

REQUEST FOR PROPOSAL (RFP)

UNITED NATIONS DEVELOPMENT	DATE: May 31, 2022
PROGRAMME	
PROJECT NAME AND ID: 00097675	REFERENCE: RFP-2022-031 Consultancy services for the
"Biodiversity and Ecosystem Services	development and strengthening of institutional frameworks
Network (BES-Net) Phase II	for implementation of the BESNet/IPBES principles in the
Implementation of Component I in	Republic of Kazakhstan
Kazakhstan"	

Dear Sir / Madam:

We kindly request you to submit your Proposal for provision of Consultancy Services for the development and strengthening of institutional frameworks for implementation of the BESNet/IPBES principles in the Republic of Kazakhstan

Please be guided by the form attached hereto as Annex 2a and 2b, in preparing your Proposal.

Proposals (Technical and Financial; Financial proposal must be password protected) must be submitted on or before 14 June 2022, 10.00 am by Nur-Sultan time (GMT+6) and via email to address procurement.kz@undp.org with mandatory indication of the Reference RFP-2022-031 in the subject of your letter.

Your Proposal must be expressed in the Russian language, and valid for a minimum period of 90 days.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit

price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 4.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link: Procurement protest and vendor sanctions I UNDP https://www.undp.org/procurement/business/protest-and-

sanctions?utm_source=EN&utm_medium=GSR&utm_content=US_UNDP_PaidSearch_Brand_English&utm_campaign=CENTRAL&c_src=CENTRAL&c_src2=GSR&gclid=EAlalQobChMIlvv4yfac9wIVFASiAx0Cxg-zEAAYASAAEglbUfD_BwE

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link:

https://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/pdf/unscc/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Sincerely yours,

Karina Amralina

Karina 4 Azran Balina 105...

DocuSigned by:

Head of Procurement Unit, OiC

Date: 30-May-2022

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Annex 1

Description of Requirements

Context of the	00097675 "Biodiversity and Ecosystem Services Network (BES-Net) Phase II
Requirement	Implementation of Component I in Kazakhstan".
Brief Description of	Consultancy services for the development and strengthening of institutional frameworks
the Required	for implementation of the BESNet/IPBES principles in the Republic of Kazakhstan
Services ¹	
List and	The detailed Outputs and deliverables are given in TOR as Annex 3
Description of	
Expected Outputs	
to be Delivered	
Person to	EE unit
Supervise the	Programme manager
Work/Performance	
of the Service	
Provider	
Frequency of	According to the Terms of Reference
Reporting	
Progress Reporting	According to the Terms of Reference
Requirements	
	At the Contractor's location with travels to Almaty and Kostanay regions as specified in
Location of work	item 8. Travels of the TOR
Expected duration	5 (five) months from the date of signing the Contract
of work	
Target start date	Approximately June 2022
Latest completion	Approximately October 2022
date	
Travels Expected	As detailed in the Terms of Reference
	The service provider is required to ensure that its staff has all necessary personal
Special Security	protection related to the COVID-19 in accordance with the current recommendations
Requirements	of WHO and local authorities (masks, gloves, sanitizers, passing the COVID-19 test (if
	necessary), for the duration of the contract.
Implementation	
Schedule indicating	☑ Required
breakdown and	
timing of	
activities/sub-	
activities	
Names and	
curriculum vitae of	⊠ Required
individuals who	
will be involved in	

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 $^{^1}$ A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.

completing the services					
Currency of Proposal	☑ Local Currency, Kazakh Tenge				
Value Added Tax on Price Proposal	⊠m	☐ must be inclusive of VAT and other applicable indirect taxes			
Validity Period of Proposals (Counting for the last day of submission of quotes)	In e	☑ 90 days In exceptional circumstances, UNDP may request the Proposer to extend the validity of the Proposal beyond what has been initially indicated in this RFP. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Proposal.			
The pre-bid conference meeting will take place:	Date Loca In ca on y prod UNE	Time: 3.30 pm by Nur-Sultan time Date: June 8, 2022 Location: Zoom-call In case of interest on participation at the pre-bid conference, please send notification on your participation not later than June 7, 2022 (Close of Business) to email procurement.kz@undp.org with copy to aigerim.batyrbekova@undp.org UNDP will provide the meeting link with all interested participants one day before the pre-bid meeting.			
Partial Quotes	⊠ı	Not permitted			
Payment Terms	#	Deliverables	Timeframe	Accountability and coordination of work	Sum (approx.)
	1.	Output activity: 1. Conduct a literature review on pollinators (national and international literature). 2. Elaborate brief concepts (2-3 pages each) to outline rationales and approaches to complete the tasks (1) survey to define immediate risks for pollinators in the Almaty and Kostanay regions; (2) national-level program for the conservation of pollinators in Kazakhstan; (3) 1 (one) day regional awareness-raising seminar to promote uptake of knowledge products developed by BES-Net and IPBES. Deliverable: 1. Submitted a narrative report (10-12 pages) upon literature review on national and international experiences on pollinator conservation and management. 2. Submitted brief concepts (2-3 pages each) to outline rationales and approaches to complete the tasks (1) survey to define immediate risks for pollinators in the Almaty and Kostanay regions; (2) national-level program for the conservation of pollinators in Kazakhstan; (3) 1 (one) day regional awareness-raising seminar to promote uptake of knowledge products developed by BES-Net and IPBES.	One week after signing the contract	Programme manager/Head of EE unit	40%

