INDIVIDUAL CONSULTANT PROCUREMENT NOTICE

Date: 5th May 2022
Reference: ETH3605

Services/Work Description: Recruitment of Consultant to conduct research and prepare a report on Informal MSMEs and AfCFTA.

Country: Ethiopia/RSCA.

Project/Program Title: Exploring the prospects for better integration of Informal MSMEs in value chains under the AfCFTA.

Post Title: International Consultant.

Duty Station: Home Based.

Duration: 30 working days.

Expected Start Date: Immediately after Signing the Contract

The United Nations Development Programme (UNDP) is currently implementing a project Exploring the prospects for better integration of Informal MSMEs in value chains under the AfCFTA that requires the services of an individual international consultant to conduct research and prepare a report on Informal MSMEs and AfCFTA as described in the corresponding TORs.

Proposal should be submitted through the online eTendering system https://etendering.partneragencies.org (search for Event ID ETH3605) as per the deadline indicated in the system itself. Detailed user guide on how to register in the system and submit the proposal are attached to this notice.

Any request for clarification must be sent in writing, or by standard electronic communication through info.procurementet@undp.org. UNDP will provide responses by uploading them in the system.

In consideration of your qualifications, we are hereby inviting you to submit an offer for this particular assignment. To assist you in understanding the requirements of this assignment, we have attached hereto the following:

a) The Terms of Reference for the assignment described above.
b) The standard Letter of Confirmation of Interest and Availability, which you must accomplish and submit to UNDP; and
c) Breakdown of Costs template, to be filled to show the detail cost breakdown.
d) P11 template to be filled by the individual applicant;
e) The Individual Contract and its General Terms and Conditions, which you would be expected to sign in the event you are the selected Offeror in this procurement process.

Interested individual consultants must submit the following documents/information to demonstrate their qualifications:

- Letter of presentation highlighting main qualifications and experience relevant to this TOR;
- CV;
- Copy of education certificate.
- Completed financial proposal.

**FINANCIAL PROPOSAL**

- **Lump sum contracts**
The financial proposal shall specify a total lump sum amount of fee, and payment terms around specific and measurable (qualitative and quantitative) deliverables (i.e. whether payments fall in installments or upon completion of the entire contract). Payments are based upon output, i.e. upon delivery of the services specified in the TOR. In order to assist the requesting unit in the comparison of financial proposals, the financial proposal will include a breakdown of this lump sum amount (including travel, per diems, and number of anticipated working days).
Please refer to the attached Terms of Reference (ToR) in the eTendering system for detail information of the Requirements of the potential and Interested Individual Consultants and the Consultancy assignments.
TECHNICAL PROPOSAL

Recruitment of Consultant to conduct research and prepare a report on Informal MSMEs and AfCFTA.

Procurement Ref. No.: ETH3605.
Prepared by: [insert here]
Nationality: [insert here]
Date of Birth: [insert here]
Gender: [insert here]
Date of Preparation: [insert here]
Email: [insert here]
Address: [insert here]
Phone / Fax: [insert here]
Skype Account: [insert here]
Table of Contents

TECHNICAL PROPOSAL COVER PAGES
  Cover Page (use the template hereto)
  Cover Letter (use the template hereto)
  Statement of Declaration (use the template hereto)

SECTION I. TECHNICAL PROPOSAL SUBMISSION FORM
  1.1 Letter of Motivation
  1.2 Proposed Methodology
  1.3 Past Experience in Similar Consultancy and/or Projects along with Contact Details
  1.4 Implementation Timelines
  1.5 List of Personal Referees along with contact details
  1.6 Bank Reference Details

SECTION II. ANNEXES
  Annex a. Duly Signed Offeror’s Letter to UNDP Confirming Interest and Availability (use the template hereto)
  Annex b. Duly Signed Personal CV

Documentation Checklist (please refer to the checklist attached hereto)
Cover Letter

To: United Nations Development Programme
Addis Ababa, Ethiopia

Dear Sir/Madam:

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, I, the undersigned, offer to provide Individual Consulting services [insert the description of the profession/activity for project/programme/office] as may be ascertained in accordance with the Price Schedule attached herewith and made part of this Proposal.

