

RFQ Reference: RFQ/MWI/001-2022	Date: 07 February 2022

## **SECTION 1: REQUEST FOR QUOTATION (RFQ)**

UNDP kindly requests your quotation for the provision of services as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

Section 1: This request letter

Section 2: RFQ Instructions and Data

Annex 1: Schedule of Requirements

Annex 2: Quotation Submission Form

Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Issued by:	
Signature:	
Name:	Tirnesh Prasad
Title:	Head of Procurement
Date:	7th February 2022

# **SECTION 2: RFQ INSTRUCTIONS AND DATA**

Introduction	Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by UNDP. This RFQ is conducted in accordance with the <a href="UNDP Programme and Operations Policies">UNDP Programme and Operations Policies</a> and <a href="Procedures">Procedures</a> (POPP) on Contracts and <a href="Procedures">Procedures</a> (POPP) (POPP) on Contracts and <a href="Procedures">Procedures</a> (POPP) (PO
	Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFQ.
	UNDP reserves the right to cancel the procurement process at any stage without any liability of any kind for UNDP, upon notice to the bidders or publication of cancellation notice on UNDP website.
Deadline for	13th February 2022
the Submission of Quotation	If any doubt exists as to the time zone in which the quotation should be submitted, refer to <a href="http://www.timeanddate.com/worldclock/">http://www.timeanddate.com/worldclock/</a> .
or Quotation	For eTendering submission - as indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone.
Method of	Quotations must be submitted as follows:
Submission	□ E-tendering
	☐ Dedicated Email Address
	Courier / Hand delivery
	☐ Other Click or tap here to enter text.
	Bid submission address: <a href="mailto:etenderbox.mw@undp.org">etenderbox.mw@undp.org</a> with the mandatory email subject: "RFQ for Airtime and Data Bundles for eHIN Project" (Bids will not be considered, if failed to adhere to this instruction)
	■ File Format: PDF
	<ul> <li>File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> </ul>
	<ul> <li>All files must be free of viruses and not corrupted.</li> </ul>
	<ul> <li>Max. File Size per transmission: 10MB</li> </ul>
	<ul> <li>Mandatory subject of email: "RFQ for Airtime and Data Bundles for eHIN Project"</li> </ul>
	<ul> <li>Multiple emails must be clearly identified by indicating in the subject line "email no. X of Y", and the final "email no. Y of Y.</li> </ul>
	It is recommended that the entire Quotation be consolidated into as few attachments as possible.
	The bidder should receive an email acknowledging email receipt.
	[For eTendering method, click the link <a href="https://etendering.partneragencies.org">https://etendering.partneragencies.org</a> and insert Event ID information]
	Insert BU Code and Event ID number
	Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notices/resources/
Cost of preparation of quotation	UNDP shall not be responsible for any costs associated with a Supplier's preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.
Supplier Code of Conduct,	All prospective suppliers must read the United Nations Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN. The Code of Conduct, which includes <b>principles on labour, human rights, environment and ethical conduct</b> may be found at: <a href="https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct">https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct</a>
	The Management Of a short break makes and an emblane, and a continuous

### Fraud, Moreover, UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, Corruption, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors to observe the highest standard of ethics during the procurement process and contract implementation. UNDP's Anti-Fraud Policy can be found at http://www.undp.org/content/undp/en/home/operations/accountability/audit/office of audit an dinvestigation.html#anti Gifts and Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including Hospitality recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, UNDP: (a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract. **Conflict of** UNDP requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to Interest UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified. Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ. The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP's further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid. General Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the **Conditions of** General Conditions of Contract Contract Select the applicable GTC: ☐ General Terms and Conditions / Special Conditions for Contract. ☑ General Terms and Conditions for de minimis contracts (services only, less than \$50,000) ☐ General Terms and Conditions for Works Applicable Terms and Conditions and other provisions are available at UNDP/How-we-buy Special ☐ Cancellation of PO/Contract if the delivery/completion is delayed by [indicate number of days] **Conditions of** ☐ Others [pls. specify] Contract Eligibility A vendor who will be engaged by UNDP may not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations. Failure to do so may result in termination of any contract or PO subsequently issued to the vendor by UNDP. It is the Bidder's responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP. Bidders must have the legal capacity to enter a binding contract with UNDP and to deliver in the country, or through an authorized representative. **Currency of** Quotations shall be quoted in Malawi Kwacha Quotation