	Output activity:			
	1. Undertake a field survey to define immediate			
	risks for pollinators in Almaty and Kostanay regions.			
	2. Drafting a national programme on the			
	conservation of pollinators.			
	3. Conduct 1 (one) workshop to prepare and			
	validate the national-level programme and mainstream			
	the IPBES in Kazakhstan.			
	4. Organize 2 (two) national platform meetings -			
	in Almaty and Kostanay regions, involving science and			
	policymakers in the engagement of Kazakhstan in	Eight		
	IPBES.	weeks	Programme	
2.	Deliverables:	after	manager/head	40%
	1. Submitted report upon conducted immediate	signing the	of EE unit	
	risks for the sustainability of the pollinators in Almaty	contract		
	and Kostanay regions.			
	2. The first draft of the national programme on			
	the conservation of pollinators.			
	3. Submitted report on conducted validation			
	workshop on national pollinator's conservation			
	programme and mainstreaming of the IPBES in			
	Kazakhstan.			
	4. Submitted report on 2 two national platform			
	meetings conducted in Almaty and Kostanay regions			
	regarding the IPBES engagement process.			

	Output activity: 1. Elaborate with potential local, regional and national journalists, bloggers, PR and communication specialists, and other interested parties to produce at least 5 (five) media/ communications pieces and 3 (three) short- videos/ documentaries (each video should be 2-5 minutes max) dedicated to the issues of land degradation in the Aral Sea region, the importance of pollinators Almaty and Kostanay regions, and organic farming. 2. Conduct 1 (One) PR awareness creation seminar to promote uptake of knowledge products. 3. Survey to define potential Tks to document 8 bright spots (good practice). Deliverables: 1. Submitted the final version of the national programme for the conservation of pollinators in Kazakhstan. 2. Produced and submitted at least 5 (five) media/ communications pieces and 3 (three) short-videos/ documentaries (each video should be 2-5 minutes max) dedicated to the issues of land degradation in the Aral Sea, the importance of pollinators in the Almaty, and Kostanay regions, and organic farming. 3. Conducted and submitted a report on 1 (One) PR awareness-raising seminar engaging local, regional and national journalists, bloggers, PR and communications pecialists, and other interested parties following produced at least 5 (five) media/ communications pecialists, and other interested parties following produced at least 5 (five) media/ communications pecialists, and other interested parties following produced at least 5 (five) media/ communications pieces and 3 (three) short- videos/ documentaries (each video should be 2-5 minutes max) dedicated to the issues of land degradation in the Aral Sea, the importance of pollinators in Almaty and Kostanay regions, and organic farming. 4. Submitted 8 bright spots (good practices). 5. Submitted final narrative report on all completed activities.
Person(s) to review/inspect/ approve outputs/completed services and authorize the disbursement of payment	Programme manager/Head of EE unit
Type of Contract to be Signed	☑ Contract for Professional Services
Criteria for Contract Award	 ☑ Highest Combined Score (based on the 70% technical offer and 30% price weight distribution) where the minimum passing score of technical proposal is 70% (490 points). ☑ Full acceptance of the UNDP Contract General Terms and Conditions (GTC).

