

REQUEST FOR PROPOSAL (RFP)

REQUEST FOR PROPOSAL FOR THE RECRUITMENT OF A CIVIL SOCIETY ORGANIZATION (CSO) / COMMUNITY BASED YOUTH ORGANIZATION OR ASSOCIATION TO STRENGTHEN THE TECHNICAL AND MANAGERIAL CAPACITY THROUGH HANDS-ON TRAININGS AND MENTORSHIP OF FIFTY (50) YOUTH START-UPS FROM FIVE COUNCILS IN THE NORTHWEST REGION OF CAMEROON

(For Low-Valued Services)

NAME & ADDRESS OF FIRM	DATE: January 18, 2022
	REFERENCE: RFP/04/REC/UNDP/2022

Dear Sir / Madam:

We kindly request you to submit your Proposal for the recruitment of a Civil Society Organization CSO or Service Organization (SO). The selected Civil Society Organization CSO or Service Organization (SO) will provide technical expertise in the identification of pecuniary feasible entrepreneurial vocations / opportunities in the Region. The organization will also carry out the selection, training, and mentorship of the beneficiaries in the Northwest Region. The fifty (50) beneficiaries selected from (05) shortlisted councils in the Northwest Region (Bamenda I, Bamenda III, Tubah and Mbengwi).

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

may be submitted on or before Monday, January 31, 2022and via email, courier mail or fax to the address below:

e-mail box: procurement.cameroon@undp.org
United Nation Developpement Programme

Your Proposal must be expressed in the English, and valid for a minimum period of 90 days.

While preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail, and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

http://www.undp.org/content/undp/en/home/operations/procurement/business/protest-and-sanctions.html

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link:

https://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/pdf/unscc/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

Alassane Ba,
Deputy Resident Representative



Description of Requirements

Context of the Requirement

1. Background/Context

Cameroon has been experiencing armed conflict in the North-West and South-West Regions since 2017. This conflict has caused a huge death toll in both civilian and combatant populations, significant economic decline, growing underdevelopment, pain and suffering in affected communities, and a breakdown in social cohesion.

The government of Cameroon and UNDP collaborated in the formulation of the Presidential Plan for Reconstruction and Development (PPRD) of the North West (NW) and South West (SW) Regions. The PPRD feeds into the government's efforts to resolve the current crisis. It is against this backdrop that UNDP has engaged in recovery activities in both regions. The objective of this plan is to strengthen institutions and processes that facilitate peacebuilding and resilience through the following three pillars:

- (i) Strengthening social cohesion
- (ii) Rehabilitation of damaged infrastructure
- (iii) Revitalization of the local economy

The PPRD plan will be implemented in phases, and the first phase which is expected to cover two to three years will focus mainly on Recovery. This will complement and reinforce current humanitarian efforts by supporting the transition towards civilian led recovery and social cohesion, economy, and livelihood revitalization, and ultimately the return to normality for the Anglophone regions. The Recovery programme RP, which concerns the first three years will therefore focus on the human, social, economy and livelihood aspects.

In the area of revitalizing the local economy, one of the main activities is to support youths' start-ups.

The socio-political conflict in the Northwest and Southwest has caused largescale damage, spurred a humanitarian crisis, and exacerbated existing social tensions. The vulnerable populations urgently need to receive assistance and to recover from both the conflict and neglect.

In the economic sphere, the crisis has discouraged investments in this region. A fall in investments implies a rise in unemployment and a general fall in the standards of living. Also, most of the councils in this region find it difficult to settle their debts and pay their workers.

Another consequence is the near collapse of the tourism sector. Most of the recreational areas and tourist sites are abandoned or destroyed. Most of those in the working age group have migrated to other urban centers or regions leaving behind the old and women in the villages. This high migration implies less farm labor and consequently a fall in agricultural productivity in these regions."

The damage to the agricultural sector, which accounts for over 50% of employment in both the NW/SW, have placed many people out of work. Many agro-industries have been able to maintain their operations on the field. Their staff is thus affected by layoffs and reductions. This has increased unemployment rate especially amongst the youths with appreciable percentage being university graduates.

