

**REQUEST FOR PROPOSAL (RFP)**

NAME & ADDRESS OF FIRM	DATE: June 8, 2022
	REFERENCE: <b>UNDP-RFP-2022-219</b>

Dear Sir / Madam:

We kindly request you to submit your Proposal for the provision of services for **Rollout of SDGs Acceleration Implementation**. Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Your proposal should be submitted through e-Tendering online system by or before the deadline of Thursday **21<sup>st</sup> June 2022 12:30 PM PST OR 3:30 PM EDT** indicated in <https://etendering.partneragencies.org>.

Detailed instructions on how to submit, modify or cancel a bid in the e-Tendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: <http://www.undp.org/content/undp/en/home/operations/procurement/business/procurement-notice/resources/>

Your Proposal must be expressed in the English, and valid for a minimum period of 90 days.

You are kindly requested to indicate whether your company intends to submit a Proposal by clicking on "Accept Invitation" button no later than **Thursday 13<sup>th</sup> June 2022**. If that is not the case, UNDP would appreciate your indicating the reason, for our records. Clicking the Acceptance button **will enable you to receive updates/notifications, but it will not restrict you from submitting the bid till the deadline**.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it is submitted through the e-Tendering system on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If there is requirement of any clarification related to this RFP, kindly send queries to [pakistan.procurement.info@undp.org](mailto:pakistan.procurement.info@undp.org).

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

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Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 4.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:


<http://www.undp.org/content/undp/en/home/operations/procurement/protestandsanctions/>

UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link: [http://www.un.org/depts/ptd/pdf/conduct\\_english.pdf](http://www.un.org/depts/ptd/pdf/conduct_english.pdf)

Thank you and we look forward to receiving your Proposal.

**Sincerely yours,**

DocuSigned by:  
  
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**For Knut Ostby  
Resident Representative**

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## Annex 1

## Description of Requirements

<b>Context of the Requirement</b>	Engagement of a Firm for Rollout of SDGs Acceleration Implementation Plan.
<b>Brief Description of the Required Services<sup>1</sup></b>	<p><b>Background</b></p> <p>In September 2015, at an historic UN summit, global leaders from 193 countries committed to 17 Sustainable Development Goals eliminating hunger, reducing poverty, providing and improving health and education to all, ensuring clean drinking water and sanitation for everyone, creating jobs and livelihoods and forging partnerships for accelerated human development. The UN SDG tracker collects data from all these 193 countries to evaluate the progress on each SDG. Each country gets a score out of 100. Latest data shows that Finland is leading the ranking chart with 85.90 points while Pakistan is at 57.72. At this rate, Pakistan is most likely to miss the SDG targets by 2030. Implementation of SDG focused initiatives need to be accelerated to be able to meet these targets. Globally, accelerators can be broadly categorized as follows; a) optimized financing, b) improved data and information, c) capacity development, d) Innovation and e) governance.<sup>2</sup></p> <p>The Government of Balochistan is prepared to accelerate performance on key SDGs with support from SDG support unit for Mainstreaming, Accelerating and Policy Support. The unit has supported GoB in multiple endeavors to support the achievement of SDGs. In the spirit of effective monitoring and tracking, the SDG unit has supported the embedding of SDGs in over 4000 cost centers. Such budgeting provides Government of Balochistan a comprehensive and accurate framework for mapping and tracking expenditure and contribution of the government to the SDGs. This includes creation of a Parliamentary Task Force for awareness on SDGs among legislators. The unit supported the Government in formulating the Balochistan Comprehensive Development and Growth Strategy 2021-2026 which defined the development priorities and strategic direction for the province. For accelerating the progress on the development targets, the SDG unit has supported an SDG framework for Balochistan as well as SDG localization plans for Killa Abdullah and Nushki. To fill the data gap for SDG indicators, SDG unit is working on finalizing a data repository for prioritized indicators that include administrative and survey data. The above-mentioned documents have helped identify the priority areas that require acceleration, provided an assessment on data availability on indicators within the prioritized areas/ SDGs as well as provide a baseline for performance on achievement of SDGs. Initiatives for SDG 3 (Good health and Wellbeing), 4 (Quality Education), 8 (Decent Work and Economic Growth), and 9 (Industry, Innovation and Infrastructure) are the focus of acceleration for GoB and SDG unit.</p> <p><b>Balochistan Context</b></p> <p>Balochistan's health infrastructure and human resource suffers from a lack of investment. There is a dearth of health professionals including doctors, nurses, trained mid-wives etc. The maternal mortality ratio in the province is 298 deaths per 100,000 live births.<sup>3</sup> The main cause of death is obstetric complications during pregnancy and 96% of deaths are accrued to lack of prenatal consultancy and care available to mother and child. Only 52% women in Balochistan have access</p>

<sup>1</sup> A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.

<sup>2</sup> The SDG 6 Global Acceleration Framework <https://www.unwater.org/publications/the-sdg-6-global-acceleration-framework/>

<sup>3</sup> Pakistan Maternal Mortality Survey 2019

to pre-natal consultancy.<sup>4</sup> Neonatal mortality rate and under 5 mortality rate is highest in the country i.e., 72 and 89 per 1000 live births respectively.<sup>5</sup> Only about 33.8% women have access to modern family planning methods.<sup>6</sup> Coverage of vaccinations for tuberculosis is about 34.5%,<sup>7</sup> polio is only 46.1%, for DPT 12.2% and Measles 22.9%. Education infrastructure is in dire straits with 65% out of school children<sup>8</sup> and only 13674 schools, out of which 8195 are primary school for boys and 3077 for girls.

Facilities for girls/female in most cases are less than half compared to boys.<sup>9</sup> According to the Labor Force Survey 2020-2021, Balochistan has 4.3% unemployment, lower than Punjab and KP but higher than Sindh. The projected increase of population from 12.344 million in 2017 to 17 million by 2026 poses a major challenge for policymakers but the labor force in Balochistan could rise to 7.2 million in 2026<sup>10</sup> and with 6.5% growth and historic employment elasticity, additional 158,000 jobs annually could be created.<sup>11</sup> Balochistan has the lowest gross fixed capital formation (GFCF) in general government services among Pakistan's four provinces. According to the Pakistan Economic Survey 2020-21, GFCF in general government services in Balochistan was Rs 144.5 billion, as compared to Rs 221.0 billion in Punjab, Rs 227.6 billion in Sindh, and Rs 183.8 billion in KP. Balochistan, however, has enormous industrial potential in agriculture, livestock, fisheries, and minerals. The province has a number of industrial areas in Hub, Gadani, Winder, and Quetta which can offer the physical infrastructure to set up these industries.

