA20/018

Dear Sir / Madam:

We kindly request you to submit your Proposal to Conduct Training of Selected Project Beneficiaries Using United Nation's International Labour Organization (ILO) Start and Improve Your Business (SIYB) And Get Ahead Methodologies

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals may be submitted on or before Monday, January 18, 2021 and via email, to the address below:

tenders.kampala@undp.org

Your Proposal must be expressed in the English, and valid for a minimum period of 90days

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. Proposal MUST be submitted through email provided above, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Applicants are instructed to submit their financial proposals in Uganda Shillings for this consultancy here. The proposals should be sent via email, with 2 attachments (Technical and Financial separately)

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: http://www.un.org/depts/ptd/pdf/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

Procurement Team

Description of Requirements

Context of the Requirement

TERMS OF REFERENCE

Location: Uganda

Description of the assignment: Procurement of a Firm to Conduct Training of Selected Project Beneficiaries Using United Nation's International Labour Organization (ILO) Start and Improve Your Business (SIYB) And Get Ahead Methodologies

Type of Contract: Consultancy - Firm

Languages Required: English

Starting date: Upon signing contract

Expected Duration of Assignment: 3 months

BACKGROUND

The Building Resilient communities, wetland ecosystems and associated catchment projects (GCF) in the 2020 annual workplan, is implementing project activity 2.2 "Economically viable and sustainable livelihood and income generating interventions introduced, promoted and supported in the wetland and immediate catchment".

The activity entails providing livelihood support (beehives, cold storage facilities, solar panels, biogas equipment, agro processing equipment etc.) to 10,000 men and women (at least 40% female) in the project sites

Under this action, the project under component 2 led by the MAAIF plans;

- 1) To train 50 farmer's groups and support them on alternative livelihoods.
- 2) To have 10,000 men and women trained on off farm alternative options using the ILO's enterprise development methodologies
- 3) To have placement of at least 50% of the trainees in durable jobs

The project aims to adopt the United Nation's International Labour Organization's (ILO) Start and Improve Your Business (SIYB) and Gender Entrepreneurship Together (GET) Ahead development approach ensuring that women and men in poverty gain skills and knowledge that they can apply to improve their incomes and take a more active role in shaping their communities.

SIYB and GET methodology consist of a set of processes designed to build the beneficiary capacity to plan and manage their enterprises that will promote local economic development. The skills training programmes provide necessary post-training mentorship and support to for example enhance access to markets.

The methodology will help the wetland users attain economic empowerment of underprivileged groups and will focus on the crucial role of skill development in creating employment opportunities. Through SIYB and GET Ahead methodology, the project is focusing on improving the future of its beneficiaries with low levels of literacy and numeracy living in rural areas and previously deriving their livelihood from the wetlands.

Building on a memorandum of understanding between UNDP and ILO, the ILO, following its institutional expertise and mandate, is to provide technical support to the national implementing partners during the implementation of the activities listed under Component 2 above especially those to do with enterprise development and job creation.

SCOPE OF WORK AND DELIVERABLES

Purpose of the Assignment

The overall objective of the assignment is to train 10,000 beneficiaries using ILO's SIYB and GET Ahead enterprise training approaches over a period of 1 year. Conduct the training of trainers who will subsequently train entrepreneurs to ensure sustainable development of enterprises in a way that is responsive to the current and projected enterprise skills requirement in job-rich sectors such as natural resource management, agriculture and social services eco-tourism.

Proposed Approach

The Project, as part of its theory of change, is providing technical and financial assistance across all the project sites to encourage good employment opportunities that would translate into poverty reduction and economic growth, with a direct impact on the rural economy. The project will focus on the last tier of the three levels that is at the micro level. The project will target beneficiaries living in rural areas around the targeted wetlands and provide them with training in enterprise management skills needed to succeed, with start-up support and post-training assistance.

To execute the enterprise training to the beneficiaries, ILO is expected to:

- 1) Assist UNDP and MAAIF to identify the trained and certified trainers in ILO SIYB and GET Ahead enterprise development packages.
- 2) Ensure that the SIYB and GET Ahead trainers are well equipped in terms of skills to best deliver the training to entrepreneurs
- 3) Support UNDP and MAAIF in the quality assurance of the training of the entrepreneurs by the trainers as requested by UNDP and partners.

Planned detailed activities.

The ILO certified trainers recruited, while executing the tasks, will be required to work very closely with UNDP and the MAAIF to ensure the enterprise development methodology is well linked to the work already ongoing among the beneficiaries and build on the enterprises selected by the beneficiaries while demonstrating the project theory of change which must link the livelihood options to wetland wise use or show adoption of alternative options in preference to using the wetland to derive their survival.

MAAIF will supervise the procuring of appropriate livelihood options identified during the trainings that are viable in the respective wetland sites and adjacent areas. These shall be provided using a mechanism to be devised by MAAIF together with stakeholders. In the first quarter (3 months) of the intervention, the 2,000 beneficiaries (at least 40% female) will be trained according to the SIYB and GET technologies (methodologies) and supported thereafter in business development (beehives, cold storage facilities, solar panels, biogas equipment, agro processing equipment etc.) in the project sites, using a mechanism to be developed by the project in partnership with stakeholders.