2. JUSTIFICATION

According to the standard UN definition, youth comprise the age group between fifteen and twenty-four inclusive. Concerning the definition of unemployment, the ILO definition which is now the most widely used considers unemployment rate as the proportion of the labour force that has not worked more than one hour during the short reference period and is actively looking for and is available for work. Thus, youths unemployed are those people aged between 15 and 24 who have not worked but who are available and actively seeking work like in the case in Cameroon. Youths in Cameroon face high unemployment and under-employment. Before the advent of the sociopolitical crises in 2017 national survey of employment in Cameroon and the informal sector found that the expanded unemployment rate among young people aged 15-35 stood at close to 13%, while the level of under-employment was 71.9%. Youths in Cameroon rely heavily on employment in the public sector or civil service, but the government debt has skyrocketed and there isn't enough hiring to absorb all youths seeking civil service employment. Outside of the civil service, government gives youth's start-up loans, but these are often highly politicized. Government became aware of the dangers posed by the growing rate of youth unemployment and migration and created specific ministries. and programs to cater for the challenges faced by Cameroonian youths. This included Rural and Urban Youth Support Program (PAJER-U), Youth Socio-economic Integrated Project for the Manufacturing of Sporting Materials (PIFMAS), and Integrated Support. Project for Actors of the Informal Sector (PIAASI). In spite all the above, the issue of youth unemployment is still severe in Cameroon.

In 2020, the estimated youth unemployment rate in Cameroon was at 5.84 percent (MINEPAT 2020). The situation of the North West and South West region hit by the crisis is around 15% according to World bank projections. Youth Entrepreneurship creates employment opportunities for youth as well as the other young people they employ. This helps to bring ostracized youth back into the economic mainstream and address some of the socio-psychological problems and delinquency that arise from joblessness. Ignoring the youth employment challenge imposes not only widespread unhappiness and social discontent among youth, but also carries tremendous economic and social costs.

Entrepreneurship can lead to development of more industries, especially in rural areas or Regions disadvantaged by economic changes due to the crises by encouraging the processing of local materials into finished goods for domestic consumption and export.

Decent jobs for youths focus on interventions that are locally owned, aligned with national development priorities, and based on rigorous evidence of what works in different context.

The Recovery program being executed by UNDP has therefore opted to promoting Youth Entrepreneurship which will help youths to develop new skills and experiences and promote innovation and resilience. As young entrepreneurs are particularly responsive to new economic opportunities and trends, they would be able to better adapt to the changing market. Youth Entrepreneurship is therefore an important tool in revitalizing the Region's economy. This is because each entrepreneur will bring about benefits not only for himself but for the municipality, Region, or country. As they are Self-employed, they often have better work satisfaction. These businesses will also create jobs for others as well.

Emphasis will be placed on empowering youth through innovative use of technology, from promoting skills development and employment creation through IT, to jobs in service provision and recovery, enterprise and cooperative development.

It is of paramount importance on the part of poor and low-income youth to have increased sustainable access to appropriate demand-driven financial products (and non-financial services)

Beneficiaries

Council	No. of Beneficiaries
Bamenda I	10
Bamenda II	10
Bamenda III	10
Tubah	10
<u>Mbengwi</u>	10
TOTAL	50

Implementing Partner of UNDP

The selected Civil Society Organization CSO or Service Organization (SO) will provide technical expertise in the identification of pecuniary feasible entrepreneurial vocations / opportunities in Bamenda I, Bamenda II, Bamenda III, Tubah, and Mbengwi. The organisation will also carry out the selection, training, and mentorship of the beneficiaries. Training and mentorship will focus on enhancing business skills with cognitive and affective measures such as business management techniques, business intelligence, business performance, business IT, Partnership development and opportunity recognition; to behavioural measures such as start-up