	required. Non acceptance of the GTC may be grounds for the	rejection of th	he Proposal.		
Criteria for the	Bids will be evaluated in 3 steps:				
Assessment of	Step 1. Pre-liminary examination against the minimum eligibility criteria;				
Proposal	Step 2. Technical evaluation: maximum obtainable points are 700 (passing score 70%				
	or 490 points and above);				
	Step 3. Financial evaluation.				
	Step 1. Following are defined as the minimum eligibility crito	orio.			
	1. Full acceptance of the UNDP Contract General Terms and C		-C)		
	2. Company must have legal capacity to enter into agreements		= -		
	/ re-registration, constituent documents are provided);	o (certificate o	i registration		
	3. Company must be solvent, not subject to liquidation, their	property is no	t seized, and		
	their business activities are not suspended constrainedly by la				
	the absence of debts owed to tax authorities, please prov		_		
	and/or balance sheets for 2020-2021);				
	4. Company must have at least two years of experienc		_		
	institutional development, capacity building, and awareness	-raising in ag	riculture and		
	biodiversity conservation				
	5. Provide certificate of VAT, if the company is a VAT	payer. Otherv	vise, written		
	confirmation that the company is not a VAT payer.		un fau sinsilau		
	6. Provide at least 2 letters of recommendation from previ /analogous services (on official letterhead, signed and dated)		rs for similar		
	7. Company must provide a list of services in the past three year		he Customer		
	subject of services, dates, and contract values (at least two in				
	8. Company must provide CVs and diplomas of at least 5 key pe	•	-		
	to the TOR) along with the written confirmation from each personnel that they are				
	available for the entire duration of the contract.				
	9. Company must provide methodology for applying the approach to the				
	implementation of the expected results per ToR requirement				
	10. Company must provide detailed work schedule (should in		•		
	the project team and the distribution of responsibilities, a d	•	_		
	work, effectiveness, and expected results), risk matrix w	ith appropria	ite response		
	measures, and project Implementation Oversight	:1 1267/1000	Committee		
	11. Company must not be included in the UN Security Councilist of torrorists and torrorist financiars, and in UNDR's included				
	list of terrorists and terrorist financiers, and in UNDP's ineligible	ne vendors ir	S ι.		
	Step 2. Technical Proposal (70% of the overall assessment, w	ith maximun	n 700 points		
	calculated as 100% of total technical, o/w minimum obtaina		•		
	☑ Professional experience of the company [28,5%]		-		
	☑ Proposed methodology and work plan [43%]				
	☑ Organizational structure and key personnel [28,5%]				
	Summary of Technical Proposal	Weight, %	Max		
			points		
	Professional experience of the company	28,5%	200		
	1. Trolessional experience of the company	20,3/0	200		

This is a mandatory criteria and cannot be deleted regardless of the nature of services

2.	Proposed methodology and work plan	43%	300
3.	Organizational structure and key personnel	28,5%	200
	Total		700

Techr	Technical Assessment	
	Competence evaluation of the Company / Organization	
1.1	At least two years of experience in law mainstreaming, institutional	
	development, capacity building, and awareness-raising in agriculture	120
	and biodiversity conservation.	
	Minimum 2 years (minimum requirement) - 84 points.	
	+ 6 points for each additional year of experience	
	Maximum - 120 points.	
	At least two recommendation letters from previous customers for	50
	similar works in the last two years:	
1.2	On availability of the two letters (minimum requirement) - 35 points.	
	+ 5 points for each additional letter.	
	Maximum 50 points.	
1.3	The list of completed similar services/work over the past three years	
	(at least two in the required area) indicates the Customer, year of	30
	service provided, the cost (if possible), and the Customer's contact	
	details.	
	Available (minimum requirement) - 30 points.	
	Total:	200

	Proposed methodology and work plan	
2.1	Understanding the objective, methodology for carrying out each activity,	80
	and detailed description of expected results for each activity matching the	
	terms of reference and underlined in the proposal.	
	Fully addressed in sufficient detail: 56 points	
	Exceeds the requirements: 80 points	
2.2	The staff schedule/work plan (must include the team composition and the	80
	distribution of responsibilities for each expert). General management and	
	administrative mechanisms should ensure key staff members' sufficient	
	and timely contribution.	
	Fairly comprehensive: 56 points	
	Fully comprehensive: 80 points	
2.3	The proposed work plan (institutional and individual) is precise and clear;	80
	The sequence of activities is logical, timewise, and technically realistic. The	
	proposed work plan should ensure the effective performance of each task	
	and be aligned to the local context.	
	Fairly comprehensive: 56 points	
	Fully comprehensive: 80 points	

2.4	Project Implementation Oversight: Has the Supplier provided an oversight plan for effective monitoring of the Project Activities and allocated	30
	sufficient resources / for oversight services?	
	Fully addressed: 21 points	
	Exceeds requirements: 30 points	
2.5	Any risks were determined during the project implementation, and what	30
	response measures are described in the proposal?	
	Fairly addresses and provides measures: 21 points	
	Fully comprehensive, addresses and provides effective response measures	
	to eliminate risks: 30 points	
	Total:	300

