

RFQ Reference: RFQ/MWI/002-2021 Date: 10 June 2021

SECTION 1: REQUEST FOR QUOTATION (RFQ)

UNDP kindly requests your quotation for Supply and Installation of Power Generator for proposed Spotlight Initiative Project Office as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter

Section 2: RFQ Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Quotation Submission Form

Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Issued by:

Name: Tirnesh Prasad

Title: Head of Procurement

Date: 14th June 2021

SECTION 2: RFQ INSTRUCTIONS AND DATA

Introduction	Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by UNDP. This RFQ is conducted in accordance with the UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement	
	Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFQ.	
	UNDP reserves the right to cancel the procurement process at any stage without any liability of any kind for UNDP, upon notice to the bidders or publication of cancellation notice on UNDP website.	
Deadline for	24th June 2021 Malawi Time as indicated in this RFQ.	
the	If any doubt exists as to the time zone in which the quotation should be submitted, refer to	
Submission	http://www.timeanddate.com/worldclock/.	
of Quotation Method of	Quotations must be submitted as follows:	
Submission	□ E-tendering	
	☐ Dedicated Email Address: etenderbox.mw@undp.org , with the Mandatory	
	email subject: "RFQ for Supply and Installation of Genset" (bids will not be	
	considered, if failed to adhere to this instruction). Courier / Hand delivery	
	☐ Other Click or tap here to enter text.	
	Bid submission address: etendebox.mw@undp.org	
	■ File Format: As per RFQ requirement.	
	 All files must be free of viruses and not corrupted. 	
	 Max. File Size per transmission: 10MB 	
	 Mandatory subject of email: Supply and Installation of Genset (bids will not be considered if bidder fails to adhere to this instruction) 	
	 Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y. 	
	It is recommended that the entire Quotation be consolidated into as few attachments as possible.	
	The bidder should receive an email acknowledging email receipt.	
Cost of preparation of quotation	UNDP shall not be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.	
Supplier	All prospective suppliers must read the United Nations Supplier Code of Conduct and acknowledge	
Code of	that it provides the minimum standards expected of suppliers to the UN. The Code of Conduct,	
Conduct,	which includes principles on labour, human rights, environment and ethical conduct may be found	
Fraud, Corruption,	at: https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct Moreover, UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud,	
corruption,	corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and	
	requires all bidders/vendors to observe the highest standard of ethics during the procurement	
	process and contract implementation. UNDP's Anti-Fraud Policy can be found at	
	http://www.undp.org/content/undp/en/home/operations/accountability/audit/office_of_audit_an	
	dinvestigation.html#anti	
Gifts and	Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including	
Hospitality	recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, UNDP: (a) Shall	
	reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent	

practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract. **Conflict of** UNDP requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to Interest UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ. The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid. General Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the **General Conditions of Contract Conditions of** Contract Select the applicable GTC: ☐ General Terms and Conditions / Special Conditions for Contract. ☑ General Terms and Conditions for de minimis contracts (services only, less than \$50,000) ☐ General Terms and Conditions for Works Applicable Terms and Conditions and other provisions are available at UNDP/How-we-buy Special ☐ Cancellation of PO if the delivery/completion is delayed by 20 days **Conditions of** ☐ Others [pls. specify] Contract Eligibility A vendor who will be engaged by UNDP may not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations. Failure to do so may result in termination of any contract or PO subsequently issued to the vendor by UNDP. It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP. Bidders must have the legal capacity to enter a binding contract with UNDP and to deliver in the country, or through an authorized representative. **Currency of** Quotations shall be quoted in Malawi Kwacha (MWK) or USD for foreign based suppliers Quotation (UNDP will convert the currency quoted in the Proposal into the UNDP preferred currency, in accordance with the prevailing UN operational rate of exchange on the last day of submission of Proposals;) Joint If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium Venture, or Association for the Bid, they shall confirm in their Bid that : (i) they have designated one party to Consortium act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the Association legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture, Consortium or Association. Refer to Clauses 19 – 24 under Solicitation policy for details on the applicable provisions on Joint Ventures, Consortium or Association.