The BCDGS 2021-26 highlights a pharmacy strategy to reduce household expenditure on health. GoB's initiative on Gender Free School which aims to enroll 300,000 school girls is a noteworthy endeavor. The Policy Planning and Implementation Unit (PPIU) in conjunction with Balochistan Technical Education and Vocational Training Authority (BTEVTA) and Technical and Vocational Education and Training (TVET) is overseeing standards and implementation of several initiatives including 'Strengthening Literacy program'.<sup>12</sup> The construction of Gwadar port, Gwadar Industrial Estate Development Authority and Export Processing Zone have also opened new avenues for industrial development in the province. Business startups can prove to be the drivers of innovation and growth of the business sector of Balochistan provided region specific strategies for business incubation and funding support are available for such ventures.<sup>13</sup> An assessment of the impact of such schemes and potential for acceleration is essential for devising an acceleration strategy.

### **Creating Shared Value**

The UN estimates that there is a US\$ 2.5 trillion annual financing gap the SDGs and an annual \$3 - \$4.5 trillion required annually to achieve the SDGs<sup>14</sup>. Michael Porter and Mark Kramer make a business case for corporations in the private sector to invest in sustainable development. 'Creating Shared Value' implies that sustainability of value chains which include communities and environment are essential for survival and profitability of business. In the era of hyperconnectivity

<sup>4</sup> Pakistan Social and Living Standards Measurement 2019-2020

<sup>5</sup> Multiple Indicator Cluster Survey 2010

<sup>6</sup> BCDGS 2021-2026

<sup>7</sup> Multiple Indicator Cluster Survey 2010

<sup>8</sup> Pg 7, Balochistan Education Sector Plan 2020-2025

<sup>9</sup> Pg 21, 25, 27, 47, Balochistan Education Statistics 2016-2017 (BES)  
Accessible at <http://emis.gob.pk/website/BlochistanEducationStatistics.aspx>

<sup>10</sup> Balochistan Economic Report 2008

<sup>11</sup> Pg 35, BCDGS 2021-2026

<sup>12</sup> Pg 196, BCDGS 2021-2026

<sup>13</sup> Pg 59, BCDGS 2021-2026

<sup>14</sup> Pg 3, 'Local Insights, Global Ambition - Unlocking SDG Financing Findings Early Adopters 2018'  
<https://unsdg.un.org/resources/unlocking-sdg-financing-findings-early-adopters>

and climate change, corporations and for-profit entities can no longer ignore the consequences of their footprint on the environment and communities.

Innovative solutions to address sustainable development have emerged on the global landscape. These include financing arrangements like the ASEAN Catalytic Green Financing Facility by the Asian Development Bank, and models like Outcome Based Contracts including but not limited to Impact Bonds, financial products like Green Bonds, Blue Bonds and SDG Bonds among others, to overcome financing gaps and implementation bottlenecks especially in developing country contexts. Pakistan has several homegrown examples, where innovative partnership structures have contributed directly to meeting SDG targets. The Thar Foundation, a social responsibility initiative of the Engro Corporation in Pakistan is one such example. UN Country Representative, Julian Harneis termed it to be 'an impressive CSR model' during a visit to project site.<sup>15</sup> Thar has partnered with the Citizens Foundation to help provide funding for establishing a network of schools in areas where Engro is working in Sindh. Such models have key lessons for governments and partners to understand how SDG goal achievement may be accelerated.

For this assignment, the firm will be focusing on the Balochistan context while analyzing and studying the above-mentioned developments in global discourse and also explore more indigenous models and examples from other provinces within the country.

### Scope of Work

The firm will:

1. Study the Balochistan Context through a detailed desk review of provincial legislations policies, strategies, budgets, institutional arrangements and map out key players/stakeholders from public and/or private sector, international organizations and non-profit sector including but not limited to local NGOs and academia that have a role/contribution towards SDGs, targets and indicators focusing on SDG 3, 4, 8 and 9. The firm may find it useful to build on key literature on SDGs within the Balochistan context, including but not limited to the work produced by the SDG unit and Government of Balochistan.
2. Ensure that a wide array of stakeholders is mapped and consulted during the assignment, to ensure inclusivity and to avoid domination of a singular group in formulating the narrative for SDG acceleration.
3. Map out key initiatives which could include projects, policies and programmes by the Government, funded by PSDP at both federal and provincial level, by UN partner agencies, any INGOs or NGOs working in Balochistan, by any community led organizations as well as private sector run CSR activities.
4. Assess potential for acceleration of key initiatives identified for SDG 3, 4, 8 and 9, keeping in mind the core elements of inclusivity, sustainability and suitability of evidence of the impact.
5. This assessment will evaluate the weaknesses/bottlenecks (political, social, economic and regional etc.) and drivers (Strengths/enabling factors) through quantitative and qualitative analysis. It is expected that some accelerators will emerge from the analysis that would inform the strategy of Acceleration of SDGs for Balochistan.
6. Accelerators, for the purpose of this study, are to be defined as initiatives either by public sector, private sector, academia or development partners with the potential to expedite progress on the set-out priorities by the provincial governments on SDG targets. The firm could explore accelerators under these broad categories; a) optimized financing, b) improved data and information, c) capacity development, d) Innovation and e) governance. The firm is

<sup>15</sup> UNRC terms Thar Foundation as 'Best CSR Model in Pakistan'

<https://dailytimes.com.pk/797999/unrc-terms-thar-foundation-as-best-csr-model-in-pakistan/>