	behaviour, entrepreneurial attitudes, and self-esteem amongst others. The					
	CSO or SO will assist the trainees to develop feasible business plans that will					
	be validated for funding by an ad hoc committee. The CSO or SO will then					
	establish a mentorship strategy that will rur	for five (05) months to ensure				
	full business insertion of the mentees. The r	ninety (50) beneficiaries will be				
	selected from shortlisted councils (Bamenda	a I, Bamenda II, Bamenda III,				
	Tubah, and Mbengwi)					
	NB: An initial short list of beneficiary youtl	ns and their start domains will be				
	provided by UNDP for field verification by the					
Brief Description of						
the Required	Output	Timeframe (Tentative)				
Services ¹	A validated list of selected beneficiaries with	End of week 2				
	corresponding areas of vocational training	End of week 2				
	available.					
	List of identified training sites	End of week 2				
	Training report and validated business plans	End of week 8				
	of beneficiaries					
	Report of distribution of star up kits	End of week 14				
	Report of mentorship	End of week 16				
	Evaluation Reports	End of week 20				
List and Description	·					
of Expected	The most pecuniary feasible entrepr	eneurial vocations/ opportunities				
Outputs to be	in the Region are Identified and prio					
Delivered	> Fifty (50) motivated youths with nas					
		1				
	least 30% girls and 5% people living with disability) are selected. Fifty (50) beneficiaries have acquired key business capabilities to					
	establish and manage start-up businesses.					
	Fifty (50) beneficiaries present developed feasible business ideas					
	(validated business plans) to be funded.					
	• International Control of Contro					
	Start-up kits (financial and materials) are provided to the fifty (50)					
	beneficiaries with approved business plans.					
	A mentorship strategy for early business development stage for the beneficiaries (characterized by market entry and efforts to address					
	I					
	the operational problems faced) is put in place.					
	> Progress/evaluation reports are pro-					
	including possible areas of adjustme	nts and lessons learnt.				
Person to						
	LIMOR B But annual					
Supervise the Work/Performance	UNDP Recovery Program					
of the Service						
Provider						
Frequency of	Monthly					
Reporting						

 $^{^1}$ A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.

Progress Reporting		_			
Requirements	Monthly progress Report required				
	☑ Exact Address	es North west region	n in Cameroon		- 1
Location of work	☐ At Contractor	· · · · · · · · · · · · · · · · · · ·			
Expected duration	Five (05) Months	5 [°]			
of work					
Target start date	15 th of February	2022			
Latest completion	15th of July 2022				
date					
					•
Travels Expected			Brief Description		I
	Destination/s	Estimated Duration	of Purpose of the	Target	
	NAL mini a mal	Tue (00) dave	Travel	Date/s	
	Mbengwi and	Two (02) days	Supervise /		I
	Tubah		Verify the		
			effective take off		
			of business of		
			activities by	j	
			beneficiaries of		
			Start-up kits		
			 		
Special Security Requirements	☑ Completion o	ance from UN prior to f UN's Basic and Adva ive Travel Insurance pecify]	-	3	
Facilities to be	☐ Office space a	and facilities			
Provided by UNDP	☐ Land Transpo	rtation			
(i.e., must be	Others [pls. s _i	pecify]			
excluded from					
Price Proposal)	<u></u>			·····	
Implementation					
Schedule indicating breakdown and	Required				
	☑ Not Required				
timing of activities/sub-					
activities/sub-					
Names and				•	
curriculum vitae of	│ 図 Required				
individuals who will	I	l			
be involved in	☐ Not Required				
completing the					
services					
Currency of	☐ United States	Dollars			
Proposal	☐ Euro	, 5011515			
	☐ Local Currenc	VAE:			
	Kartotai Current	y AAF			

				120	
Value Added Tax		sive of VAT and ot			
on Price Proposal ²	☐ must be exclusive of VAT and other applicable indirect taxes				
Validity Period of Proposals (Counting for the last day of submission of quotes)	of the Proposal	beyond what has	been initially inc	the Proposer to extend the validity dicated in this RFP. The Proposal at any modification whatsoever on	
Partial Quotes	requirement	ls. provide conditi	ed to allow parti	uotes, and ensure that al quotes (e.g., in lots, etc.)]	
Payment Terms ³	Outputs	Percentage	Timing	Condition for Payment	
	A validated list of selected beneficiaries with corresponding areas of vocational training available. List of identified training sites Training report and validated business plans of beneficiaries Report of distribution of star up kits Report of mentorship	0% 0% 40%	End of week 2 End of week 4 End of week 12 End of week 14	Release Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and b) Receipt of invoice from the Service Provider.	

² VAT exemption status varies from one country to another. Pls. check whatever is applicable to the UNDP CO/BU requiring the service.

³ UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding \$30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.

