RFP No. 89087: Professional service of a Lead Transaction Advisor for the issuance of Tanga City Water Infrastructure Green Revenue Bond

A. Questions and Answers:

Q1: Customary to these transactions and operating models of international banks, can a local bank (proposed LTA) with an international parent and its affiliates (who will be committing resources jointly) list the assignments/experiences of both, the local bank and the parent/affiliates? This means, can the local bank claim experience that has been done by its parent company?

A1: The response to the question is in Section 14 of the RFP which states the following:

“A JV, Consortium or Association in presenting its track record and experience should clearly differentiate between:

a) Those that were undertaken together by the JV, Consortium or Association; and
b) Those that were undertaken by the individual entities of the JV, Consortium or Association.”

If the parent/affiliate company is part of the JV, their experiences and track record should be presented as theirs. If they are not going to be part of the JV, their track record/experience cannot be claimed by the entity that will serve as the lead in the JV.

Q2: Do all the partners in the consortium have to fill out Form B? or just attach the relevant documents along with the lead bidder?

A2: The response is also in Section 14 of the RFP which states the following:

“The description of the organization of the JV, Consortium or Association must clearly define the expected role of each of the entity in the joint venture in delivering the requirements of the RFP, both in the Proposal and the JV, Consortium or Association Agreement. All entities that comprise the JV, Consortium or Association shall be subject to the eligibility and qualification assessment by UNCDF”

This means that the answer to the question is “Yes”

B. Additional Information and Reminders to Offerors:

UNCDF wishes to provide the prospective offerors the following additional information:

1. Offerors are requested to refrain from making phone calls or raising inquiries by calling UNCDF personnel. The procedure for raising questions is provided in the RFP and should
be adhered to at all times, for purposes of equal access to information among prospective bidders. Please direct your queries and requests for clarifications to uncdf.procurement@uncdf.org

2. The scope of work requires the successful bidder to advise and lead the process towards IPO and official listing of the Tanga water bond at the Dar es Salaam Stock Exchange. Any other post issuance services including settlement of coupon payments will be contracted later between the Issuer and the service provider. Therefore, post listing activities are not part of this RFP.