- expected to go beyond traditional policy recommendations to improve implementation.
7. The criterion for identifying and selecting actions/initiatives accelerators must include the following:
    - a) Reflect interlinkages among goals and contribute to policy coherence.
    - b) Respect principles of the United Nations Charter and the 2030 Agenda.
    - c) Build on existing successful efforts/initiatives (scaling up, new phase, etc.) or introduce new ones.
    - d) Include reasonable means of implementation such as finance, technology or capacity building as an element to help ensure longevity and sustainability of the initiative.
    - e) Is “evaluable”, based on an adequate SMART (specific, measurable, achievable, resource based and time-based) set of objectives with specified performance indicators, baselines, targets and data sources as needed.
  8. Brief notes on each accelerator identifying key challenges for the accelerator, enabling factors for accelerator to help expedite SDG progress, and contribution of each accelerator to provincial and departmental priorities (outlined in policy documents especially the Provincial SDG framework for Balochistan and Balochistan Comprehensive Development and Growth Strategy 2021-2026.
  9. Conduct at least 4 (but not limited to) in-depth consultations with priorly identified and mutually agreed upon stakeholders, covering the 4 SDGs thematic areas and 4 main stakeholder groups i.e., public sector, private sector, academia and development partners. These must include key Government of Balochistan (GoB) departments, NGOs (national/international), donor agencies, UN agencies, Civil society organizations and private sector (Chambers of Commerce etc.). GoB departments may include Planning and Development Department, Finance Department, Urban Planning, Social Sector, Energy Department, Balochistan Board of Investment, State Bank of Pakistan, Social Welfare Department and Women Development Department among others. Stakeholders from academia may include University of Balochistan and Balochistan University of Information Technology, Engineering and Management Sciences (BUIEMS) among others.
  10. After a detailed assessment and stakeholder consultations, the firm must devise an ‘SDG Acceleration Implementation Plan’ for Balochistan.
  11. The Plan will include
    - a) Mapping of stakeholders.
    - b) Mapping of SDG focused initiatives.
    - c) Assessment of challenges political, social, economic and regional etc.) and drivers of focused initiatives with SDG focused profiling.
    - d) Identification and prioritization of factors that impede progress on SDGs
    - e) Identification and prioritization of factors that propel progress on SDGs
    - f) Identification and potential implementation mechanisms that remove bottlenecks and create enabling environment for acceleration of SDGs.
  12. The plan will include (but is not limited to) potential financing and innovation models that may have applicability in Balochistan context and capacity for accelerating progress on SDGs within the province.
  13. The firm may refer to the UN’s SDG Accelerator and Bottleneck Assessment tool <https://www.undp.org/publications/sdg-accelerator-and-bottleneck-assessment> for further guidance.

#### Key activities

Activity 1	Desk Review
Activity 2	Methodology finalization
Activity 3	Stakeholder Consultations

	Activity 4	Scoring and Assessments of interventions		
	Activity 5	Finalization of Acceleration Implementation Plan		
List and Description of Expected Outputs to be Delivered	<b>Expected Outputs and Deliverables</b>			
	<b>Deliverables/ Outputs</b>	<b>Estimated Duration to Complete</b>	<b>Review and Approvals Required</b>	
	<b>Desk Review:</b>  Desk review of existing legislations, policies, institutional arrangements, relevant stakeholders, and resource allocations with a specific reference to the targets set out in the provincial SDGs Framework.  <b>Methodology finalization:</b>  Prepare a methodology to conduct an evaluation/ strengths and weaknesses assessment for SDG focused initiatives identified through desk review and create SDG profiles.	Within 4 weeks of signing the contract	Assistant Resident Representative Development Policy Unit	
			Assistant Resident Representative, Development Policy Unit	
	<b>Stakeholder Consultations (at least 4):</b>  Conduct primary data collection exercise including any meetings/workshops, with relevant stakeholders identified during desk review which may include government departments and other potential stakeholders (NGOs, Development Partners, CSOs, Technical Experts etc.) for the strengths & weaknesses assessment of identified initiatives.	Within 6 weeks of signing the contract	Assistant Resident Representative, Development Policy Unit	
	<b>Scoring and Assessment:</b>  Assessment of initiatives based on quantitative data analysis such as through a score card and qualitative data analysis based on stakeholder consultation.	Within 10 weeks of signing the contract	Assistant Resident Representative, Development Policy Unit	
	<b>Validation Workshop:</b>  Present topline findings for SDG Acceleration Plan to key stakeholders including UNDP’s SDG Unit and validate the findings in workshop.	Within 14 weeks of signing the contract	Assistant Resident Representative, Development Policy Unit	
	<b>Finalize report and submit:</b>  Submit final report based on comments from UNDP team and relevant stakeholders.	Within 18 Weeks of signing the contract	Assistant Resident Representative, Development Policy Unit	
	Person to Supervise the Work/Performanc	<b>Institutional Arrangement:</b>  The Firm will be reporting to Assistant Resident Representative, Development Policy Unit, UNDP. The consultant(s) will work in close coordination with Planning & Development Department,		

e of the Service Provider	Project Manager, SDG Support Unit, Balochistan and other staff members. Consultant will be responsible for their own logistics and coordination and organizing any meetings/workshops. All reports/documents/progress update will be submitted to the Project Manager, SDG Unit and UNDP, as per agreed timeframe against the deliverables.
Frequency of Reporting	<b>[As per deliverables mentioned in the Detailed TORs]</b>
Progress Reporting Requirements	The firm / company shall submit proper Reports of progress and may be asked for presentation on their progress.
Location of work	<input checked="" type="checkbox"/> Quetta
Expected duration of work	The entire assignment must be completed in Five (5) months after issuance of purchase order/signing of contract.
Target start date	28 <sup>th</sup> July 2022
Latest completion date	27 <sup>th</sup> Dec 2022
Travels Expected	Required
Special Security Requirements	<b>Note:</b> UNDP will not be liable to provide the security to the selected firm and it is the responsibility of the selected firm to arrange the security of its employees.
Facilities to be Provided by UNDP (i.e., must be excluded from Price Proposal)	<input checked="" type="checkbox"/> All project related costs will be borne by the Contracting firm.
Implementation Schedule indicating breakdown and timing of activities/sub-activities	<input checked="" type="checkbox"/> Required
Names and curriculum vitae of individuals who will be involved in completing the services	<input checked="" type="checkbox"/> Required
Currency of Proposal	<input checked="" type="checkbox"/> Local Currency <b>[PAK RUPEES]</b>
Value Added Tax on Price Proposal <sup>16</sup>	<input checked="" type="checkbox"/> <b>must be inclusive of VAT and other applicable indirect taxes</b> (the invoice submitted should indicate the price and tax portion separately).  Further, United Nations, including its subsidiary organs, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs duties and charges of a similar

<sup>16</sup> VAT exemption status varies from one country to another. Pls. check whatever is applicable to the UNDP CO/BU requiring the service.