Organizational structure and key personnel				
3.1	Team leader			
	Higher education in social sciences, economics, agriculture, environment, business administration other related sciences. - Bachelor's degree - 14 points (minimum requirement). - Master's degree - 17 points.	20		
	- Higher qualifications - 20 points.			
	Three years of work experience in knowledge management, research works, NGOs, civil society organization experience, and two years of work experience in agriculture and land degradation & climate change. - Three years - 14 points (minimum requirement). - For each additional year per 1 point. - Maximum - up to 20 points.	20		
ļ	At least two years of experience in agriculture, land degradation, & climate change.	20		
	 Two years - 14 points (minimum requirement). For each additional year per 1 point. Maximum - up to 20 points. 			
i	Knowledge of Russian is a must, and Kazakh is preferable. - Knowledge of the Russian language – 7 - Knowledge of both Kazakhs and Russian languages- 10	10		
Total	for Team leader:	70		
3.2	Apiculture expert			
	Higher education in agriculture and crop farming, other related sciences. - Bachelor's degree - 7 points. - Master's degree - 8,5 points. - Higher qualifications - 10 points.	10		
	At least three years of experience in research, beehive, and land management. - Three years (minimum requirement) - 7 points. - For each additional year per 1 point. - Maximum - up to 10 points.	10		
	Knowledge of Russian is a must, and Kazakh is preferable Knowledge of the Russian language – 7 - Knowledge of both Kazakhs and Russian languages- 10	10		
Total for Apiculture expert				
3.3	Agriculture and Biodiversity expert			

	Higher education in agriculture, biology, geography, forestry, and other related sciences Bachelor's degree - 7 points.	10
	- Master's degree – 8,5 points Higher qualifications - 10 points.	
	Three years of experience in agriculture, biodiversity, protected areas, and rural development. - Three years (minimum requirement) - 7 points. - For each additional year per 1 point. - Maximum - up to 10 points.	10
	Knowledge of Russian is a must, and Kazakh is preferable. - Knowledge of the Russian language – 7 - Knowledge of both Kazakhs and Russian languages- 10	10
Tota	I for Agriculture and Biodiversity expert	30
3.4	PR and communication expert	
	A University Degree in Communications, Journalism, or equivalent. - Bachelor's degree - 7 points. - Master's degree - 8,5 points. - Higher qualifications - 10 points.	10
	Minimum two years of experience as a PR expert - Two years of experience - 7 points. - For each additional year per 1 point. - Maximum - up to 10 points.	10
	Minimum three years of experience in communication, journalism, print media, research documentation, and report writing. - Three years (minimum requirement)- 7 points. - For each additional year per 1 point. - Maximum - up to 10 points.	10
	Knowledge of the Russian and Kazakh languages is required Knowledge of both Kazakhs and Russian languages- 10	10
Tota	I for PR and communication expert	40
3.5	Legal expert	
	Higher education in jurisprudence, legal or political science, public administration, or related fields. - Bachelor's degree - 7 points. - Master's degree - 8,5 points. - Higher qualifications - 10 points.	10
	Minimum three years in legal benchmarking, environmental law elaboration, local governance, and participatory action research. Familiarity with national policies related to biodiversity management as well as global environmental processes, including IPBES, UNCCD, SDGs - Three years (minimum requirement) - 7 points For each additional year per 1 point Maximum - up to 10 points.	10
	Knowledge of Russian is a must, and Kazakh is preferable. - Knowledge of the Russian language – 7 - Knowledge of both Kazakhs and Russian languages- 10	10

	Total for Legal expert	30
	GRANDTOTAL for Management Structure and Qualification of Key Personnel	200
	Step 3. Financial Proposal (30%) To be computed as a ratio of the Proposal's offer to the lowest price among to proposals received by UNDP:	he
	Rating the Financial Proposal (FP): FP Rating = (Lowest Priced Offer / Price of the Offer Being Reviewed) x 100 Total Combined Score: Combined Score = (TP Rating) x 70% + (FP Rating) x 30%	
	The financial offer must be password protected.	
UNDP will award the contract to:	☑ One and only one Service Provider	
Annexes to this	 ☑ Form for Submission of Proposal (Annexes 2a and 2b) ☑ Detailed Terms of Reference (Annex 3) ☑ Contract template and General Terms and Conditions / Special Conditions 	(Annex 4)
Contact Person for Inquiries (Written inquiries only)	Aigerim Batyrbekova aigerim.batyrbekova@undp.org Any delay in UNDP's response shall be not used as a reason for extending the for submission, unless UNDP determines that such an extension is necessary a communicates a new deadline to the Proposers.	deadline
Procedure for filing an electronic proposal	IMPORTANT: Applicants must submit their bids via electronic mail procurement.kz@undgobligatory indication of the name of the contest RFP-2022-031 in the subjletter. The technical and financial parts of the Proposal should be presented in files. Financial offer (Annex 2b) must be password protected. The passwor Financial Proposal should not be provided to UNDP until a request has been from the UNDP representative, Aigerim Batyrbekova.	ect of the n separate ord to the
	Document format: PDF files only; A maximum of 60 characters should be included in the names of the files and contain any special characters other than The files to be sent must not contain viruses or be Maximum file size for one electronic transmission: up to Maximum number of electronic transmissions: 5 Mandatory indication of the subject RFP-2022-031 Consultancy Service development and strengthening of institutional frameworks for implementations and strengthening of institutional frameworks for implementations. If more than 1 message is used, enter a serial number in the subject.	letters; damaged; 20 MB; messages; s for the