MAAIF will select the 2,000 beneficiaries in project districts (men, women and youth (at least 40% female) in the following districts; Kabale, Bushenyi, Ntugamo, Sheema, Mitooma, Pallisa, Ngora, Butebo, Kaliro, Namutumba, Kibuku, and Kanungu for technical and enterprise skills training for employment in key economic sectors viable in wetland areas targeting both women and men.

Key Activities:

- A Training plan outlining the structure, timelines and format of training to be undertaken, outlining the preferred districts.
- Undertake preparation of logistical requirements and training manuals or materials for the agreed beneficiaries of the training.
- Undertake the actual training of beneficiaries the ILO's SIYB.

Target Audience

The activity will target 2,000 men and women being provided with a training in ILO's enterprise development training methodology for enterprise skills. The beneficiaries will be required to develop business plans on how they intend to manage or grow the enterprises that that they currently operate or aim to start.

Expected outputs:

After execution of the activities, the following are expected to be delivered;

1) A pool of SIYB and GET Ahead firms of trainers is in place to provide the training to beneficiaries

- 2) 2,000 beneficiaries trained by the firms of trainers in 3 months and supported to develop business plans.
- 3) 2,000 bankable Business plans developed by beneficiaries to be evaluated for startups or capital injection support enabling them placement in durable jobs.

Duration: The ILO certified trainers will collaborate with UNDP and MAAIF on this assignment within a period of 60 days spread across a 90 days period.

Organization of and Conduct of the Consultancy

The assignment shall be directly contracted by UNDP on behalf of the project. During the assignment, ILO will provide technical support to the assignment to the extent possible in collaboration with the Ministry of Agriculture, Animal Industry and Fisheries (MAAIF) who will be responsible for the day to day execution of the assignment while working very closely with the GCF Wetlands Restoration Project team. The location of the assignment is in Kampala with frequent field work in first 12 project districts in Eastern and South Western Uganda. UNDP, MWE and MAAIF will avail to the ILO certified trainers all the necessary information in their possession and give assistance as will reasonably be required for the conduct of the entrepreneur training. MAAIF will also introduce the selected Master trainers to the relevant public bodies and stakeholders in the 12 districts.

The governance of the assignment will further require ILO certified trainers;

- To work with the GCF Wetlands Restoration Project team and a selected technical team from the Ministry of Agriculture, Animal Industry and Fisheries (MAAIF) while supporting the delivery of entrepreneur training using the ILO SIYB and GET Ahead methodologies to 2,000 beneficiaries.
- 2. To ensure that there are enough trainers of trainers in SIYB and GET Ahead enterprise packages who can conduct the entrepreneurship training of beneficiaries.
- 3. To ensure the entrepreneurs training content covers the needs of the beneficiaries.

REQUIREMENTS FOR EXPERIENCE AND QUALIFICATIONS

Task and Training Team leader Lead:

The Task and Formalization Lead of the firm MUST have the following Qualifications, experience and Competencies

Academic Qualifications:

• A Master's degree or higher in economics, entrepreneurship, natural resource management, business administration, development studies or relevant disciplines.

Years of experience:

- At least five (5) years of relevant work experience related to capacity building in adult learning methodologies and sustainable development with a strong background in entrepreneurship;
- Demonstrated experience conducting large trainings in diverse environments in Uganda.
- Demonstrated experience in natural resources management will be an added advantage;

Competencies:

Corporate competencies

- Commitment to UNDP's mission, vision and values;
- Sensitivity to cultural, gender, religion, race, nationality and age differences.
- Demonstrates integrity by modeling the UN's values and ethical standards;
- Promotes the vision, mission, and strategic goals of UNDP;
- Displays cultural, gender, religion, race, nationality and age sensitivity and adaptability;
- Treats all people fairly without favoritism.

Functional Competencies:

- Advanced skills in Microsoft Office with strong analytical and presentation skills;
- Ability to execute multi-stakeholder engagements;
- Produce high quality analytical outputs and in a timely manner;
- Strong organizational skills;
- Ability to work independently, flexibly and under pressure utilizing initiative;
- Sound judgment, strategic thinking and the ability to manage competing priorities;
- Flexibility in responding to changing priorities in a fast-paced environment;
- Strong analytical, research and writing skills and demonstrated ability to think strategically;
- Strong inter-personal, communications, negotiation and liaison skills; Excellent written and spoken communication skills in English. Working knowledge of the local languages is an advantage.

Language requirements

• Fluency in written and spoken English.

Intellectual Property:

The title rights, copyrights and all other rights whatsoever nature in any material produced under the provisions of this ToR will be vested exclusively in UNDP. All information pertaining to this project as well as outputs produced under this contract shall remain the property of the UNDP who shall have exclusive rights over their use. Except for purposes of this assignment, the products shall not be disclosed

to the public nor used in whatever format without written permission of UNDP in line with the national and International Copyright Laws applicable.