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	nature in respect of articles imported or exported for its official use. In the event any governmental authority refuses to recognize the United Nations exemption from such taxes, duties or charges, the Contractor shall immediately consult with the UNDP to determine a mutually acceptable procedure.												
Validity Period of Proposals (Counting for the last day of submission of quotes)	<input checked="" type="checkbox"/> 90 days  In exceptional circumstances, UNDP may request the Proposer to extend the validity of the Proposal beyond what has been initially indicated in this RFP. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Proposal.												
Partial Quotes	<input checked="" type="checkbox"/> Not permitted												
Payment Terms	<table border="1"> <thead> <tr> <th>Deliverables/ Outputs</th><th>Payment Schedule</th></tr> </thead> <tbody> <tr> <td> <b>Desk Review:</b>            Desk review of existing legislations, policies, institutional arrangements, relevant stakeholders, and resource allocations with a specific reference to the targets set out in the provincial SDGs Framework.   <b>Methodology finalization:</b>            Prepare a methodology to conduct an evaluation/ strengths and weaknesses assessment for SDG focused initiatives identified through desk review and create SDG profiles.         </td><td>15%</td></tr> <tr> <td> <b>Stakeholder Consultations (at least 4):</b>             Conduct primary data collection exercise including any meetings/workshops, with relevant stakeholders identified during desk review which may include government departments and other potential stakeholders (NGOs, Development Partners, CSOs, Technical Experts etc.) for the strengths &amp; weaknesses assessment of identified initiatives.         </td><td>30%</td></tr> <tr> <td> <b>Scoring and Assessment:</b>             Assessment of initiatives based on quantitative data analysis such as through a score card and qualitative data analysis based on stakeholder consultation.         </td><td>20%</td></tr> <tr> <td> <b>Validation Workshop:</b>             Present topline findings for SDG Acceleration Plan to key stakeholders including UNDP's SDG Unit and validate the findings in workshop.         </td><td>20%</td></tr> <tr> <td> <b>Finalize report and submit:</b>             Submit final report based on comments from UNDP team and relevant stakeholders.         </td><td>15%</td></tr> </tbody> </table>	Deliverables/ Outputs	Payment Schedule	<b>Desk Review:</b> Desk review of existing legislations, policies, institutional arrangements, relevant stakeholders, and resource allocations with a specific reference to the targets set out in the provincial SDGs Framework.  <b>Methodology finalization:</b> Prepare a methodology to conduct an evaluation/ strengths and weaknesses assessment for SDG focused initiatives identified through desk review and create SDG profiles.	15%	<b>Stakeholder Consultations (at least 4):</b>  Conduct primary data collection exercise including any meetings/workshops, with relevant stakeholders identified during desk review which may include government departments and other potential stakeholders (NGOs, Development Partners, CSOs, Technical Experts etc.) for the strengths & weaknesses assessment of identified initiatives.	30%	<b>Scoring and Assessment:</b>  Assessment of initiatives based on quantitative data analysis such as through a score card and qualitative data analysis based on stakeholder consultation.	20%	<b>Validation Workshop:</b>  Present topline findings for SDG Acceleration Plan to key stakeholders including UNDP's SDG Unit and validate the findings in workshop.	20%	<b>Finalize report and submit:</b>  Submit final report based on comments from UNDP team and relevant stakeholders.	15%
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Person(s) to review/inspect/ approve outputs/complete d services and authorize the disbursement of payment	The firm will directly liaison with the Balochistan SDGs Unit's Economic Sector Lead in terms of the technical and operational aspects of the final report whereas it will seek ultimate guidance, review, and approvals from the Project Manager at Balochistan SDGs Unit and UNDP Country Office. The P&D Board will provide a parallel review and guidance.																				
Type of Contract to be Signed	<input checked="" type="checkbox"/> Purchase Order <input checked="" type="checkbox"/> Contract for Professional Services																				
Criteria for Contract Award	<input checked="" type="checkbox"/> Highest Combined Score (based on the 70% technical offer and 30% price weight distribution) Where the minimum passing score of technical proposal is 70%. <input checked="" type="checkbox"/> Full acceptance of the UNDP Contract General Terms and Conditions (GTC).  This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection of the Proposal.																				
Criteria for the Assessment of Proposal	<p><u>Technical Proposal (70%)</u></p> <p><input checked="" type="checkbox"/> Expertise of the Firm 40% with 280 Marks out of 700</p> <p><input checked="" type="checkbox"/> Methodology, Its Appropriateness to the Condition and Timeliness of the Implementation Plan 40% with 280 marks out of 700</p> <p><input checked="" type="checkbox"/> Management Structure and Qualification of Key Personnel 20% with 140 marks out of 700</p> <p><u>Financial Proposal (30%)</u></p> <p>To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP. (Financial Score= (Lowest Offer/Offer to be evaluated*300)</p> <table border="1" style="width: 100%; margin-top: 20px;"> <thead> <tr> <th colspan="2">Summary of Technical Proposal Evaluation</th> <th>Score Weight</th> <th>Points Obtainable</th> </tr> </thead> <tbody> <tr> <td>1.</td> <td>Expertise and Capacity of Firm / Organization</td> <td>40%</td> <td>280</td> </tr> <tr> <td>2.</td> <td>Proposed Methodology, Approach and Implementation Plan</td> <td>40%</td> <td>280</td> </tr> <tr> <td>3.</td> <td>Management Structure and Key Personnel</td> <td>20%</td> <td>140</td> </tr> <tr> <td colspan="2">Total</td> <td></td> <td>700</td> </tr> </tbody> </table>	Summary of Technical Proposal Evaluation		Score Weight	Points Obtainable	1.	Expertise and Capacity of Firm / Organization	40%	280	2.	Proposed Methodology, Approach and Implementation Plan	40%	280	3.	Management Structure and Key Personnel	20%	140	Total			700
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Total			700																		

<b>Form 1: Technical Proposal Evaluation</b>		<b>Points Obtainable</b>
<b>Expertise of Firm / organization</b>		
1.1	<p>1- Details of facilities and resources (offices, employees, linkages), and length of overall experience in conducting policy, governance and institutional analysis and working with provincial governments <b>45 marks</b></p> <ul style="list-style-type: none"> <li>• Experience of working with provincial governments – <b>20 marks</b></li> <li>• Experience in policy and institutional analysis – <b>20 marks</b></li> <li>• The firm must have effective networks with private and public sector organizations. <b>5 marks</b></li> </ul> <p>2- Strong knowledge of the local socio-economic and overall development context of Balochistan. Please share evidence <b>45 Marks</b></p>	90
1.2	<p>Last two years Audited Accounts (<b>2019-2020 and 2020-2021</b>) Current Ratio should be 1 or more than 1. (30 Marks- 15 marks each year)</p>	30
1.3	<p>Relevant Experience:</p> <p>At least two similar Programme (s)/Project(s)/Intervention(s) implemented, which should involve working in social sectors, livelihoods and job creation, and economic and industrial policy. <b>50 marks- 25 Marks each</b></p> <p>Share one contract showing experience in conducting policy research and institutional reform and strategy formulation. <b>50 marks</b></p> <p>Brief description on similar projects undertaken.</p> <p>Share contract copies as evidence.</p>	100
1.4	<p>Experience of working with UN agencies, international development organizations, multinational organization and government departments. Please provide Copies of two relevant contracts. <b>(Each contract Copy carry 30 marks).</b></p>	60
	<b>Total Part 1</b>	<b>280</b>