I undertake, if my Proposal is accepted, to commence and complete delivery of all services specified in the contract within the time frame stipulated in the Terms of Reference (ToR).

I agree to abide by this Proposal for a period of 120 days from the date fixed for opening of Proposals in the Individual Consultant Procurement Notice, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

I understand that you are not bound to accept any Proposal you may receive.

Full Name:

Signature: ______________________

Date Signed:
Statement of Declaration

To: United Nations Development Programme
   Addis Ababa, Ethiopia

Dear Sir/Madam:

I, the undersigned, hereby offer to provide consultancy services for [insert: title of services] in accordance with your IC Procurement Notice dated [insert: Date] and our Proposal. I hereby submitting the Proposal, which includes the Technical Proposal and Financial Proposal sealed under a separate envelope.

In this regard, I hereby declare that:

i. All the information and statements made in this Proposal are true and I accept that any misrepresentation contained in it may lead to our disqualification;

ii. I am currently not on the removed or suspended vendor list of the UN or other such lists of other UN agencies, nor are we associated with, any company or individual appearing on the 1267/1989 list of the UN Security Council;

iii. I have no outstanding bankruptcy or pending litigation or any legal action that could impair my consultancy service; and

iv. I do not employ, nor anticipate employing, any person who is or was recently employed by the UN or UNDP.

I undertake, if the Proposal is accepted, to initiate the consultancy services just after contract agreement is duly signed.

I fully understand and recognize that UNDP is not bound to accept this proposal, that I shall bear all costs associated with its preparation and submission, and that UNDP will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the evaluation.

Yours sincerely,

Full Name:

Signature: _______________________

Date Signed:
TECHNICAL PROPOSAL SUBMISSION FORM

1.1 Letter of Motivation

- Briefly explain why you are the most suitable for the consultancy service you applied for.

1.2 Proposed Methodology for the Completion of Consultancy Services

The consultant must describe how it will address/deliver:

- A detailed approach and/or methodology you plan to apply or conduct the to meet the demands of the ToR;
- Providing a detailed description of the essential performance characteristics (if any);
- Implementation timeline and/or work plan using the proposed methodology/approach. It shall be supported by Gantt Chart
- Any other information pertinent to it.

1.3 Past experience in similar projects and/or consultancy services

The consultant must describe and indicate:

- Track Record – list of clients for similar consultancy services and/or projects as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references including email address as indicated in the following template:

<table>
<thead>
<tr>
<th>Track Record and Experience</th>
</tr>
</thead>
<tbody>
<tr>
<td>No.</td>
</tr>
<tr>
<td>-----</td>
</tr>
<tr>
<td>1</td>
</tr>
<tr>
<td>2</td>
</tr>
<tr>
<td>3</td>
</tr>
<tr>
<td>4</td>
</tr>
<tr>
<td>5</td>
</tr>
</tbody>
</table>

* Be sure the correct email address is/are indicated

1.4 Implementation Timelines:

- The Proposer shall submit a Gantt Chart or Project Schedule indicating the detailed sequence of activities that will be undertaken and their corresponding timing.

1.5 List of Personal Referees

- List of at least three personal referees in terms of their title (position), where they work, email, and telephone address as indicated in the following template:
1.6 Bank Reference Details

In case of winning the designated IC contract, I hereby authorize UNDP Ethiopia to effect all payments through the following Bank. I will provide Account Number and further detail for bank wiring upon contract award.

<table>
<thead>
<tr>
<th>Name of the Bank:</th>
<th>[insert here]</th>
</tr>
</thead>
<tbody>
<tr>
<td>Branch Name:</td>
<td>[insert here]</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Bank Address:</th>
<th>City: [insert here]</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td>State/Province: [insert here]</td>
</tr>
<tr>
<td></td>
<td>Country: [insert here]</td>
</tr>
<tr>
<td></td>
<td>Postal Code: [insert here]</td>
</tr>
<tr>
<td></td>
<td>Bank Contact Email: [insert here]</td>
</tr>
</tbody>
</table>