PRICE PROPOSAL AND SCHEDULE OF PAYMENTS

A lump sum payment, in two tranches, shall be made upon successful completion and certification of work done as indicated in this Terms of Reference.

Payment Releases	Percentage	Timing (after contracting)
Final Approved Inception Report	40%	Upon submission of the inception report - Within 10 (ten) days of contract signing
Submission of Final training report comprised of among others the business plans outlining the alternative income generating activities of the trainees.	60%	Upon submission the final Report - Within ten (10) workdays after the training and approval of final output by the Team Leader.

Evaluation Method and Criteria

Recruitment Qua	Recruitment Qualifications				
Task Manager	Education				
& Lead – SIYB	Advanced degree in economics,				
Training	entrepreneurship, development studies,				
	natural resource management, business				
	administration, and/or another relevant				
	field;				
	Experience:				
	Minimum 3 years of experience in supervising teams in similar assignments				
	 Sound knowledge and understanding of the 				
	development context in Uganda, specifically with				
	regard to small scale mining and quarrying				
	Previous work for similar development				
	projects/programs/studies				
	Excellent writing and communication skills in English				
Language	Fluency in English required. Working knowledge of local				
Requirements	languages in Uganda and/or demonstration of training team				
	expertise in respective local languages.				

Cumulative analysis

Individual firms will be evaluated based on the <u>cumulative analysis</u> methodology (weighted scoring method), where the award of the contract will be made to the individual consultant whose offer has been evaluated and determined as:

• Responsive/compliant/acceptable; and

• Having received the highest score out of a pre-determined set of technical and financial criteria specific to the solicitation.

Technical Criteria weight: [70%] Financial Criteria weight: [30%]

Only proposals obtaining a minimum of 70% on the Technical evaluation would be considered for the Financial Evaluation.

Technical Criteria – Maximum 70 points

1.0	Bidder's qualification, capacity and experience	Points Obtainable
1.1	General Organizational Capability which is likely to affect implementation: management structure	50
1.2	Financial stability and project financing capacity, project management controls.	50
1.3	Relevance of specialized knowledge and experience on similar engagements done in the region/country (List of contracts executed)	65
1.4	Quality assurance procedures and risk mitigation measures	50
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2.0	Proposed Methodology, Approach and Implementation Plan	Points Obtainable
2.1	Understanding of the requirement: Have the important aspects of the task been addressed in sufficient detail? Are the different components of the project adequately weighted relative to one another?	100
2.2	Description of the Offeror's approach and methodology for meeting or exceeding the requirements of the Terms of Reference	100
2.3	Details on how the different service elements shall be organized, controlled and delivered	50
2.4	Description of available performance monitoring and evaluation mechanisms and tools; how they shall be adopted and used for a specific requirement	50
2.5	Assessment of the implementation plan proposed including whether the activities are properly sequenced and if these are logical and realistic	150

2.6	Demonstration of ability to plan, integrate and	120
2.6	effectively implement sustainability measures in the execution of the contract	120
	execution of the contract	570
		Points
3.0	Management Structure and Key Personnel	Obtainable
	Composition and structure of the team proposed. Are	
3.1	the proposed roles of the management and the team	100
3.1	of key personnel suitable for the provision of the	
	necessary services?	
3.2	Qualifications of key personnel proposed	
3.2 a	Team Leader	65
	1. A Master's degree in economics,	
	entrepreneurship, development studies, natural	
	resource management, business administration,	
	and/or another relevant field	
	2. A minimum of 5 years' working experience	
	providing SIYB training methodologies.	
	3. Demonstrable professional experience in	
	conducting similar assignments	
	Participation in at least 3 similar assignments;	
3.2 b	Trainers (Two)	50
	1. Training in ILO SIYB or related field/Equivalent	
	qualifications.	
	2. A minimum of 3 years' working experience	
	providing SIYB trainings.	
	3. Demonstrable professional experience in	
	conducting similar assignments	
	Participation in at least 2 similar assignments;	
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Financial Criteria - 30% of total evaluation

The following formula will be used to evaluate financial proposal:

 $p = y (\mu/z)$, where

p = points for the financial proposal being evaluated

y = maximum number of points for the financial proposal

 μ = price of the lowest priced proposal

z = price of the proposal being evaluated

UNDP is applying fair and transparent selection process that would consider both the technical qualification of Individual Consultants as well as their price proposals. The contract will be awarded to the firm obtaining the highest combined technical and financial scores.

UNDP retains the right to declare the tender unsuccessful should no applicant meet the minimum requirements. It also retains the right to contact references directly. Payments will be made only upon confirmation of UNDP on delivering on the contract obligations in a satisfactory manner.

Consultant Team Members are responsible for ensuring they have vaccinations/inoculations when travelling to certain countries, as designated by the UN Medical Director. Consultants are also required to comply with the UN security directives set forth under dss.un.org

Due to large number of applications we receive, we are able to inform only the successful candidates about the outcome or status of the selection process.