<b>Form 2: Technical Proposal Evaluation</b>		<b>Points Obtainable</b>
<b>Proposed Work Plan and Approach</b>		
2.1	To what degree does the proposer understand the objectives, the deliverables, and intended activities within which the assignment is ought to be carried out? Have the important aspects of the task been addressed in enough detail?	70
2.2	Is the Implementation methodology for the assignment well defined and does it correspond to the TORs? e.g Proposed Methodology & implementation plan	50
2.3	Work plan: Clarity of presentation & sequencing of activity are logical, timely and technically realistic. Does it promise efficient implementation of the proposed tasks and demonstrates flexibility to adapt to local context? e.g Proposed work plan, level of innovation	40
2.4	Sample Implementation Plan (Implementation and marketing plans along with timelines)	30
2.5	Is the proposal well defined and corresponds to the Terms of Reference?	50
2.6	Project Monitoring: Has the bidder indicated a monitoring plan to effectively monitor the project activities (outreach to target audience) and also reflected the resources / services to carry out monitoring? e.g Monitoring and evaluation strategy	40
Total Part 2		280
<b>Management Structure and Qualification of Key Personnel</b>		<b>Points Obtainable</b>
1	<b>Team Leader/ Economist</b> – Economic Policy Analysis and Overall project management, implementation and supervision.	
	<b>Qualification</b> The Team Leader should have at least a PHD/master's degree in Economics, Public Policy or other relevant Social Sciences qualifications <ul style="list-style-type: none"> <li>• PhD/Master's degree Carry <b>(20 Marks)</b></li> </ul>	20
	<b>Experience:</b> Demonstrated experience statistical and economic analysis and data analysis. A proven track record in formulating development strategies / plans particularly for public sector. <ul style="list-style-type: none"> <li>• 05 or more Years of experience in policy analysis- <b>40 Marks</b></li> </ul>	40

		<ul style="list-style-type: none"> <li>02-04 Years of experience of leading teams especially in policy research – <b>30 Marks</b></li> </ul>		
		<b>Sub Total</b>	<b>60</b>	
	2	<b>Social Sector Expert</b>		
		<b>Qualification:</b> Master's Degree in Development Studies, Healthy policy, Education Policy, Social Policy and related fields. <ul style="list-style-type: none"> <li>Master's Degree Carry (<b>10 Marks</b>)</li> </ul>	10	
		<b>Experience:</b> Minimum 3 years of experience in conducting evaluations and impact assessments for social sector projects especially health and education. A proven track record in formulating development strategies / plans particularly for public sector. <ul style="list-style-type: none"> <li>03 or more Years of experience- <b>30 Marks</b></li> <li>1-2 Years of experience- <b>20 Marks</b></li> </ul>	30	
		<b>Sub Total</b>	<b>40</b>	
	3	<b>Financial Sector Specialist</b>		
		Master's degree in finance, accounting, banking or a related field. Master's Degree Carry ( <b>10 Marks</b> )	10	
		<b>Experience:</b> Three (03) years of experience in innovative financing, demonstrated experience and understanding of financial products and markets <ul style="list-style-type: none"> <li>03 or more Years of experience- <b>30 Marks</b></li> <li>1-2 Years of experience- <b>20 Marks</b></li> </ul>	30	
		<b>Sub Total</b>	<b>40</b>	
		<b>Total Part 3</b>	<b>140</b>	
UNDP will award the contract to:	<input checked="" type="checkbox"/> One and only one Service Provider			
Annexes to this RFP	<input checked="" type="checkbox"/> Description of requirements (Annex 1) <input checked="" type="checkbox"/> Form for Submission of Proposal (Annex 2) <input checked="" type="checkbox"/> Form for Submission of Financial Proposal (Annex 3) <input checked="" type="checkbox"/> General Terms and Conditions / Special Conditions (Annex 4) <input checked="" type="checkbox"/> Detailed TOR [Annex-5]			
Contact Person for Inquiries (Written inquiries only)	<p><b><i>pakistan.procurement.info@undp.org</i></b></p> <p>Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.</p>			

<p>Minimum Eligibility Criteria</p>	<ol style="list-style-type: none"> <li>1. Technical and financial proposals should be submitted in separate PDF files and the financial proposal must be password protected.</li> <li>2. Firm is legally registered entity. Copy of Certificate of Registration of the Business, including Articles of Incorporation, or equivalent document if Proposer is not a corporation/ or SECP Registration</li> <li>3. Copy of NTN/STRN of business as evidence of registration.</li> <li>4. Profile of the company/firm along with details of employees, CVs of key professionals, and available facilities/expertise. <b>6- 8 years</b> of Specific relevant experience in sociological and economic research, governance, and social development fields. Please provide evidence of relevant experience.</li> <li>5. Three satisfactory performance certificates along with the duration of each relevant assignment.</li> <li>6. An affidavit on stamp paper that the company/firm has never been blacklisted by any institution/department/agency and that it has not been involved in litigation with any of its clients.</li> </ol>
<p><b>Deadline for Submission</b></p>	<p><b>21<sup>st</sup> June 2022 (12:30 PM Pakistan standard Time or 3:30 AM EDT)</b></p> <p><b>Please note:</b></p> <ol style="list-style-type: none"> <li>1. Date and time visible on the main screen of event (on e-tendering portal) will be final and prevail over any other closing time indicated elsewhere in case they are different. Please also note that the bid closing time shown in the PDF file generated by the system is not accurate due to a technical glitch that we will resolve soon. The correct bid closing time is as indicated in the e-tendering portal and system will not accept any bid after that time. It is the responsibility of the bidder to make sure bids are submitted within this deadline. UNDP will not accept any bid that is not submitted directly in the system.</li> <li>2. Try to submit your bid a day prior or well before the closing time. Do not wait until last minute. If you face any issue in submitting your bid at the last minute, UNDP may not be able to assist.</li> </ol>



<b>Electronic submission (eTendering) requirements</b>	<ul style="list-style-type: none"> <li>• Technical and financial proposals should be submitted in separate PDF files</li> <li>• File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.</li> <li>• All files must be free of viruses and not corrupted.</li> <li>• Password for financial proposal must not be provided to UNDP until requested by UNDP ( see notes below)</li> </ul> <p>Important Notes for financial proposal:</p> <ul style="list-style-type: none"> <li>• The proposer is required to prepare and submit the financial proposal in a password protected PDF file separate from the rest of the proposal submission as indicated in the instructions to proposers.</li> <li>• Password for financial proposal must not be provided to UNDP until it is formally requested by UNDP focal point indicated below: <a href="mailto:seemab.rashid@undp.org">seemab.rashid@undp.org</a></li> <li>• While entering financial proposal in the e-tendering system, <b>always mention your bid price as PKR 1</b>. Please <b>do not mention the value of your financial proposal in the e-tendering system</b>. It should only be mentioned in the password protected file/ attachment of financial proposal. The proposals of those organizations who would reveal their financial proposal value in the e-tendering system will be considered as disqualified.</li> </ul>
<b>Pre-proposal conference</b>	N/A

## Annex 2

### FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL

***(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery)***

[insert: Location].

[insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date] , and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions :

#### A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following:

- a) Profile – describing the nature of business, field of expertise, licenses, certifications, accreditations;
- b) Business Licenses – Registration Papers, Tax Payment Certification, etc.
- c) Latest Audited Financial Statement – income statement and balance sheet to indicate Its financial stability, liquidity, credit standing, and market reputation, etc. ;
- d) Track Record – list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contact references;
- e) Certificates and Accreditation – including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.
- g) Include all the documents mentioned in the **Minimum Eligibility Criteria** mentioned in Annex 1.

#### B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

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**C. Qualifications of Key Personnel**

*If required by the RFP, the Service Provider must provide:*

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.

*[Name and Signature of the Service Provider's Authorized Person]*

*[Designation]*

*[Date]*

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**Annex 3****FORM FOR SUBMITTING SERVICE PROVIDER'S FINANCIAL PROPOSAL**

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery)

<b>Engagement of a Firm for SDGs Acceleration Implementation Plan</b>				
<b>Description of Activity</b>	<b>Unit type</b>	<b>Number of units</b>	<b>Unit Cost (PKR)</b>	<b>Total Cost (PKR)</b>
<b>Activity 1: Stakeholder Consultation SDG 3 (30 participants)</b>				
Venue charges (e.g., university auditorium/ community hall)	Day	1		
Food and Refreshment	Person	30		
Printing and Stationary	Person	30		
<b>Activity 1 Sub-total</b>				
<b>Activity 2: Stakeholder Consultation SDG 4 (30 participants)</b>				
Venue charges (e.g., university auditorium/ community hall)	Day	1		
Food and Refreshment	Person	30		
Printing and Stationary	Person	30		
<b>Activity 2 Sub-total</b>				
<b>Activity 3: Stakeholder Consultation SDG 8 (30 participants)</b>				
Venue charges (e.g., university auditorium/ community hall)	Day	1		
Food and Refreshment	Person	30		
Printing and Stationary	Person	30		
<b>Activity 3 Sub-total</b>				
<b>Activity 4: Stakeholder Consultation SDG 9 (30 participants)</b>				
Venue charges (e.g., university auditorium/ community hall)	Day	1		
Food and Refreshment	Person	30		
Printing and Stationary	Person	30		
<b>Activity 4 Sub-total</b>				
<b>Activity 5: Validation Workshop (30 participants)</b>				
Venue charges (e.g., university auditorium/ community hall)	Day	1		
Food and Refreshment	Person	30		
Printing and Stationary	Person	30		
<b>Activity 5 Sub-total</b>				

<b>I. Personnel Services</b>				
1- Team Lead/Economist (1)	Days	40		
2- Social Sector Expert (1)	Days	30		
3- Financial Sector Expert (1)	Days	30		
4- Research Associates (3)	Days	40		
<b>Personnel Services – Sub-total</b>				
<b>II. Out of Pocket Expenses</b>				
1- Communication Cost - phone, internet, etc. - Office supplies, Printing, stationary	Lumpsum			
2- Travel for Consultant Activity (vehicle rental, fuel, etc)	1 visit each week x 5 months	9+		
3- Miscellaneous Cost- (Boarding and lodging)	Lumpsum			
4- Office rent and Furniture	Lumpsum			
<b>Out of Pocket expenses – Sub-total</b>				
<b>Grand Total PKR</b>				
<b>Tax%</b>				
<b>Grand Total inclusive of tax -PKR</b>				

*[Name and Signature of the Service Provider's Authorized Person]*

*[Designation]*

*[Date]*

**Note:**

- a) **Please mention the currency of your proposal. Local vendors are paid in PKR hence their proposal should be in PKR.**
- b) **Note: The Price of proposal should be inclusive of all applicable tax, UNDP will not provide any exemption to the bidder.**
- c) **Please mention Tax separately.**

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***Annex 4***

***General Terms and Conditions for Services***  
**Separately attached**

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## Terms of Reference

### SDG Acceleration Implementation Plan (AIP)

**Project Title:** Mainstreaming, Accelerating and Policy Support (MAPS) for SDGs

#### Project Description:

In September 2015, at an historic UN summit, global leaders from 193 countries committed to 17 Sustainable Development Goals eliminating hunger, reducing poverty, providing and improving health and education to all, ensuring clean drinking water and sanitation for everyone, creating jobs and livelihoods and forging partnerships for accelerated human development. The UN SDG tracker collects data from all these 193 countries to evaluate the progress on each SDG. Each country gets a score out of 100. Latest data shows that Finland is leading the ranking chart with 85.90 points while Pakistan is at 57.72. At this rate, Pakistan is most likely to miss the SDG targets by 2030. Implementation of SDG focused initiatives need to be accelerated to be able to meet these targets. Globally, accelerators can be broadly categorized as follows; a) optimized financing, b) improved data and information, c) capacity development, d) Innovation and e) governance.

The Government of Balochistan is prepared to accelerate performance on key SDGs with support from SDG support unit for Mainstreaming, Accelerating and Policy Support. The unit has supported GoB in multiple endeavors to support the achievement of SDGs. In the spirit of effective monitoring and tracking, the SDG unit has supported the embedding of SDGs in over 4000 cost centers. Such budgeting provides Government of Balochistan a comprehensive and accurate framework for mapping and tracking expenditure and contribution of the government to the SDGs. This includes creation of a Parliamentary Task Force for awareness on SDGs among legislators. The unit supported the Government in formulating the Balochistan Comprehensive Development and Growth Strategy 2021-2026 which defined the development priorities and strategic direction for the province. For accelerating the progress on the development targets, the SDG unit has supported an SDG framework for Balochistan as well as SDG localization plans for Killa Abdullah and Nushki. To fill the data gap for SDG indicators, SDG unit is working on finalizing a data repository for prioritized indicators that include administrative and survey data. The above- mentioned documents have helped identify the priority areas that require acceleration, provided an assessment on data availability on indicators within the prioritized areas/ SDGs as well as provide a baseline for performance on achievement of SDGs. Initiatives for SDG 3 (Good health and Wellbeing), 4 (Quality Education), 8 (Decent Work and Economic Growth), and 9 (Industry, Innovation and Infrastructure) are the focus of acceleration for GoB and SDG unit.