#### Joint If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium Venture, or Association for the Bid, they shall confirm in their Bid that : (i) they have designated one party to Consortium act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the Association legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture, Consortium or Association. Refer to Clauses 19 – 24 under Solicitation policy for details on the applicable provisions on Joint Ventures, Consortium or Association. The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture, Only one Bid Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture, Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association. Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the a) they have at least one controlling partner, director or shareholder in common; or b) any one of them receive or have received any direct or indirect subsidy from the other/s; or b) they have the same legal representative for purposes of this RFQ; or c) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this RFQ process; d) they are subcontractors to each other's Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this RFQ process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid. **Duties and** Article II, Section 7, of the Convention on the Privileges and Immunities provides, inter alia, that the taxes United Nations, including UNDP as a subsidiary organ of the General Assembly of the United Nations, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified below: All prices must: ☑ be inclusive of VAT and other applicable indirect taxes ☐ be exclusive of VAT and other applicable indirect taxes Language of quotation Including documentation including catalogues, instructions and operating manuals. **Documents** Bidders shall include the following documents in their quotation: to be ☑ Annex 2: Quotation Submission Form duly completed and signed submitted Annex 3: Technical and Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1 □ Company Profile. ☑ Registration certificate; ☑ List and value of projects performed for the last 3 years plus client's contact details who may be contacted for further information on those contracts; ☑ List and value of ongoing Projects with UNDP and other national/multi-national organization with contact details of clients and current completion ratio of each ongoing project; ☑ Statement of satisfactory Performance (Certificates) from the top 3 clients in terms of Contract value in similar field; ☐ Completed and signed CVs for the proposed key Personnel; ☐ Other Click or tap here to enter text. Quotation Quotations shall remain valid for 90 days from the deadline for the Submission of Quotation. validity period

Price	No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market
variation	factors shall be accepted at any time during the validity of the quotation after the quotation has been
	received.
Partial	⊠ Not permitted
Quotes	☐ Permitted Insert conditions for partial quotes and ensure that the requirements are properly
	listed in lots to allow partial quotes
Alternative	☐ Not permitted
Quotes	☐ Permitted
	If permitted, an alternative quote may be submitted only if a conforming quote to the RFQ
	requirements is submitted. Where the conditions for its acceptance are met, or justifications are
	clearly established. UNDP reserves the right to award a contract based on an alternative quote. If
	multiple/alternative quotes are being submitted, they must be clearly marked as "Main Quote" and
D	"Alternative Quote"
Payment	
Terms	Other Click or tap here to enter text.
Conditions	Passing Inspection [specify method, if possible] Complete Installation
for Release	☐ Passing all Testing [specify standard, if possible]
of Payment	☐ Completion of Training on Operation and Maintenance [specify no. of trainees, and location of
Payment	training, if possible
	☐ Written Acceptance of Services based on full compliance with RFQ requirements
	☐ Others [pls. specify]
Contact	E-mail address: procurement.mw@undp.org with copy to mavuto.nkhoma@undp.org
Person for	Attention: Quotations shall not be submitted to this address but to the address for quotation
corresponde	submission above. Otherwise, offer shall be disqualified.
nce,	Any delay in UNDP's response shall be not used as a reason for extending the deadline for
notifications	submission, unless UNDP determines that such an extension is necessary and communicates a new
and clarifications	deadline to the Proposers.
Clarifications	Requests for clarification from bidders will not be accepted any later than 2 days before the
Clarifications	submission deadline. Responses to request for clarification will be communicated through email by
	10 February 2022
Evaluation	☑The Contract or Purchase Order will be awarded to the lowest price substantially compliant offer
method	☐ Other Click or tap here to enter text.
Evaluation	☑ Full compliance with all requirements as specified in Annex 1
criteria	
	□Comprehensiveness of after-sales services
	⊠Earliest Delivery /shortest lead time
	Others Click or tap here to enter text.
Right not to	UNDP is not bound to accept any quotation, nor award a contract or Purchase Order
accept any	one is not bearing to accept any quotation, not award a contract of 1 archaec oracl
quotation	
Right to vary	At the time of award of Contract or Purchase Order, UNDP reserves the right to vary (increase or
requirement	decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of
at time of	the total offer, without any change in the unit price or other terms and conditions.
award	
Type of	☑ Purchase Order
Contract to	☐ Contract Face Sheet (Goods and-or Services) (this template is also utilised for Long-Term
be awarded	Agreement) and if an LTA will be signed, specify the document that will trigger the call-off. E.g., PO,
	etc.)
	□ Contract for Works
	Other Type/s of Contract [pls. specify]
Expected	Click or tap to enter a date.
date for	

contract	
award.	
Publication	UNDP will publish the contract awards valued at USD 100,000 and more on the websites of the CO
of Contract	and the corporate UNDP Web site.
Award	
Policies and	This RFQ is conducted in accordance with <u>UNDP Programme and Operations Policies and Procedures</u>
procedures	
UNGM	Any Contract resulting from this RFQ exercise will be subject to the supplier being registered at the
registration	appropriate level on the United Nations Global Marketplace (UNGM) website at www.ungm.org.
	The Bidder may still submit a quotation even if not registered with the UNGM, however, if the
	Bidder is selected for Contract award, the Bidder must register on the UNGM prior to contract
	signature.