Documents to be included when submitting the proposals

Interested consultancy firms must submit the following documents/information to demonstrate their qualifications in one single PDF document:

- Duly accomplished Letter of Confirmation of Interest and Availability using the template provided by UNDP (Annex II).
- A copy of relevant reports related to the thematic areas of the assignment
- Personal CV or P11, indicating all experience from similar projects, as well as the contact details (email and telephone number) of the Candidate and at least three (3) professional references.
- Technical proposal:
 - Brief description of why the individuals proposed/Team Leads are the most suitable for the assignment
 - A methodology, on how they will approach and complete the assignment
- Financial proposal that indicates the all-inclusive fixed total contract price, supported by a breakdown of costs, as per template provided (Annex II). Applicants are instructed to submit their financial proposals in Uganda Shillings for this consultancy here. The proposals should be sent via email with the following subject heading: "TECHNICAL AND FINANCIAL PROPOSAL FOR FIRM TO CONDUCT TRAINING OF SELECTED PROJECT BENEFICIARIES USING ILO SIYB AND GET AHEAD METHODOLOGIES" latest by January 18th 2021. Proposals received after the deadline will be rejected. In order to assist the requesting unit in the comparison of financial proposals, the financial proposal should be all-inclusive and include a breakdown. The term 'all-inclusive" implies that all costs (professional fees, travel related expenses, communications, utilities, consumables, insurance, etc.) except logistical costs related to organizing the validation workshop that could possibly be incurred by the Contractor are already factored into the financial proposal.

	Proposed Team Members must submit the following documents/information to demonstrate their qualifications in one single PDF document: 1) Duly accomplished Letter of Confirmation of Interest and Availability using the template provided by UNDP (Annex II). 2) Personal CV or P11, indicating all experience from similar projects, as well as the contact details (email and, telephone number) of the Team Leads and at least three (3) professional references. 3) Technical proposal: a. Brief description of why the individuals proposed are the most suitable for the assignment b. A methodology, on how they will approach and complete the assignment. [If applicable. A methodology is recommended for intellectual services, but may be omitted for support services] 4) Financial proposal that indicates the all-inclusive fixed total contract price, supported by a breakdown of costs, as per template provided (Annex II) ANNEXES (to be downloaded from UNDP Uganda Website, procurement notices section: www.undp.or.ug): • ANNEX I- Individual Contractor General Terms and Conditions • ANNEX II – Offers' Letter to UNDP Confirming Interest and Availability for the Individual Contractor Assignment This TOR is approved by: [indicate name of Approving Manager, only for internal purposes.] Signature Name and Designation
	Date of Signing
Implementing Partner of UNDP	UNDP
Brief Description of the Required Services ¹	Reference to Concept Note attached
List and Description of Expected	Reference to Concept Note attached

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¹ A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.

Outputs to be					
Delivered Person to					
	[Programme Management Specialist CCDRR Project Focal Persons LINDS				
Supervise the	[Programme Management Specialist – CCDRR, Project Focal Persons – UNDP				
Work/Perform					
ance of the					
Service					
Provider					
Frequency of	Weekly				
Reporting					
Progress					
Reporting	YES				
Requirements					
	☐ Exact Address	s/es [pls. specify]			
Location of	☑ At Contractor	's Location			
work					
Expected	90 days				
duration of					
work					
Target start	1 st February 202	1			
date					
Latest	30 th April 2021				
completion	'				
date					
Travels			Brief Description		
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	 Articles and Memorandum of Association; Full physical, postal, telephone and email address. Corporate Profile 					
Implementatio n Schedule indicating breakdown and timing of activities/sub- activities	⊠ Required □ Not Required					
Names and curriculum vitae of individuals who will be involved in completing the services	☑ Required ☐ Not Required					
Currency of Proposal	☐ United State☐ Euro☐ Local Curren					
Value Added Tax on Price Proposal ²		usive of VAT and ousive of VAT and o				
Validity Period of Proposals (Counting for the last day of submission of quotes)	☐ 60 days ☐ 90 days ☐ 120 days ☐ In exceptional circumstances, UNDP may request the Proposer to extend the validity of the Proposal beyond what has been initially indicated in this RFP. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Proposal.					
Partial Quotes						
Payment Terms ³	Outputs Percentage Timing Condition for Payment Release					

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² VAT exemption status varies from one country to another. Pls. check whatever is applicable to the UNDP CO/BU requiring the service.

³ UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding \$30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.

Person(s) to review/inspect / approve outputs/compl eted services and authorize the disbursement of payment	Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and b) Receipt of invoice from the Service Provider. [pls. indicate designations, not names]
Type of Contract to be Signed	 □ Purchase Order ☑ Institutional Contract □ Contract for Professional Services □ Long-Term Agreement⁴ □ Other Type of Contract
Criteria for Contract Award	 □ Lowest Price Quote among technically responsive offers ☑ Highest Combined Score (based on the 70% technical offer and 30% price weight distribution) ☑ Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non acceptance of the GTC may be grounds for the rejection of the Proposal.
Criteria for the Assessment of Proposal	Technical Proposal (70%) ☑ Expertise of the Firm's Candidate 65% ☐ Methodology, Its Appropriateness to the Condition and Timeliness of the Implementation Plan 30% ☐ Management Structure and Qualification of Key Personnel 5% Financial Proposal (30%)

⁴ Minimum of one (1) year period and may be extended up to a maximum of three (3) years subject to satisfactory performance evaluation. This RFP may be used for LTAs if the annual purchases will not exceed \$100,000.00.