#### Balochistan Context

Balochistan's health infrastructure and human resource suffers from a lack of investment. There is a dearth of health professionals including doctors, nurses, trained mid-wives etc. The maternal mortality ratio in the province is 298 deaths per 100,000 live births.<sup>17</sup> The main cause of death is obstetric complications during pregnancy and 96% of deaths are accrued to lack of prenatal consultancy and care available to mother and child. Only 52% women in Balochistan have access to pre-natal consultancy.<sup>18</sup> Neonatal mortality rate and under 5 mortality rate is highest in the country i.e., 72 and 89 per 1000 live births respectively.<sup>19</sup> Only about 33.8% women have access to modern family planning

<sup>17</sup> Pakistan Maternal Mortality Survey 2019

<sup>18</sup> Pakistan Social and Living Standards Measurement 2019-2020

<sup>19</sup> Multiple Indicator Cluster Survey 2010

methods.<sup>20</sup> Coverage of vaccinations for tuberculosis is about 34.5%,<sup>21</sup> polio is only 46.1%, for DPT 12.2% and Measles 22.9%. Education infrastructure is in dire straits with 65% out of school children<sup>22</sup> and only 13674 schools, out of which 8195 are primary school for boys and 3077 for girls. Facilities for girls/female in most cases are less than half compared to boys.<sup>23</sup> According to the Labor Force Survey 2020-2021, Balochistan has 4.3% unemployment, lower than Punjab and KP but higher than Sindh. The projected increase of population from 12.344 million in 2017 to 17 million by 2026 poses a major challenge for policymakers but the labor force in Balochistan could rise to 7.2 million in 2026<sup>24</sup> and with 6.5% growth and historic employment elasticity, additional 158,000 jobs annually could be created.<sup>25</sup> Balochistan has the lowest gross fixed capital formation (GFCF) in general government services among Pakistan's four provinces. According to the Pakistan Economic Survey 2020-21, GFCF in general government services in Balochistan was Rs 144.5 billion, as compared to Rs 221.0 billion in Punjab, Rs 227.6 billion in Sindh, and Rs 183.8 billion in KP. Balochistan, however, has enormous industrial potential in agriculture, livestock, fisheries, and minerals. The province has a number of industrial areas in Hub, Gadani, Winder, and Quetta which can offer the physical infrastructure to set up these industries.

The BCDGS 2021-26 highlights a pharmacy strategy to reduce household expenditure on health. GoB's initiative on Gender Free School which aims to enroll 300,000 schoolgirls is a noteworthy endeavor. The Policy Planning and Implementation Unit (PPIU) in conjunction with Balochistan Technical Education and Vocational Training Authority (BTEVTA) and Technical and Vocational Education and Training (TVET) is overseeing standards and implementation of several initiatives including 'Strengthening Literacy program'.<sup>26</sup> The construction of Gwadar port, Gwadar Industrial Estate Development Authority and Export Processing Zone have also opened new avenues for industrial development in the province. Business startups can prove to be the drivers of innovation and growth of the business sector of Balochistan provided region specific strategies for business incubation and funding support are available for such ventures.<sup>27</sup> An assessment of the impact of such schemes and potential for acceleration is essential for devising an acceleration strategy.

## Creating Shared Value

The UN estimates that there is a US\$ 2.5 trillion annual financing gap the SDGs and an annual \$3 -\$4.5 trillion required annually to achieve the SDGs<sup>28</sup>. Michael Porter and Mark Kramer make a business case for corporations in the private sector to invest in sustainable development. 'Creating Shared Value' implies that sustainability of value chains which include communities and environment are essential for survival and profitability of business. In the era of hyperconnectivity and climate change, corporations and for-profit entities can no longer ignore the consequences of their footprint on the environment and communities.

Innovative solutions to address sustainable development have emerged on the global landscape. These include financing arrangements like the ASEAN Catalytic Green Financing Facility by the Asian Development Bank, and models like Outcome Based Contracts including but not limited to Impact Bonds, financial products like Green Bonds, Blue Bonds and SDG Bonds among others, to overcome

<sup>20</sup> BCDGS 2021-2026

<sup>21</sup> Multiple Indicator Cluster Survey 2010

<sup>22</sup> Pg 7, Balochistan Education Sector Plan 2020-2025

<sup>23</sup> Pg 21, 25, 27, 47, Balochistan Education Statistics 2016-2017 (BES)  
Accessible at <http://emis.gob.pk/website/BlochistanEducationStatistics.aspx>

<sup>24</sup> Balochistan Economic Report 2008

<sup>25</sup> Pg 35, BCDGS 2021-2026

<sup>26</sup> Pg 196, BCDGS 2021-2026

<sup>27</sup> Pg 59, BCDGS 2021-2026

<sup>28</sup> Pg 3, 'Local Insights, Global Ambition - Unlocking SDG Financing Findings Early Adopters 2018'  
<https://unsdg.un.org/resources/unlocking-sdg-financing-findings-early-adopters>

financing gaps and implementation bottlenecks especially in developing country contexts. Pakistan has several homegrown examples, where innovative partnership structures have contributed directly to meeting SDG targets. The Thar Foundation, a social responsibility initiative of the Engro Corporation in Pakistan is one such example. UN Country Representative, Julian Harneis termed it to be 'an impressive CSR model' during a visit to project site.<sup>29</sup> Thar has partnered with the Citizens Foundation to help provide funding for establishing a network of schools in areas where Engro is working in Sindh. Such models have key lessons for governments and partners to understand how SDG goal achievement may be accelerated.

For this assignment, the firm will be focusing on the Balochistan context while analyzing and studying the above-mentioned developments in global discourse and also explore more indigenous models and examples from other provinces within the country.