# **ANNEX 1: SCHEDULE OF REQUIREMENTS**

# **Technical Specifications for Goods: Airtime and Data Bundles**

Item No	Minimum technical requirements					Quantity
01	Data Bundles for Health Facilities	2 GB data bundles	500	12	2GB	6000
02	Data bundles for staff	40 GB data	1	12	40GB	12
03	MWK5,000 Airtime for Partners	bundles  Airtime	25	12	K5000 Airtime	300
04	MWK48,000 Airtime for staff	Airtime	5	12	K48,000 Airtime	60

# **Delivery Requirements**

Delivery Requirements				
Delivery date and time	Bidder shall deliver the services through directly uploading to the designated numbers on a monthly basis for a period of 12 months after Contract signature.			
Delivery Terms (INCOTERMS 2020)	N/A			
Customs clearance (must be linked to INCOTERM	<ul> <li>☑ Not applicable</li> <li>Shall be done by:</li> <li>☐ Name of organisation (where applicable)</li> <li>☐ Supplier/bidder</li> <li>☐ Freight Forwarder</li> </ul>			
Exact Address(es) of Delivery Location(s)	N/A			
Distribution of shipping documents (if using freight forwarder)	N/A			
Packing Requirements	N/A			
Training on Operations and Maintenance	N/A			
Warranty Period	N/A			
After-sales service and local service support requirements	N/A			
Preferred Mode of Transport	N/A			

# **ANNEX 2: QUOTATION SUBMISSION FORM**

Bidders are requested to complete this form, including the Company Profile and Bidder's Declaration, sign it and return it as part of their quotation along with Annex 3: Technical and Financial Offer. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.	

#### **Company Profile**

Item Description	Detail
Legal name of bidder or Lead entity for JVs	Click or tap here to enter text.
Legal Address, City, Country	Click or tap here to enter text.
Website	Click or tap here to enter text.
Year of Registration	Click or tap here to enter text.
Legal structure	Choose an item.
Are you a UNGM registered vendor?	☐ Yes ☐ No If yes, insert UNGM Vendor Number
Quality Assurance Certification (e.g. ISO 9000 or Equivalent) (If yes, provide a Copy of the valid Certificate):	⊠ Yes □ No
Does your Company hold any accreditation such as ISO 14001 or ISO 14064 or equivalent related to the environment? (If yes, provide a Copy of the valid Certificate):	⊠ Yes □ No
Does your Company have a written Statement of its Environmental Policy? (If yes, provide a Copy)	⊠ Yes □ No
Does your organization demonstrate significant commitment to sustainability through some other means, for example internal company policy documents on women empowerment, renewable energies or membership of trade institutions promoting such issues (If yes, provide a Copy)	⊠ Yes □ No

Is your company a member UN Global Compact	of the	⊠ Yes □ No				
Bank Information		Bank Name: Cl	ick or tap here t	o enter text.		
		Bank Address:	Bank Address: Click or tap here to enter text.			
		IBAN: Click or t	tap here to ente	r text.		
		SWIFT/BIC: Cli	ck or tap here to	enter text.		
		Account Curre	Account Currency: Click or tap here to enter text.			
Bank Account Number: Click or tap here to enter text						
		Previous rele	vant experience	e: 3 contracts		
Name of previous	Client	& Reference	Contract	Period of activity	Types of activities	
contracts		act Details ding e-mail	Value		undertaken	
			_			

#### **Bidder's Declaration**

Yes	No	
		Requirements and Terms and Conditions: I/We have read and fully understand the RFQ, including the RFQ Information and Data, Schedule of Requirements, the General Conditions of Contract, and any Special Conditions of Contract. I/we confirm that the Bidder agrees to be bound by them.
		I/We confirm that the Bidder has the necessary capacity, capability, and necessary licenses to fully meet or exceed the Requirements and will be available to deliver throughout the relevant Contract period.
		<b>Ethics</b> : In submitting this Quote I/we warrant that the bidder: has not entered into any improper, illegal, collusive or anti-competitive arrangements with any Competitor; has not directly or indirectly approached any representative of the Buyer (other than the Point of Contact) to lobby or solicit information in relation to the RFQ; has not attempted to influence, or provide any form of personal inducement, reward or benefit to any representative of the Buyer.
		I/We confirm to undertake not to engage in proscribed practices, , or any other unethical practice, with the UN or any other party, and to conduct business in a manner that averts any financial, operational, reputational or other undue risk to the UN and we have read the United Nations Supplier Code of Conduct: <a href="https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct">https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct</a> and acknowledge that it provides the minimum standards expected of suppliers to the UN.
		Conflict of interest: I/We warrant that the bidder has no actual, potential, or perceived Conflict of Interest in submitting this Quote or entering a Contract to deliver the Requirements. Where a Conflict of Interest arises during the RFQ process the bidder will report it immediately to the Procuring Organisation's Point of Contact.
		<b>Prohibitions, Sanctions:</b> I/We hereby declare that our firm, its affiliates or subsidiaries or employees, including any JV/Consortium members or subcontractors or suppliers for any part of the contract is not under procurement prohibition by the United Nations, including but not limited to prohibitions derived from the Compendium of United Nations Security Council Sanctions Lists and have not been suspended, debarred, sanctioned or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization.
		<b>Bankruptcy</b> : I/We have not declared bankruptcy, are not involved in bankruptcy or receivership proceedings, and there is no judgment or pending legal action against them that could impair their operations in the foreseeable future.