	To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.
UNDP will award the contract to:	☑ One and only one Service Provider ☐ One or more Service Providers, depending on the following factors :
Annexes to this RFP ⁵	 ✓ Form for Submission of Proposal (Annex 2) ✓ General Terms and Conditions / Special Conditions (Annex 3)⁶ ✓ Detailed TOR □ Others⁷ [pls. specify]
Contact Person for Inquiries (Written inquiries only)8	[Name] [Designation] [Fax/Email]. Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.
Other Information [pls. specify]	

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL9

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery¹⁰)

[insert: Location].
[insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a) Profile describing the nature of business, field of expertise, licenses, certifications, accreditations;
- b) Business Licenses Registration Papers, Tax Payment Certification, etc.
- c) Latest Audited Financial Statement income statement and balance sheet to indicate Its financial stability, liquidity, credit standing, and market reputation, etc.;
- d) Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
- e) Certificates and Accreditation including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed

⁹ This serves as a guide to the Service Provider in preparing the Proposal.

¹⁰ Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

methodology will be appropriate to the local conditions and context of the work.

C. Qualifications of Key Personnel

If required by the RFP, the Service Provider must provide:

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.

D. Cost Breakdown per Deliverable*

	Deliverables [list them as referred to in the RFP]	Percentage of Total Price (Weight for payment)	Price (Lump Sum, All Inclusive)
1	Deliverable 1		
2	Deliverable 2		
3			
	Total	100%	

^{*}This shall be the basis of the payment tranches

E. Cost Breakdown by Cost Component [This is only an Example]:

Description of Activity	Remuneration	Total Period of	No. of	Total Rate
	per Unit of Time	Engagement	Personnel	
I. Personnel Services				
1. Services from Home Office				
a. Expertise 1				
b. Expertise 2				
2. Services from Field Offices				
a . Expertise 1				
b. Expertise 2				
3. Services from Overseas				
a. Expertise 1				
b. Expertise 2				
II. Out of Pocket Expenses				
1. Travel Costs				
2. Daily Allowance				
3. Communications				
4. Reproduction				
5. Equipment Lease		·		
6. Others				

III. Other Related Costs		
mi Guier Meiatea Goots		

[Name and Signature of the Service Provider's Authorized Person]
[Designation]
[Date]

Annex 3

General Terms and Conditions for Services

1.0 LEGAL STATUS:

The Contractor shall be considered as having the legal status of an independent contractor vis-à-vis the United Nations Development Programme (UNDP). The Contractor's personnel and sub-contractors shall not be considered in any respect as being the employees or agents of UNDP or the United Nations.

2.0 SOURCE OF INSTRUCTIONS:

The Contractor shall neither seek nor accept instructions from any authority external to UNDP in connection with the performance of its services under this Contract. The Contractor shall refrain from any action that may adversely affect UNDP or the United Nations and shall fulfill its commitments with the fullest regard to the interests of UNDP.

3.0 CONTRACTOR'S RESPONSIBILITY FOR EMPLOYEES:

The Contractor shall be responsible for the professional and technical competence of its employees and will select, for work under this Contract, reliable individuals who will perform effectively in the implementation of this Contract, respect the local customs, and conform to a high standard of moral and ethical conduct.

4.0 ASSIGNMENT:

The Contractor shall not assign, transfer, pledge or make other disposition of this Contract or any part thereof, or any of the Contractor's rights, claims or obligations under this Contract except with the prior written consent of UNDP.

5.0 SUB-CONTRACTING:

In the event the Contractor requires the services of sub-contractors, the Contractor shall obtain the prior written approval and clearance of UNDP for all sub-contractors. The approval of UNDP of a sub-contractor shall not relieve the Contractor of any of its obligations under this Contract. The terms of any sub-contract shall be subject to and conform to the provisions of this Contract.

6.0 OFFICIALS NOT TO BENEFIT:

The Contractor warrants that no official of UNDP or the United Nations has received or will be offered by the Contractor any direct or indirect benefit arising from this Contract or the award thereof. The Contractor agrees that breach of this provision is a breach of an essential term of this Contract.

7.0 INDEMNIFICATION:

The Contractor shall indemnify, hold and save harmless, and defend, at its own expense, UNDP, its officials, agents, servants and employees from and against all suits, claims, demands, and liability of any nature or kind, including their costs and expenses, arising out of acts or omissions of the Contractor, or the Contractor's employees, officers, agents or sub-contractors, in the performance of this Contract. This provision shall extend, inter alia, to claims and liability in the nature of workmen's compensation, products liability and liability arising out of the use of patented inventions or devices, copyrighted material or other intellectual property by the Contractor, its employees, officers, agents, servants or sub-contractors. The obligations under this Article do not lapse upon termination of this Contract.

