SECTION 1: REQUEST FOR QUOTATION (RFQ)

UNDP kindly requests your quotation for the **Provision of Meeting/Workshop/Conference Facilities, Outside Catering and Hotel Accommodation Services** as detailed in Annex 1 of this RFQ.

This Request for Quotation comprises the following documents:

- Section 1: This request letter
- Section 2: RFQ Instructions and Data
- Annex 1: Schedule of Requirements
- Annex 2: Quotation Submission Form
- Annex 3: Technical and Financial Offer

When preparing your quotation, please be guided by the RFQ Instructions and Data. Please note that quotations must be submitted using Annex 2: Quotation Submission Form and Annex 3 Technical and Financial Offer, by the method and by the date and time indicated in Section 2. It is your responsibility to ensure that your quotation is submitted on or before the deadline. Quotations received after the submission deadline, for whatever reason, will not be considered for evaluation.

Thank you and we look forward to receiving your quotations.

Issued by:

Name: Moung Kee Aung  
Title: Head of Procurement  
Date: 12 August 2022
**SECTION 2: RFQ INSTRUCTIONS AND DATA**

### Introduction

Bidders shall adhere to all the requirements of this RFQ, including any amendments made in writing by UNDP. This RFQ is conducted in accordance with the [UNDP Programme and Operations Policies and Procedures (POPP) on Contracts and Procurement](https://www.undp.org/content/undp/en/home/procurement/business/resources-for-bidders).

Any Bid submitted will be regarded as an offer by the Bidder and does not constitute or imply the acceptance of the Bid by UNDP. UNDP is under no obligation to award a contract to any Bidder as a result of this RFQ.

UNDP reserves the right to cancel the procurement process at any stage without any liability of any kind for UNDP, upon notice to the bidders or publication of cancellation notice on UNDP website.

### Deadline for the Submission of Quotation

**26 August 2022, 24:00 hr, COB (Yangon)**

If any doubt exists as to the time zone in which the quotation should be submitted, refer to [http://www.timeanddate.com/worldclock/](http://www.timeanddate.com/worldclock/).

For eTendering submission - as indicated in eTendering system. Note that system time zone is in EST/EDT (New York) time zone.

### Method of Submission

Quotations must be submitted as follows:

- ☐ E-tendering
- ☒ Dedicated Email Address
- ☐ Courier / Hand delivery
- ☐ Other Click or tap here to enter text.

Bid submission address: **bids.mm@undp.org**

- ▪ File Format: Click or tap here to enter text.
- ▪ File names must be maximum 60 characters long and must not contain any letter or special character other than from Latin alphabet/keyboard.
- ▪ All files must be free of viruses and not corrupted.
- ▪ Max. File Size per transmission: a maximum of 3MB
- ▪ Mandatory subject of email: **2022/UNDP-MMR/PN/069**
- ▪ Multiple emails must be clearly identified by indicating in the subject line “email no. X of Y”, and the final “email no. Y of Y.”
- ▪ It is recommended that the entire Quotation be consolidated into as few attachments as possible.
- ▪ The bidder should receive an email acknowledging email receipt.

[For eTendering method, click the link [https://etendering.partneragencies.org](https://etendering.partneragencies.org) and insert Event ID information]

- ▪ Insert BU Code and Event ID number

Detailed instructions on how to submit, modify or cancel a bid in the eTendering system are provided in the eTendering system Bidder User Guide and Instructional videos available on this link: [https://www.undp.org/content/undp/en/home/procurement/business/resources-for-bidders](https://www.undp.org/content/undp/en/home/procurement/business/resources-for-bidders)

### Cost of preparation of quotation

UNDP shall not be responsible for any costs associated with a Supplier’s preparation and submission of a quotation, regardless of the outcome or the manner of conducting the selection process.

### Supplier Code of Conduct, Fraud, Corruption

All prospective suppliers must read the United Nations Supplier Code of Conduct and acknowledge that it provides the minimum standards expected of suppliers to the UN. The Code of Conduct, which includes principles on labour, human rights, environment and ethical conduct may be found at: [https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct](https://www.un.org/Depts/ptd/about-us/un-supplier-code-conduct)

Moreover, UNDP strictly enforces a policy of zero tolerance on proscribed practices, including fraud, corruption, collusion, unethical or unprofessional practices, and obstruction of UNDP vendors and requires all bidders/vendors to observe the highest standard of ethics during the procurement process.