## Scope of Work

The firm will:

14. Study the Balochistan Context through a detailed desk review of provincial legislations policies, strategies, budgets, institutional arrangements and map out key players/stakeholders from public and/or private sector, international organizations and non-profit sector including but not limited to local NGOs and academia that have a role/contribution towards SDGs, targets and indicators focusing on SDG 3, 4, 8 and 9. The firm may find it useful to build on key literature on SDGs within the Balochistan context, including but not limited to the work produced by the SDG unit and Government of Balochistan.
15. Ensure that a wide array of stakeholders is mapped and consulted during the assignment, to ensure inclusivity and to avoid domination of a singular group in formulating the narrative for SDG acceleration.
16. Map out key initiatives which could include projects, policies and programmes by the Government, funded by PSDP at both federal and provincial level, by UN partner agencies, any INGOs or NGOs working in Balochistan, by any community led organizations as well as private sector run CSR activities.
17. Assess potential for acceleration of key initiatives identified for SDG 3,4,8 and 9, keeping in mind the core elements of inclusivity, sustainability and suitability of evidence of the impact.
18. This assessment will evaluate the weaknesses/bottlenecks (political, social, economic and regional etc.) and drivers (Strengths/enabling factors) through quantitative and qualitative analysis. It is expected that some accelerators will emerge from the analysis that would inform the strategy of Acceleration of SDGs for Balochistan.
19. Accelerators, for the purpose of this study, are to be defined as initiatives either by public sector, private sector, academia or development partners with the potential to expedite progress on the set-out priorities by the provincial governments on SDG targets. The firm could explore accelerators under these broad categories; a) optimized financing, b) improved data and information, c) capacity development, d) Innovation and e) governance. The firm is expected to go beyond traditional policy recommendations to improve implementation.
20. The criterion for identifying and selecting actions/initiatives accelerators must include the following:
  - f) Reflect interlinkages among goals and contribute to policy coherence.
  - g) Respect principles of the United Nations Charter and the 2030 Agenda.
  - h) Build on existing successful efforts/initiatives (scaling up, new phase, etc.) or introduce new ones.
  - i) Include reasonable means of implementation such as finance, technology or capacity

<sup>29</sup> UNRC terms Thar Foundation as 'Best CSR Model in Pakistan'  
<https://dailytimes.com.pk/797999/unrc-terms-thar-foundation-as-best-csr-model-in-pakistan/>

- building as an element to help ensure longevity and sustainability of the initiative.
- j) Is “evaluable”, based on an adequate SMART (specific, measurable, achievable, resource based and time-based) set of objectives with specified performance indicators, baselines, targets and data sources as needed.
21. Brief notes on each accelerator identifying key challenges for the accelerator, enabling factors for accelerator to help expedite SDG progress, and contribution of each accelerator to provincial and departmental priorities (outlined in policy documents especially the Provincial SDG framework for Balochistan and Balochistan Comprehensive Development and Growth Strategy 2021-2026.
  22. Conduct at least 4 (but not limited to) in-depth consultations with priorly identified and mutually agreed upon stakeholders, covering the 4 SDGs thematic areas and 4 main stakeholder groups i.e., public sector, private sector, academia and development partners. These must include key Government of Balochistan (GoB) departments, NGOs (national/international), donor agencies, UN agencies, Civil society organizations and private sector (Chambers of Commerce etc.). GoB departments may include Planning and Development Department, Finance Department, Urban Planning, Social Sector, Energy Department, Balochistan Board of Investment, State Bank of Pakistan, Social Welfare Department and Women Development Department among others. Stakeholders from academia may include University of Balochistan and Balochistan University of Information Technology, Engineering and Management Sciences (BUIEMS) among others.
  23. After a detailed assessment and stakeholder consultations, the firm must devise an ‘SDG Acceleration Implementation Plan’ for Balochistan.
  24. The Plan will include
    - g) Mapping of stakeholders.
    - h) Mapping of SDG focused initiatives.
    - i) Assessment of challenges political, social, economic and regional etc.) and drivers of focused initiatives with SDG focused profiling.
    - j) Identification and prioritization of factors that impede progress on SDGs
    - k) Identification and prioritization of factors that propel progress on SDGs
    - l) Identification and potential implementation mechanisms that remove bottlenecks and create enabling environment for acceleration of SDGs.
  25. The plan will include (but is not limited to) potential financing and innovation models that may have applicability in Balochistan context and capacity for accelerating progress on SDGs within the province.
  26. The firm may refer to the UN’s SDG Accelerator and Bottleneck Assessment tool <https://www.undp.org/publications/sdg-accelerator-and-bottleneck-assessment> for further guidance.

### Key activities

Activity 1	Desk Review
Activity 2	Methodology finalization
Activity 3	Stakeholder Consultations
Activity 4	Scoring and Assessments of interventions
Activity 5	Finalization of Acceleration Implementation Plan

## Expected Outputs and Deliverables

Deliverables/ Outputs	Estimated Duration to Complete	Percentage for payment	Review and Approvals Required
<b>Desk Review:</b> Desk review of existing legislations, policies, institutional arrangements, relevant stakeholders, and resource allocations with a specific reference to the targets set out in the provincial SDGs Framework.	Within 4 weeks of signing the contract	15%	Assistant Resident Representative, Development Policy Unit
<b>Methodology finalization:</b> Prepare a methodology to conduct an evaluation/ strengths and weaknesses assessment for SDG focused initiatives identified through desk review and create SDG profiles.			Assistant Resident Representative, Development Policy Unit
<b>Stakeholder Consultations (at least 4):</b> Conduct primary data collection exercise including any meetings/workshops, with relevant stakeholders identified during desk review which may include government departments and other potential stakeholders (NGOs, Development Partners, CSOs, Technical Experts etc.) for the strengths & weaknesses assessment of identified initiatives.	Within 6 weeks of signing the contract	30 %	Assistant Resident Representative, Development Policy Unit
<b>Scoring and Assessment:</b> Assessment of initiatives based on quantitative data analysis such as through a score card and qualitative data analysis based on stakeholder consultation.	Within 10 weeks of signing the contract	20%	Assistant Resident Representative, Development Policy Unit
<b>Validation Workshop:</b> Present topline findings for SDG Acceleration Plan to key stakeholders including UNDP's SDG Unit and validate the findings in workshop.	Within 14 weeks of signing the contract	20%	Assistant Resident Representative, Development Policy Unit
<b>Finalize report and submit:</b> Submit final report based on comments from UNDP team and relevant stakeholders.	Within 18 Weeks of signing the contract	15 %	Assistant Resident Representative, Development Policy Unit

## D. Institutional Arrangement

The Firm will be reporting to Assistant Resident Representative, Development Policy Unit, UNDP. The consultant(s) will work in close coordination with Planning & Development Department, Project Manager, SDG Support Unit, Balochistan and other staff members. Consultant will be responsible for

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their own logistics and coordination and organizing any meetings/workshops. All reports/documents/progress update will be submitted to the Project Manager, SDG Unit and UNDP, as per agreed timeframe against the deliverables.

**F. Duration of the Work:** 5 Months

**G. Duty Station:** Quetta

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