8.0 INSURANCE AND LIABILITIES TO THIRD PARTIES:

- **8.1** The Contractor shall provide and thereafter maintain insurance against all risks in respect of its property and any equipment used for the execution of this Contract.
- **8.2** The Contractor shall provide and thereafter maintain all appropriate workmen's compensation insurance, or the equivalent, with respect to its employees to cover claims for personal injury or death in connection with this Contract.
- 8.3 The Contractor shall also provide and thereafter maintain liability insurance in an adequate amount to cover third party claims for death or bodily injury, or loss of or damage to property, arising from or in connection with the provision of services under this Contract or the operation of any vehicles, boats, airplanes or other equipment owned or leased by the Contractor or its agents, servants, employees or sub-contractors performing work or services in connection with this Contract.
- **8.4** Except for the workmen's compensation insurance, the insurance policies under this Article shall:
 - **8.4.1** Name UNDP as additional insured;
 - **8.4.2** Include a waiver of subrogation of the Contractor's rights to the insurance carrier against the UNDP;
 - **8.4.3** Provide that the UNDP shall receive thirty (30) days written notice from the insurers prior to any cancellation or change of coverage.
 - **8.5** The Contractor shall, upon request, provide the UNDP with satisfactory evidence of the insurance required under this Article.

9.0 ENCUMBRANCES/LIENS:

The Contractor shall not cause or permit any lien, attachment or other encumbrance by any person to be placed on file or to remain on file in any public office or on file with the UNDP against any monies due or to become due for any work done or materials furnished under this Contract, or by reason of any other claim or demand against the Contractor.

10.0 TITLE TO EQUIPMENT:

Title to any equipment and supplies that may be furnished by UNDP shall rest with UNDP and any such equipment shall be returned to UNDP at the conclusion of this Contract or when no longer needed by the Contractor. Such equipment, when returned to UNDP, shall be in the same condition as when delivered to the Contractor, subject to normal wear and tear. The Contractor shall be liable to compensate UNDP for equipment determined to be damaged or degraded beyond normal wear and tear.

11.0 COPYRIGHT, PATENTS AND OTHER PROPRIETARY RIGHTS:

- 11.1 Except as is otherwise expressly provided in writing in the Contract, the UNDP shall be entitled to all intellectual property and other proprietary rights including, but not limited to, patents, copyrights, and trademarks, with regard to products, processes, inventions, ideas, know-how, or documents and other materials which the Contractor has developed for the UNDP under the Contract and which bear a direct relation to or are produced or prepared or collected in consequence of, or during the course of, the performance of the Contract, and the Contractor acknowledges and agrees that such products, documents and other materials constitute works made for hire for the UNDP.
- 11.2 To the extent that any such intellectual property or other proprietary rights consist of any intellectual property or other proprietary rights of the Contractor: (i) that pre-existed the performance by the Contractor of its obligations under the Contract, or (ii) that the Contractor may develop or acquire, or may have developed or acquired, independently of the performance of its obligations under the Contract, the UNDP does not and shall not claim any ownership interest thereto, and the Contractor grants to the UNDP a perpetual license to use such intellectual property or other proprietary right solely for the purposes of and in accordance with the requirements of the Contract.
- 11.3 At the request of the UNDP; the Contractor shall take all necessary steps, execute all necessary documents and generally assist in securing such proprietary rights and transferring or licensing them to the UNDP in compliance with the requirements of the applicable law and of the Contract.
- Subject to the foregoing provisions, all maps, drawings, photographs, mosaics, plans, reports, estimates, recommendations, documents, and all other data compiled by or received by the Contractor under the Contract shall be the property of the UNDP, shall be made available for use or inspection by the UNDP at reasonable times and in reasonable places, shall be treated as confidential, and shall be delivered only to UNDP authorized officials on completion of work under the Contract.

12.0 USE OF NAME, EMBLEM OR OFFICIAL SEAL OF UNDP OR THE UNITED NATIONS:

The Contractor shall not advertise or otherwise make public the fact that it is a Contractor with UNDP, nor shall the Contractor, in any manner whatsoever use the name, emblem or official seal of UNDP or THE United Nations, or any abbreviation of the name of UNDP or United Nations in connection with its business or otherwise.

13.0 CONFIDENTIAL NATURE OF DOCUMENTS AND INFORMATION:

Information and data that is considered proprietary by either Party and that is delivered or disclosed by one Party ("Discloser") to the other Party ("Recipient") during the course of performance of the Contract, and that is designated as confidential ("Information"), shall be held in confidence by that Party and shall be handled as follows:

- **13.1** The recipient ("Recipient") of such information shall:
 - **13.1.1** use the same care and discretion to avoid disclosure, publication or dissemination of the Discloser's Information as it uses with its own similar information that it does not wish to disclose, publish or disseminate; and,
 - **13.1.2** use the Discloser's Information solely for the purpose for which it was disclosed.
- 13.2 Provided that the Recipient has a written agreement with the following persons or entities requiring them to treat the Information confidential in accordance with the Contract and this Article 13, the Recipient may disclose Information to:
 - **13.2.1** any other party with the Discloser's prior written consent; and,
 - 13.2.2 the Recipient's employees, officials, representatives and agents who have a need to know such Information for purposes of performing obligations under the Contract, and employees officials, representatives and agents of any legal entity that it controls it, or with which it is under common control, who have a need to know such Information for purposes of performing obligations under the Contract, provided that, for these purposes a controlled legal entity means:
 - **13.2.2.1** a corporate entity in which the Party owns or otherwise controls, whether directly or indirectly, over fifty percent (50%) of voting shares thereof; or,
 - **13.2.2.2** any entity over which the Party exercises effective managerial control; or.
 - **13.2.2.3** for the UNDP, an affiliated Fund such as UNCDF, UNIFEM and UNV.
- 13.3 The Contractor may disclose Information to the extent required by law, provided that, subject to and without any waiver of the privileges and immunities of the United Nations, the Contractor will give the UNDP sufficient prior notice of a request for the disclosure of Information in order to allow the UNDP to have a reasonable opportunity to take protective measures or such other action as may be appropriate before any such disclosure is made.

- 13.4 The UNDP may disclose Information to the extent as required pursuant to the Charter of the UN, resolutions or regulations of the General Assembly, or rules promulgated by the Secretary-General.
- 13.5 The Recipient shall not be precluded from disclosing Information that is obtained by the Recipient from a third party without restriction, is disclosed by the Discloser to a third party without any obligation of confidentiality, is previously known by the Recipient, or at any time is developed by the Recipient completely independently of any disclosures hereunder.
- 13.6 These obligations and restrictions of confidentiality shall be effective during the term of the Contract, including any extension thereof, and, unless otherwise provided in the Contract, shall remain effective following any termination of the Contract.

14.0 FORCE MAJEURE; OTHER CHANGES IN CONDITIONS

- In the event of and as soon as possible after the occurrence of any cause constituting force majeure, the Contractor shall give notice and full particulars in writing to the UNDP, of such occurrence or change if the Contractor is thereby rendered unable, wholly or in part, to perform its obligations and meet its responsibilities under this Contract. The Contractor shall also notify the UNDP of any other changes in conditions or the occurrence of any event that interferes or threatens to interfere with its performance of this Contract. On receipt of the notice required under this Article, the UNDP shall take such action as, in its sole discretion; it considers to be appropriate or necessary in the circumstances, including the granting to the Contractor of a reasonable extension of time in which to perform its obligations under this Contract.
- 14.2 If the Contractor is rendered permanently unable, wholly, or in part, by reason of force majeure to perform its obligations and meet its responsibilities under this Contract, the UNDP shall have the right to suspend or terminate this Contract on the same terms and conditions as are provided for in Article 15, "Termination", except that the period of notice shall be seven (7) days instead of thirty (30) days.
- **14.3** Force majeure as used in this Article means acts of God, war (whether declared or not), invasion, revolution, insurrection, or other acts of a similar nature or force.
- 14.4 The Contractor acknowledges and agrees that, with respect to any obligations under the Contract that the Contractor must perform in or for any areas in which the UNDP is engaged in, preparing to engage in, or disengaging from any peacekeeping, humanitarian or similar operations, any delays or failure to perform such obligations arising from or relating to harsh conditions within such areas or to any incidents of civil unrest occurring in such areas shall not, in and of itself, constitute force majeure under the Contract..

15.0 TERMINATION

15.1 Either party may terminate this Contract for cause, in whole or in part, upon thirty (30) days notice, in writing, to the other party. The initiation of arbitral proceedings in

- accordance with Article 16.2 ("Arbitration"), below, shall not be deemed a termination of this Contract.
- 15.2 UNDP reserves the right to terminate without cause this Contract at any time upon 15 days prior written notice to the Contractor, in which case UNDP shall reimburse the Contractor for all reasonable costs incurred by the Contractor prior to receipt of the notice of termination.
- 15.3 In the event of any termination by UNDP under this Article, no payment shall be due from UNDP to the Contractor except for work and services satisfactorily performed in conformity with the express terms of this Contract.
- 15.4 Should the Contractor be adjudged bankrupt, or be liquidated or become insolvent, or should the Contractor make an assignment for the benefit of its creditors, or should a Receiver be appointed on account of the insolvency of the Contractor, the UNDP may, without prejudice to any other right or remedy it may have under the terms of these conditions, terminate this Contract forthwith. The Contractor shall immediately inform the UNDP of the occurrence of any of the above events.