**Gifts and Hospitality**

Bidders/vendors shall not offer gifts or hospitality of any kind to UNDP staff members including recreational trips to sporting or cultural events, theme parks or offers of holidays, transportation, or invitations to extravagant lunches, dinners or similar. In pursuance of this policy, UNDP: (a) Shall reject a bid if it determines that the selected bidder has engaged in any corrupt or fraudulent practices in competing for the contract in question; (b) Shall declare a vendor ineligible, either indefinitely or for a stated period, to be awarded a contract if at any time it determines that the vendor has engaged in any corrupt or fraudulent practices in competing for, or in executing a UNDP contract.

**Conflict of Interest**

UNDP requires every prospective Supplier to avoid and prevent conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, specifications, cost estimates, and other information used in this RFQ. Bidders shall strictly avoid conflicts with other assignments or their own interests, and act without consideration for future work. Bidders found to have a conflict of interest shall be disqualified.

Bidders must disclose in their Bid their knowledge of the following: a) If the owners, part-owners, officers, directors, controlling shareholders, of the bidding entity or key personnel who are family members of UNDP staff involved in the procurement functions and/or the Government of the country or any Implementing Partner receiving goods and/or services under this RFQ.

The eligibility of Bidders that are wholly or partly owned by the Government shall be subject to UNDP’s further evaluation and review of various factors such as being registered, operated and managed as an independent business entity, the extent of Government ownership/share, receipt of subsidies, mandate and access to information in relation to this RFQ, among others. Conditions that may lead to undue advantage against other Bidders may result in the eventual rejection of the Bid.

**General Conditions of Contract**

Any Purchase Order or contract that will be issued as a result of this RFQ shall be subject to the General Conditions of Contract

Select the applicable GTC:

- ☒ General Terms and Conditions / Special Conditions for Contract.
- ☐ General Terms and Conditions for de minimis contracts (services only, less than $50,000)
- ☐ General Terms and Conditions for Works

Applicable Terms and Conditions and other provisions are available at UNDP/How-we-buy.

**Special Conditions of Contract**

☒ Cancellation of PO/Contract if the delivery/completion is delayed by [indicate number of days]

☐ Others [pls. specify]

**Eligibility**

A vendor who will be engaged by UNDP may not be suspended, debarred, or otherwise identified as ineligible by any UN Organization or the World Bank Group or any other international Organization. Vendors are therefore required to disclose to UNDP whether they are subject to any sanction or temporary suspension imposed by these organizations. Failure to do so may result in termination of any contract or PO subsequently issued to the vendor by UNDP.

It is the Bidder’s responsibility to ensure that its employees, joint venture members, sub-contractors, service providers, suppliers and/or their employees meet the eligibility requirements as established by UNDP.

Bidders must have the legal capacity to enter a binding contract with UNDP and to deliver in the country, or through an authorized representative [amend in case of other eligibility requirements].

**Currency of Quotation**

Quotations shall be quoted in US Dollars [amend in case of other eligibility requirements].

**Joint Venture, Consortium**

If the Bidder is a group of legal entities that will form or have formed a Joint Venture (JV), Consortium or Association for the Bid, they shall confirm in their Bid that: (i) they have designated one party to act as a lead entity, duly vested with authority to legally bind the members of the JV, Consortium or Association jointly and severally, which shall be evidenced by a duly notarized Agreement among the
**or Association**

legal entities, and submitted with the Bid; and (ii) if they are awarded the contract, the contract shall be entered into, by and between UNDP and the designated lead entity, who shall be acting for and on behalf of all the member entities comprising the joint venture, Consortium or Association. Refer to Clauses 19 – 24 under Solicitation policy for details on the applicable provisions on Joint Ventures, Consortium or Association.

**Only one Bid**

The Bidder (including the Lead Entity on behalf of the individual members of any Joint Venture, Consortium or Association) shall submit only one Bid, either in its own name or, if a joint venture, Consortium or Association, as the lead entity of such Joint Venture, Consortium or Association.

Bids submitted by two (2) or more Bidders shall all be rejected if they are found to have any of the following:

a) they have at least one controlling partner, director or shareholder in common; or
b) any one of them receive or have received any direct or indirect subsidy from the other/s; or
b) they have the same legal representative for purposes of this RFQ; or
c) they have a relationship with each other, directly or through common third parties, that puts them in a position to have access to information about, or influence on the Bid of, another Bidder regarding this RFQ process;
d) they are subcontractors to each other’s Bid, or a subcontractor to one Bid also submits another Bid under its name as lead Bidder; or

e) some key personnel proposed to be in the team of one Bidder participates in more than one Bid received for this RFQ process. This condition relating to the personnel, does not apply to subcontractors being included in more than one Bid.