<table>
<thead>
<tr>
<th>Account Type:</th>
</tr>
</thead>
<tbody>
<tr>
<td>□ Checking</td>
</tr>
<tr>
<td>□ Savings</td>
</tr>
</tbody>
</table>

**Note:** Double click on the respective Check Box and click checked in the dialogue box of your choice.

Annex “a”
OFFEROR’S LETTER TO UNDP
CONFIRMING INTEREST AND AVAILABILITY
FOR THE INDIVIDUAL CONTRACTOR (IC) ASSIGNMENT

Date: [Insert Date Filling the Form]

United Nations Development Programme
Addis Ababa, Ethiopia

Dear Sir/Madam,

I hereby declare that:

a) I have read, understood and hereby accept the Terms of Reference (ToR) describing the duties and responsibilities of [indicate title of assignment] under the [state project title];

b) I have also read, understood and hereby accept UNDP’s General Conditions of Contract for the Services of the Individual Contractors attached hereto as Annex IV;

c) I hereby propose my services and I confirm my interest in performing the assignment through the submission of my CV or Personal History Form (P11) which I have duly signed and attached hereto as Annex “b”;

d) In compliance with the requirements of the Terms of Reference (ToR), I hereby confirm that I am available for the entire duration of the assignment, and I shall perform the services in the manner described in my proposed approach/methodology which I have attached hereto as Annex “a”;

e) I hereby propose to complete the services based on the following payment rate on the prescribed format which I have attached hereto as Annex III:

☐ A total lump-sum amount as stated in the Financial Proposal which will be payable in the manner described in the Terms of Reference (ToR).

f) For your evaluation, the breakdown of the abovementioned all-inclusive amount is attached hereto as Annex III;

g) I recognize that the payment of the abovementioned amounts due to me shall be based on my delivery of outputs within the timeframe specified in the ToR, which shall be subject to UNDP’s review, acceptance and payment certification procedures;

h) This offer shall remain valid for a total period of 120 days after the submission deadline;

i) I confirm that I have no first degree relative (mother, father, son, daughter, spouse/partner, brother or sister) currently employed with any UN agency or office [disclose the name of the relative, the UN office employing the relative, and the relationship if, any such relationship exists];

j) If I am selected for this assignment, I shall [Double click on the Check Box and click checked in the dialogue box]:

☐ Sign an Individual Contract (IC) with UNDP;
Request my employer [state name of company/organization/institution] to sign with UNDP a Reimbursable Loan Agreement (RLA), for and on my behalf. The contact person and details of my employer for this purpose are as follows:

<table>
<thead>
<tr>
<th>Description</th>
<th>Contact Details</th>
</tr>
</thead>
<tbody>
<tr>
<td>Legal Name of Organization:</td>
<td></td>
</tr>
<tr>
<td>Business Address:</td>
<td></td>
</tr>
<tr>
<td>Full Name of Official Contract Signatory:</td>
<td></td>
</tr>
<tr>
<td>Title/Post:</td>
<td></td>
</tr>
<tr>
<td>email address:</td>
<td></td>
</tr>
<tr>
<td>Tel.</td>
<td></td>
</tr>
</tbody>
</table>

k) I hereby confirm that [Double click on the Check Box and click checked in the dialogue box]:

☐ At the time of this submission, I have no active Individual Contract or any form of engagement with any Business Unit of UNDP;

☐ I am currently engaged with UNDP and/or other entities for the following work:

<table>
<thead>
<tr>
<th>Assignment</th>
<th>Contract Type</th>
<th>UNDP Business Unit / Name of Institution/Company</th>
<th>Contract Duration</th>
<th>Contract Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

☐ I am also anticipating conclusion of the following work from UNDP and/or other entities for which I have submitted a proposal:

<table>
<thead>
<tr>
<th>Assignment</th>
<th>Contract Type</th>
<th>Name of Institution/Company</th>
<th>Contract Duration</th>
<th>Contract Amount</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
<td></td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

l) I fully understand and recognize that UNDP is not bound to accept this proposal, and I also understand and accept that I shall bear all costs associated with its preparation and submission and that UNDP will in no case be responsible or liable for those costs, regardless of the conduct or outcome of the selection process.

m) If you are a former staff member of the United Nations recently separated, pls. add this section to your letter: I hereby confirm that I have complied with the minimum break in service required before I can be eligible for an Individual Contract.

n) I also fully understand that, if I am engaged as an Individual Contractor, I have no expectations nor entitlements whatsoever to be re-instated or re-employed as a staff member.