16.0 SETTLEMENT OF DISPUTES

- 16.1 Amicable Settlement: The Parties shall use their best efforts to settle amicably any dispute, controversy or claim arising out of this Contract or the breach, termination or invalidity thereof. Where the parties wish to seek such an amicable settlement through conciliation, the conciliation shall take place in accordance with the UNCITRAL Conciliation Rules then obtaining, or according to such other procedure as may be agreed between the parties.
- 16.2 Arbitration: Any dispute, controversy, or claim between the Parties arising out of the Contract or the breach, termination, or invalidity thereof, unless settled amicably under Article 16.1, above, within sixty (60) days after receipt by one Party of the other Party's written request for such amicable settlement, shall be referred by either Party to arbitration in accordance with the UNCITRAL Arbitration Rules then obtaining. The decisions of the arbitral tribunal shall be based on general principles of international commercial law. For all evidentiary questions, the arbitral tribunal shall be guided by the Supplementary Rules Governing the Presentation and Reception of Evidence in International Commercial Arbitration of the International Bar Association, 28 May 1983 edition. The arbitral tribunal shall be empowered to order the return or destruction of goods or any property, whether tangible or intangible, or of any confidential information provided under the Contract, order the termination of the Contract, or order that any other protective measures be taken with respect to the goods, services or any other property, whether tangible or intangible, or of any confidential information provided under the Contract, as appropriate, all in accordance with the authority of the arbitral tribunal pursuant to Article 26 ("Interim Measures of Protection") and Article 32 ("Form and Effect of the Award") of the UNCITRAL Arbitration Rules. The arbitral tribunal shall have no authority to award punitive damages. In addition, unless otherwise expressly provided in the Contract, the arbitral tribunal shall have no authority to award interest in excess of the London Inter-Bank Offered Rate ("LIBOR") then prevailing, and any such

interest shall be simple interest only. The Parties shall be bound by any arbitration award rendered as a result of such arbitration as the final adjudication of any such dispute, controversy, or claim.

17.0 PRIVILEGES AND IMMUNITIES:

Nothing in or relating to this Contract shall be deemed a waiver, express or implied, of any of the privileges and immunities of the United Nations, including its subsidiary organs.

18.0 TAX EXEMPTION

- 18.1 Section 7 of the Convention on the Privileges and Immunities of the United Nations provides, inter-alia that the United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.
- 18.2 Accordingly, the Contractor authorizes UNDP to deduct from the Contractor's invoice any amount representing such taxes, duties or charges, unless the Contractor has consulted with the UNDP before the payment thereof and the UNDP has, in each instance, specifically authorized the Contractor to pay such taxes, duties or charges under protest. In that event, the Contractor shall provide the UNDP with written evidence that payment of such taxes, duties or charges has been made and appropriately authorized.

19.0 CHILD LABOUR

- 19.1 The Contractor represents and warrants that neither it, nor any of its suppliers is engaged in any practice inconsistent with the rights set forth in the Convention on the Rights of the Child, including Article 32 thereof, which, inter alia, requires that a child shall be protected from performing any work that is likely to be hazardous or to interfere with the child's education, or to be harmful to the child's health or physical mental, spiritual, moral or social development.
- 19.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, at no cost to UNDP.

20.0 MINES:

20.1 The Contractor represents and warrants that neither it nor any of its suppliers is actively and directly engaged in patent activities, development, assembly, production, trade or manufacture of mines or in such activities in respect of components primarily utilized in the manufacture of Mines. The term "Mines" means those devices defined in Article 2, Paragraphs 1, 4 and 5 of Protocol II annexed to the Convention on Prohibitions and Restrictions on the Use of Certain Conventional Weapons Which May Be Deemed to Be Excessively Injurious or to Have Indiscriminate Effects of 1980.

20.2 Any breach of this representation and warranty shall entitle UNDP to terminate this Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind of UNDP.

21.0 OBSERVANCE OF THE LAW:

The Contractor shall comply with all laws, ordinances, rules, and regulations bearing upon the performance of its obligations under the terms of this Contract.

22.0 SEXUAL EXPLOITATION:

- 22.1 The Contractor shall take all appropriate measures to prevent sexual exploitation or abuse of anyone by it or by any of its employees or any other persons who may be engaged by the Contractor to perform any services under the Contract. For these purposes, sexual activity with any person less than eighteen years of age, regardless of any laws relating to consent, shall constitute the sexual exploitation and abuse of such person. In addition, the Contractor shall refrain from, and shall take all appropriate measures to prohibit its employees or other persons engaged by it from, exchanging any money, goods, services, offers of employment or other things of value, for sexual favors or activities, or from engaging in any sexual activities that are exploitive or degrading to any person. The Contractor acknowledges and agrees that the provisions hereof constitute an essential term of the Contract and that any breach of this representation and warranty shall entitle UNDP to terminate the Contract immediately upon notice to the Contractor, without any liability for termination charges or any other liability of any kind.
- 22.2 The UNDP shall not apply the foregoing standard relating to age in any case in which the Contractor's personnel or any other person who may be engaged by the Contractor to perform any services under the Contract is married to the person less than the age of eighteen years with whom sexual activity has occurred and in which such marriage is recognized as valid under the laws of the country of citizenship of such Contractor's personnel or such other person who may be engaged by the Contractor to perform any services under the Contract.

23.0 AUTHORITY TO MODIFY:

Pursuant to the Financial Regulations and Rules of UNDP, only the UNDP Authorized Official possesses the authority to agree on behalf of UNDP to any modification of or change in this Contract, to a waiver of any of its provisions or to any additional contractual relationship of any kind with the Contractor. Accordingly, no modification or change in this Contract shall be valid and enforceable against UNDP unless provided by an amendment to this Contract signed by the Contractor and jointly by the UNDP Authorized Official.