Yes	No	
		Offer Validity Period: I/We confirm that this Quote, including the price, remains open for acceptance
		for the Offer Validity.
		I/We understand and recognize that you are not bound to accept any Quotation you receive, and we
		certify that the goods offered in our Quotation are new and unused.
		By signing this declaration, the signatory below represents, warrants and agrees that he/she has been
		authorised by the Organization/s to make this declaration on its/their behalf.

Signature:	
Name:	Click or tap here to enter text.
Title:	Click or tap here to enter text.
Date:	Click or tap to enter a date.

## **ANNEX 3: TECHNICAL AND FINANCIAL OFFER - GOODS**

Bidders are requested to complete this form, sign it and return it as part of their bid along with Annex 2: Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	Click or tap here to enter text.		
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.	

Currency of the Quotation: Click or tap here to enter text.					
INCOTERMS: Click or tap here to enter text.					
Item No	Description	UOM	Qty	Unit price	Total price
1.	2GB Data Bundles	Each	6000		
2.	40GB Data Bundles	Each	12		
3.	K5000 Airtime	Each	300		
4.	K48000 Airtime	Each	60		
				Total Price	
Transportation Price					
Insurance Price					
Installation Price					
Training Price					
Other Charges (specify)					
Total Final and All-inclusive Price					

## **Compliance with Requirements**

	You Responses			
	Yes, we will comply	No, we cannot comply	If you cannot comply, pls. indicate counter - offer	
Minimum Technical Specifications			Click or tap here to enter text.	
Delivery Term (INCOTERMS)			Click or tap here to enter text.	
Delivery Lead Time			Click or tap here to enter text.	
Warranty and After-Sales Requirements			Click or tap here to enter text.	
Validity of Quotation			Click or tap here to enter text.	
Payment terms			Click or tap here to enter text.	
Other requirements [pls. specify]			Click or tap here to enter text.	

#### Other Information:

Estimated weight/volume/dimension of the Consignment:	Click or tap here to enter text.
Country/ies of Origin:	Click or tap here to enter text.
(if export licence required this must be submitted	
if awarded the contract)	

I, the undersigned, certify that I am duly authorized to sign this quotation and bind the company below in event that the quotation is accepted.			
Exact name and address of company	Authorized Signature:		
Company NameClick or tap here to enter text.	Date: Click or tap here to enter text.		
Address: Click or tap here to enter text.	Name:Click or tap here to enter text.		
Click or tap here to enter text.	Functional Title of Authorised		
Phone No.:Click or tap here to enter text.	Signatory:Click or tap here to enter text.		
Email Address:Click or tap here to enter text.	Email Address: Click or tap here to enter text.		

## **ANNEX 3: TECHNICAL AND FINANCIAL OFFER - SERVICES**

Bidders are requested to complete this form, sign it and return it as part of their quotation along with Annex 2 Quotation Submission Form. The Bidder shall fill in this form in accordance with the instructions indicated. No alterations to its format shall be permitted and no substitutions shall be accepted.

Name of Bidder:	lick or tap here to enter text.		
RFQ reference:	Click or tap here to enter text.	Date: Click or tap to enter a date.	

#### **Technical Offer**

Provide the following:

- a brief description of your qualification, capacity and expertise that is relevant to the Terms of Reference.
- a brief methodology, approach and implementation plan;
- team composition and CVs of key personnel

#### **Financial Offer**

Provide a lump sum for the provision of the services stated in the Terms of Reference your technical offer. The lump sum should include all costs of preparing and delivering the Services. All daily rates shall be based on an eight-hour working day.

Currency of Quotation: Click or tap here to enter text.

Ref	Description of Deliverables	Price
1.	2GB Data Bundles	
2.	40GB Data Bundles	
3.	MWK5000 Airtime	
4.	MWK48000 Airtime	
	Total Price	