Full Name: ________________________________

Signature: ________________________________

Date Signed: ________________________________
## Documentation Checklist

<table>
<thead>
<tr>
<th>SN</th>
<th>Documentation Requirement</th>
<th>Yes</th>
<th>No</th>
<th>If “No” Reason</th>
</tr>
</thead>
<tbody>
<tr>
<td>1</td>
<td>Prepared Technical Proposal as per the prescribed template</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>2</td>
<td>Prepared All-Inclusive(^1) Financial Proposal as per the Template to be sent in a Separate File</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>3</td>
<td>Fulfill the Minimum Required Educational Qualification in the Relevant Area of Specialization as indicated in the ToR</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>4</td>
<td>Fulfill the Minimum Required Relevant Work Experience as requested under Years of Experience in the ToR</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>5</td>
<td>Compiled the Bank Reference Details in the Prescribed Table</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>6</td>
<td>Annexed the Duly Signed Offeror’s Letter to UNDP Confirming Interest and Availability (use the template hereto) (as part of Annex a)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>7</td>
<td>Annexed the Duly Signed Personal CV (as part of Annex b)</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>8</td>
<td>If I am selected for this assignment, I shall Sign an Individual Contract (IC) with UNDP</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>9</td>
<td>I hereby confirm that At the time of this submission, I have no active Individual Contract or any form of engagement with any Business Unit of UNDP</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>10</td>
<td>I am a former staff member of the United Nations who recently separated, I hereby confirm that I have complied with the minimum break in service required before I can be eligible for this Individual Contract (IC).</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>11</td>
<td>I am 62 years old or above thus would like to confirm my willingness to go through a full medical exam including x-rays at my own cost from UN recognized medical Center</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>12</td>
<td>Accepted all provisions of Individual Contract (IC) General Terms and Conditions (GTC) attached hereto</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

**Note:** Double click on the respective Check Box and click checked in the dialogue box of your choice.

All other information and documentations that we have not provided automatically implies our fully compliance with the requirements, terms and conditions of the IC.

**Full Name:**

**Signature:** __________________________

**Date Signed:**

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\(^1\) The term “All inclusive” implies that all costs (professional fees, travel costs, living allowances, communications, consumables, etc.) that could possibly be incurred by the Contractor are already factored into the final amounts submitted in the proposal.
FINANCIAL PROPOSAL

IC Service Description: Recruitment of Consultant to conduct research and prepare a report on Informal MSMEs and AfCFTA.

Procurement Ref. No.: ETH3605.

Prepared by: [insert here]

Nationality: [insert here]

Date of Preparation: [insert here]

Email: [insert here]

Address: [insert here]

Phone / Fax: [insert here]
Cover Letter

To: United Nations Development Programme
    Addis Ababa, Ethiopia

Dear Sir/Madam:

Having examined the Solicitation Documents, the receipt of which is hereby duly acknowledged, I, the undersigned, offer to provide Individual Consulting services [insert the description of the profession/activity for project/programme/office] for the lump-sum amount of [insert the lump-sum amount in figures and words including the currency] as may be ascertained in accordance with the Price Schedule attached herewith and made part of this Proposal.

I undertake, if my Proposal is accepted, to commence and complete delivery of all services specified in the contract within the time frame stipulated in the Terms of Reference (ToR).

I agree to abide by this Proposal for a period of 120 days from the date fixed for opening of Proposals in the Individual Consultant Procurement Notice, and it shall remain binding upon us and may be accepted at any time before the expiration of that period.

I understand that you are not bound to accept any Proposal you may receive.

