



RESPONSE TO BIDDER #1

Virtual sensitization workshop on creation and operation of ESCOs and Financing Energy Projects.

Project Title: *GEF 5*

Country: Jamaica	Reference number: 74488	Deadline date: 01 February 2021
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- **Question:** Could you please clarify the timing of the training as there is a slight discrepancy in the description in TOR and RFP.

TOR mentions 5 days in "III. **SCOPE OF WORK, ACTIVITIES, AND DELIVERABLES**":

- Training on ESCO creation and functioning for ESCOs over 5 half days to at least 30 persons representing prospective ESCO Companies, government ministries, agencies and departments.
- Training on advance measurement and verification over 5 half days to at least 30 persons representing prospective ESCO Companies, Government Ministries, Agencies and Departments.

✓ No of training days is 4 half days

- **Question:** In the Terms of Reference (TOR), two experts are listed in section VIII Requirements for experience and qualifications: Team Lead – ESCO Technical Expert and Financial expert. However, in section K. Evaluation criteria, the titles of the two experts changed to Task Manager/Team Leader and Trainer. Could you confirm which evaluation profile you are looking for and which evaluation criteria will be used?

✓ The evaluation profile we are interested in is the ESCO Technical Expert and Financial expert. An amendment has been made to the TOR.

- **Question:** In the TOR, in the section III. Scope of work, activities, and deliverables, there is a mention of 2 half-day training program for commercial banks, a training program of 5 half day on ESCOs and another one of 5-half day program on M&V. In section IV. Expected outputs / deliverables, there is mention of the same 2 half-day training, but the two other training programs are shortened to 4 half-day. In Annex 1 of the RFP document, it is also mention 4 half-days. Could you confirm if the training session are of 4 or 5 half-day?

✓ Number of training days is 4 half days for ESCOS and another 4 half days for M&V.

- **Question:** On p. 7 of the TOR, Technical Proposal Evaluation, regarding the Team Leader, it is mentioned the following: Master's degree in Electrical/Mechanical Engineering, Energy, Renewable Energy or Technology. MA-20pts; PhD-30pts. What would be the points allocated for a Bachelor's in engineering? Or could a certain number years of experience make up for the lack of a Master's or a PhD?

- ✓ An amendment has been made to the evaluation criteria as follows:-

Team Leader – ESCO Technical Expert
Minimum bachelors, degree in Economics, Business, Engineering (Electrical/Mechanical), Renewable Energy Technology. BA-20pts; Higher-30pts
Financial Expert
Minimum bachelors, degree in Economics, Business, Engineering (Electrical/Mechanical), Renewable Energy Technology Systems. Bachelors – 10pts; Higher-20pts