	Evaluation Reports	20%	End of week 24		
Person(s) to review/inspect/ approve outputs/completed services and authorize the disbursement of payment	Regional Coordi the North West		ny and Livelihood	Expert for Recovery p	rogram for
Type of Contract to be Signed	☐ Long-Term Ag trigger the call-o	iontract Professional Servic	will be signed, spe	ecify the document tha	t will
Criteria for Contract Award	☑ Highest Comb distribution) ☑ Full acceptand is a mandatory of	e of the UNDP Co	d on the 70% tech intract General Te ot be deleted regi	e offers nnical offer and 30% poerms and Conditions (Gordless of the nature of the for the rejection of	TC). This f services
Criteria for the Assessment of Proposal	Technical Propo	ne Firm 20% y, Its Appropriate Plan 30% Structure and Qua sal (30%) I as a ratio of the	alification of Key	ondition and Timeling Personnel 20% r to the lowest price	
UNDP will award the contract to:	☐ One or more how and why wi		depending on the Please do not cl	e following factors: {Ci noose this option witho Service Providers}	
Contract General Terms and Conditions ⁵	☐ General Tern	ns and Condition ns and Condition	s for contracts (goods and/or services is contracts (services	- 1

⁴ Minimum of one (1) year period and may be extended up to a maximum of three (3) years subject to satisfactory performance evaluation. This RFP may be used for LTAs if the annual purchases will not exceed \$200,000,00. ⁵ Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process.

	Applicable Terms and Conditions are available at: http://www.undp.org/content/undp/en/home/procurement/business-we-buy.html	:/how-
Annexes to this RFP ⁶	 □ Form for Submission of Proposal (Annex 2) ☑ Detailed TOR [optional if this form has been accomplished comprehensive □ Others⁷ [pls. specify] 	?ly]
Contact Person for Inquiries (Written inquiries only) ⁸	procurement.cm@undp.org Any delay in UNDP's response shall be not used as a reason for extending th deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.	
Other Information [pls. specify]		
Selection criteria Duly registered lo NW Region	cal NGO (including duly registered CSOs and CBOs) operatingin the	10
At least five year mentorship	rs' experience in carrying out youth Economic empowerment and	5
Proof of mastery	of youth economic empowerment and mentorship through acquired	15

Duly registered local NGO (including duly registered CSOs and CBOs) operatingin the NW Region	10
At least five years' experience in carrying out youth Economic empowerment and mentorship	5
Proof of mastery of youth economic empowerment and mentorship through acquired trainings and skill development.	15
Proof of previous or current work with project beneficiaries from both	20
Evidence of previous successful management of a donor-funded project in the area-	10
Qualification of proposed employees (at least Master's degree for lead person)	10
Proof of office space plus certificate of localization.	5
Proposed methodological approach for the mission	25
Total	100

 $^{^{6}}$ Where the information is available in the web, a URL for the information may simply be provided.

¹ A more detailed Terms of Reference in addition to the contents of this RFP may be attached hereto.
⁸ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL9

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery¹⁰)

[insert: Location]. [insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions:

A Qualifications of the Service Provide

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a) Profile describing the nature of business, field of expertise, licenses, certifications, accreditations;
- b) Business Licenses Registration Papers, Tax Payment Certification, etc.
- Latest Audited Financial Statement income statement and balance sheet to indicate Its financial stability, liquidity, credit standing, and market reputation, etc.;
- Track Record list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
- e) Certificates and Accreditation including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

C. Qualifications of Key Personnel

⁹ This serves as a guide to the Service Provider in preparing the Proposal.

Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

If required by the RFP, the Service Provider must provide:

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.

D. Cost Breakdown per Deliverable*

	Deliverables [list them as referred to in the RFP]	Percentage of Total Price (Weight for payment)	Price (Lump Sum, All Inclusive)
1	Deliverable 1		
2	Deliverable 2		
3			
30.15	Total	100%	

^{*}This shall be the basis of the payment tranches

E. Cost Breakdown by Cost Component [This is only an Example]:

Description of Act	tivity	Remuneration per Unit of Time	Total Period of Engagement	No. of Personnel	Total Rate
I. Personnel Services					
1. Services from Home C	Office				
a. Expertise 1					
b. Expertise 2					
2. Services from Field Of	fices				
a . Expertise 1					
b. Expertise 2					
3. Services from Overse	as				2010-11-
a. Expertise 1					
b. Expertise 2					
II. Out of Pocket Expenses					
1. Travel Costs					
2. Daily Allowance					
3. Communications	1115				
4. Reproduction					
5. Equipment Lease					
6. Others					
III. Other Related Costs					

[Name and Signature of the Service Provider's Authorized Person]
[Designation]
[Date]