Only one Bid	The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture,
	Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture,
	Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association.
	Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the
	following:
	a) they have at least one controlling partner, director or shareholder in common; or b) any one of
	them receive or have received any direct or indirect subsidy from the other/s; or
	b) they have the same legal representative for purposes of this RFQ; or
	c) they have a relationship with each other, directly or through common third parties, that puts them
	in a position to have access to information about, or influence on the Bid of, another Bidder regarding
	this RFQ process;
	d) they are subcontractors to each other's Bid, or a subcontractor to one Bid also submits another Bid
	under its name as lead Bidder; or
	e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid
	received for this RFQ process. This condition relating to the personnel, does not apply to
	subcontractors being included in more than one Bid.
Duties and	Article II, Section 7, of the Convention on the Privileges and Immunities provides, inter alia, that the
taxes	United Nations, including UNDP as a subsidiary organ of the General Assembly of the United
taxes	Nations, is exempt from all direct taxes, except charges for public utility services, and is exempt from
	customs restrictions, duties, and charges of a similar nature in respect of articles imported or
	exported for its official use. All quotations shall be submitted net of any direct taxes and any other
	taxes and duties, unless otherwise specified below:
	All prices must:
	 ☑ be inclusive of VAT and other applicable indirect taxes on separate lines
	□ be exclusive of VAT and other applicable indirect taxes
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Language of	English (Including al supporting documents.)
quotation Documents	Diddows shall include the fallowing decreased in their contation.
to be	Bidders shall include the following documents in their quotation:
submitted	Annex 2: Quotation Submission Form duly completed and signed
Submitteu	☐ Annex 3: Technical and Financial Offer duly completed and signed and in
	accordance with the Schedule of Requirements in Annex 1
	☐ Company Profile.
	☐ Registration certificate;
	☐ List and value of projects performed for the last 5 years plus client's contact details who may be
	contacted for further information on those contracts;
	\Box List and value of ongoing Projects with UNDP and other national/multi-national organization with
	contact details of clients and current completion ratio of each ongoing project;
	☐ Statement of satisfactory Performance (Certificates) from the top 3 clients in terms of Contract
	value in similar field;
	☐ Completed and signed CVs for the proposed key Personnel
Quotation	Quotations shall remain valid for 90 days from the deadline for the Submission of Quotation.
validity	
period	
Price	No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market
variation	factors shall be accepted at any time during the validity of the quotation after the quotation has been
	received.
Partial	
Quotes	☐ Permitted (Bidders can quote for one Lot or multiple Lots but cannot quote partially within one
	Lot)
Alternative	Not permitted Signature S
Quotes	□ Permitted
	If permitted, an alternative quote may be submitted only if a conforming quote to the RFQ
	requirements is submitted. Where the conditions for its acceptance are met, or justifications are
	clearly established, Click or tap here to enter text. reserves the right to award a contract based on
1	,

	an alternative quote if multiple/alternative quotes are being submitted, they must be clearly
	an alternative quote. If multiple/alternative quotes are being submitted, they must be clearly marked as "Main Quote" and "Alternative Quote"
Payment	■ 100% within 30 days after receipt of goods, works and/or services and submission of payment
Terms	documentation.
	Other Click or tap here to enter text.
Conditions	 ☑ Passing Inspection of Complete Installation and commissioning in accordance to the RFQ
for Release	requirement
of	 ☑ Passing all Testing in accordance to the requirement
Payment	 ☑ Completion of Training on Operation and Maintenance
· ayment	 ☑ Written Acceptance of Goods, Services and Works, based on full compliance with RFQ
	requirements
	□ Others [pls. specify]
Contact	E-mail address: procurement.mw@undp.org cc: mavuto.nkhoma@undp.org
Person for	Attention: Quotations shall not be submitted to this address but to the address for quotation
corresponde	submission above. Otherwise, offer shall be disqualified.
nce,	Any delay in UNDP's response shall be not used as a reason for extending the deadline for
notifications	submission, unless UNDP determines that such an extension is necessary and communicates a new
and	deadline to the Proposers. Response will only be provided to written clarification requests
clarifications	
Clarifications	Requests for clarification from bidders will not be accepted any later than 3 days before the
	submission deadline. Responses to request for clarification will be communicated through email.
	procurement.mw@undp.org
Evaluation	☑The Purchase Order will be awarded to the lowest price substantially compliant offer
method	☐ Other Click or tap here to enter text.
Evaluation	□ Full compliance with all requirements as specified in Annex 1
criteria	□ Full acceptance of the General Conditions of Contract
	⊠Comprehensiveness of after-sales services
	⊠Earliest Delivery /shortest lead time
	□Others Click or tap here to enter text.
Right not to	UNDP is not bound to accept any quotation, nor award a contract or Purchase Order
accept any	
quotation	
Right to vary	At the time of award of Contract or Purchase Order, UNDP reserves the right to vary (increase or
requirement	decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of
at time of	the total offer, without any change in the unit price or other terms and conditions.
award	M Douglass Order
Type of	☐ Purchase Order
Contract to be awarded	Contract Face Sheet (Goods and-or Services) (this template is also utilised for Long-Term
ne awarueu	Agreement) and if an LTA will be signed, specify the document that will trigger the call-off. E.g., PO,
	etc.) Contract for Works
Expected	Other Type/s of Contract [pls. specify]
date for	01 July 2021
contract	
award.	
Publication	UNDP will publish the contract awards valued at USD 100,000 and more on the websites of the CO
of Contract	and the corporate UNDP Web site.
Award	
Policies and	This RFQ is conducted in accordance with <u>UNDP Programme and Operations Policies and Procedures</u>
procedures	
UNGM	Any Contract resulting from this RFQ exercise will be subject to the supplier being registered at the
registration	appropriate level on the United Nations Global Marketplace (UNGM) website at www.ungm.org.