Full Name:

Signature: __________________________

Date Signed:
FINANCIAL PROPOSAL SUBMISSION FORM

Directions:

a. The financial proposal shall specify a **lump-sum amount** (including professional fee, travel, per diems, and other relevant expenses and/or costs for number of anticipated working days) which **UNDP Ethiopia Country Office will be obligated to pay to Prospect Individual Contractor (IC) upon Contract Award and successful completion of the consultancy assignment.**

b. **Do not include** any conditional statement(s) about your financial lump-sum amount and partial financial quotation is also not allowed.

c. Payments are based upon output, i.e. upon specific and measurable (qualitative and quantitative) deliverables (as indicated in Section II hereunder) of the services specified in the ToR.

d. Failing to submit one of the two Sections hereunder and/or incomplete information will make the proposal automatically disqualified.

e. **You must send your duly signed Financial proposal separately** from Technical Proposal in a **PDF FORMAT**

### I. BREAKDOWN OF COST BY COMPONENTS:

<table>
<thead>
<tr>
<th>Cost Components</th>
<th>Unit Cost (Rate)</th>
<th>Quantity (No. of days)</th>
<th>Total (in USD)</th>
</tr>
</thead>
<tbody>
<tr>
<td><strong>Personnel Costs</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Professional Fees</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Life Insurance [if you find it applicable]</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Medical Insurance [if you find it applicable]</td>
<td></td>
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<tr>
<td>Communications [if you find it applicable]</td>
<td></td>
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<tr>
<td>Land Transportation [if you find it applicable]</td>
<td></td>
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<td></td>
</tr>
<tr>
<td>Others [pls. specify]</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Travel Expenses to Join duty station</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Round Trip Airfares to and from duty station [if you find it applicable]</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Living Allowance [if you find it applicable]</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Travel Insurance [if you find it applicable]</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Terminal Expenses [if you find it applicable]</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Others [pls. specify]</td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td><strong>Duty Travel</strong></td>
<td></td>
<td></td>
<td></td>
</tr>
<tr>
<td>Round Trip Airfares [if you find it applicable]</td>
<td></td>
<td></td>
<td></td>
</tr>
</tbody>
</table>

2 The Financial Proposal Submission Template must be used with *No Conditional Statement*
<table>
<thead>
<tr>
<th>No.</th>
<th>Deliverables</th>
<th>Payment Milestones</th>
<th>Percentage of Total Price (Weight for payment)</th>
<th>Amount in USD</th>
</tr>
</thead>
<tbody>
<tr>
<td></td>
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<td></td>
</tr>
</tbody>
</table>

**All-inclusive Lump-sum Contract Amount**  
100%

*The above format includes specific expenditures, which may or may not be required or applicable but are indicated to serve as examples.
*Travel expenses including all travel to join duty station/repatriation travel. Travel costs exceeding those of an economy class ticket are not covered by UNDP.
*Perdiem /Living Allowance per day shall not exceed UNDP/UN Daily Subsistence Allowance (DSA) Rates for ETHIOPIA/ADDIS ABABA as a DUTY STATION. Please refer to the respective Monthly Circulars from the following link: [http://www.ph.undp.org/content/philippines/en/home/operations/undp-un-dsa-rates.html](http://www.ph.undp.org/content/philippines/en/home/operations/undp-un-dsa-rates.html)

Amount in Words: [Insert the total amount in words]

**II. BREAKDOWN OF COST BY DELIVERABLES**

The Proposers are requested to provide the cost breakdown for the above given prices for each deliverable based on the following format. UNDP shall use the cost breakdown for the price reasonability assessment purposes as well as the calculation of price in the event that both parties have agreed to add new deliverables to the scope of Services.

- **According to the General Terms and Conditions (GTC) of contract for individual Contractors; Individual Consultants / Consultant whose assignment/s require travel and who is/ are over 65 years of age is /are required, at her/his/ their own expense, to undergo a full medical examination and obtain medical clearance to take up her / his /their assignment (GTC is available at: [www.undp.org/procurement](http://www.undp.org/procurement)).**
- **Moreover, in accordance with the provisions of Clause 202 of the Individual Consultants Contract Policy, the individual Contractor /s must purchase Insurance coverage for his/her/ their pension, life, medical, travel at his / her/ their own expense (A form for statement of Health and Insurance Coverage is attached).**