The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award, the Bidder must register on the UNGM prior to contract signature.

ANNEX 1: Technical Specification

Items to be Supplied*	Quantity	Description / Specifications of Goods	Latest Delivery Date
1	1 set	 Maximum KVA range from 60 kVA to 65Kva, 48kw 1500rpm 50Hz Silent and compact low noise design Fuel Consumption of 100% load: 22 Litres/h 12 volt electric starter ensures easy starting, turbocharged Brushless, self-excited constant voltage (Automatic Voltage Regulator) 4 cylinder water cooled Diesel engine Three-phase output Digital Control Panel Low oil pressure system Low water cut out engine protection Low fuel cut out protection Dual access doors for easy maintenance Automatic transfer switches Fuel tank capacity: sufficient to run the genset for 12hrs at maximum performance Warranty on parts and labor: 1 year on-site warranty 	August, 2021
2	1	Installation, testing, commissioning and completion (inclusive of all labour and other charges) of above power generating set at Spotlight Initiative Project Office in Lilongwe	

Note:

- 1. Its all together a new installation.
- 2. Bidders are responsible for cables connectors and accessories
- 3. Distance from the installation point to connection point is 30 Metres
- 4. Installation cables to connection point will run in a conduit (underground), in accordance with local energy regulatory authority (Malawi Energy Regulatory Authority [MERA]).

Evaluation Criteria

Award Criteria

- Non-discretionary "Pass" or "Fail" rating on the detailed contents of the Schedule of Requirements and Technical Specifications
- ☑ Compliance on the following qualification requirements:

Bid Evaluation Criteria^[1]

- Minimum 2 similar projects in the last 5 years, plus client's contact details who may be contacted for further information on those contracts
- ⊠ Compliance with Special and General Conditions specified in the Solicitation Documents. (bid submission form)
- □ Compliance with implementation timeline set by UNDP
- ☐ Compliance with the technical specifications of the offered equipment part of BOQs;
- ☑ Minimum warranty of 12 months for offered product;
- Appropriateness of implementation work plan starting from Contract signature to project completion and handover. The work plan must show detailed list of tasks, duration, and allocated resources per task.
- ☑ Demonstrated ability to honour important responsibilities and liabilities allocated to Supplier in this RFQ (e.g. performance guarantees, warranties, or insurance coverage, etc).
- ☑ Qualification of Key personnel to be assigned to the contract.

UNDP has the right to reject any bid if submitted by a contractor whom investigation leads to a result that he is not Financially capable and/ or had serious financial problem.

Price Deviation: Bidders shall quote reasonable bid prices with an acceptable margin of deviation in comparison to the real local market prices at the time of bids preparation. In case of Unbalanced pricing (i.e. despite an acceptable total evaluated price, the price of one or more BOQ line items is significantly over or understated), UNDP had the right to reject the unbalanced bid if it determines that the lack of balance does pose an unacceptable Risk to UNDP.

☐ Full compliant to other criteria as outlined in the Technical Requirements;

^[1] Pls. reconcile and ensure consistency with the contents of the Technical Specifications

Delivery Requirements

Delivery Requirements					
Delivery date and time	Delivery date and time Delivery should be within 6 weeks after issuance of PO/Contract.				
Delivery Terms (INCOTERMS 2020) DAP					
Customs clearance (must be linked to INCOTERM	 □ Not applicable Shall be done by: □ Name of organisation (where applicable) ☑ Supplier/bidder □ Freight Forwarder 				
Exact Address(es) of Location(s)	Spotlight Initiative Project Office Area 12 Lilongwe, Malawi				
Distribution of shipping documents (if using freight forwarder)	N/A				
Packing Requirements	N/A				
Training on Operations and Maintenance	N/A				
Warranty Period N/A					
After-sales service and local service support requirements	12 Months warranty period				
Preferred Mode of Transport	N/A				

ANNEX 2: QUOTATION SUBMISSION FORM

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.	

Company Profile

Item Description	Detail	
Legal name of bidder or Lead entity for JVs	Click or tap here to enter text.	
Legal Address, City, Country	Click or tap here to enter text.	
Website	Click or tap here to enter text.	
Year of Registration	Click or tap here to enter text.	
Legal structure	Choose an item.	
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, insert UNGM Vendor Number	
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	☐ Yes ☐ No	
Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate):	☐ Yes ☐ No	
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	□ Yes □ No	
Does your organization demonstrate significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues (If yes, provide a Copy)	☐ Yes ☐ No	

Is your company a member of the UN Global Compact		☐ Yes ☐ No			
Bank Information		Bank Name: Click or tap here to enter text.			
		Bank Address: Click or tap here to enter text.			
		IBAN: Click or tap here to enter text.			
		SWIFT/BIC: Cli	ck or tap here to	enter text.	
		Account Currency: Click or tap here to enter text.			
		Bank Account Number: Click or tap here to enter text.			
		Previous rele	vant experience	e: 3 contracts	
Name of previous	Client	& Reference	Contract	Period of activity	Types of activities
		act Details ding e-mail	Value		undertaken

Bidder's Declaration

Yes	No	
		Requirements and Terms and Conditions: I/We have read and fully understand the RFQ, including the RFQ Information and Data, Schedule of Requirements, the General Conditions of Contract, and any Special Conditions of Contract. I/we confirm that the Bidder agrees to be bound by them.
		I/We confirm that the Bidder has the necessary capacity, capability, and necessary licenses to fully meet or exceed the Requirements and will be available to deliver throughout the relevant Contract period.
		Ethics : In submitting this Quote I/we warrant that the bidder: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any Competitor; has not directly or indirectly approached any representative of the Buyer (other than the Point of Contact) to lobby or solicit information in relation to the RFQ; has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the Buyer.
		I/We confirm to undertake not to engage in proscribed practices, , or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we have read the United Nations Supplier Code of Conduct: https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN.
		Conflict of interest: I/We warrant that the bidder has no actual, potential, or perceived Conflict of Interest in submitting this Quote or entering a Contract to deliver the Requirements. Where a Conflict of Interest arises during the RFQ process the bidder will report it immediately to the Procuring Organisation's Point of Contact.
		Prohibitions, Sanctions: I/We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium members or subcontractors or suppliers for any part of the contract is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists and have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization.
		Bankruptcy : I/We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future.

Yes	No	
		Offer Validity Period: I/We confirm that this Quote, including the price, remains open for acceptance
		for the Offer Validity.
		I/We understand and recognize that you are not bound to accept any Quotation you receive, and we
		certify that the goods offered in our Quotation are new and unused.
		By signing this declaration, the signatory below represents, warrants and agrees that he/she has been
		authorised by the Organization/s to make this declaration on its/their behalf.

Signature:	
Name:	Click or tap here to enter text.
Title:	Click or tap here to enter text.
Date:	Click or tap to enter a date.

ANNEX 3: TECHNICAL AND FINANCIAL OFFER

Bidders are requested to complete this form, sign it and return it as part of their bid along with Annex 2: Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.	

Currency of the Quotation: USD/MWK INCOTERMS: DAP							
QTY			Compliance to Requirements			Unit Price	Total Price
	Component Description	Rating	Yes	No	Qty		
01	Genset 60 – 65KVA				01		
01	Automatic transfer switch						
01	Transportation Cost						
01	Labour Cost (Supply, Install, Commissioning, etc						
01	Other costs (Please specify)						
	Total Price						
	Т						

Compliance with Requirements

		You Responses			
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter - offer		
Minimum Technical Specifications			Click or tap here to enter text.		
Delivery Schedule			Click or tap here to enter text.		
Defective libility period 6 months			Click or tap here to enter text.		
Validity of Quotation			Click or tap here to enter text.		
Payment terms			Click or tap here to enter text.		
Other requirements [pls. specify]			Click or tap here to enter text.		

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.

Exact name and address of company

Company NameClick or tap here to enter text.

Address: Click or tap here to enter text.

Click or tap here to enter text.

Phone No.:Click or tap here to enter text.

Email Address:Click or tap here to enter text.

Authorized Signature:

Date: Click or tap here to enter text.

Name: Click or tap here to enter text.

Functional Title of Authorised

Signatory: Click or tap here to enter text.

Email Address: Click or tap here to enter text.