**Duties and taxes**

Article II, Section 7, of the Convention on the Privileges and Immunities provides, inter alia, that the United Nations, including UNDP as a subsidiary organ of the General Assembly of the United Nations, is exempt from all direct taxes, except charges for public utility services, and is exempt from customs restrictions, duties, and charges of a similar nature in respect of articles imported or exported for its official use. All quotations shall be submitted net of any direct taxes and any other taxes and duties, unless otherwise specified below:

All prices must:

☑ be inclusive of VAT and other applicable indirect taxes
☐ be exclusive of VAT and other applicable indirect taxes

**Language of quotation**

English

Including documentation including catalogues, instructions and operating manuals.

**Documents to be submitted**

Bidders shall include the following documents in their quotation:

☑ Annex 2: Quotation Submission Form duly completed and signed
☑ Annex 3: Technical and Financial Offer duly completed and signed and in accordance with the Schedule of Requirements in Annex 1
☐ Company Profile.
☑ Registration certificate (Business Registration and/or Hotel License);
☐ List and value of projects performed for the last XXXX years plus client’s contact details who may be contacted for further information on those contracts;
☑ List and value of ongoing Projects with UNDP and other national/multi-national organization with contact details of clients and current completion ratio of each ongoing project;
☑ Statement of satisfactory Performance (Certificates) from the top XXXX clients in terms of Contract value in similar field;
☐ Completed and signed CVs for the proposed key Personnel;
☒ Other Quality Certificates (Star rating accredited by the Ministry of Hotel and Tourism and Myanmar Hotelier Association) and/or other similar certificates, accreditations, awards and citations received by the Bidder, if any)Tax Registration/Payment Certificate issued by the Internal Revenue Authority Latest Audited Financial Statement (Income Statement and Balance Sheet) including Auditor’s Report for the past [2016] for Hotels if applicable

**Quotation validity period**

Quotations shall remain valid for 120 days from the deadline for the Submission of Quotation.
<table>
<thead>
<tr>
<th><strong>Price variation</strong></th>
<th>No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted at any time during the validity of the quotation after the quotation has been received.</th>
</tr>
</thead>
</table>
| **Partial Quotes**        | ☐ Not permitted  
☒ Permitted Insert conditions for partial quotes and ensure that the requirements are properly listed in lots to allow partial quotes |
| **Alternative Quotes**    | ☒ Not permitted  
☐ Permitted If permitted, an alternative quote may be submitted only if a conforming quote to the RFQ requirements is submitted. Where the conditions for its acceptance are met, or justifications are clearly established, reserves the right to award a contract based on an alternative quote. If multiple/alternative quotes are being submitted, they must be clearly marked as “Main Quote” and “Alternative Quote” |
| **Payment Terms**         | ☒ 100% within 30 days after receipt of goods, works and/or services and submission of payment documentation.  
☐ Other Click or tap here to enter text. |
| **Conditions for Release of Payment** | ☐ Passing Inspection [specify method, if possible] Complete Installation  
☐ Passing all Testing [specify standard, if possible]  
☐ Completion of Training on Operation and Maintenance [specify no. of trainees, and location of training, if possible]  
☒ Written Acceptance of Goods, Services and Works, based on full compliance with RFQ requirements  
☐ Others [pls. specify] |
| **Contact Person for correspondence, notifications and clarifications** | E-mail address: mmr.procurement@undp.org  
Attention: Quotations shall not be submitted to this address but to the address for quotation submission above. Otherwise, offer shall be disqualified.  
Any delay in UNDP’s response shall not be used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers. |
| **Clarifications**        | Requests for clarification from bidders will not be accepted any later than 28 January 2022 days before the submission deadline. Responses to request for clarification will be communicated through email by 09 August 2022 |
| **Evaluation method**     | ☒ The Contract or Purchase Order will be awarded to the lowest price substantially compliant offer  
☐ Other Click or tap here to enter text. |
| **Evaluation criteria**   | ☒ Full compliance with all requirements as specified in Annex 1  
☒ Full acceptance of the General Conditions of Contract  
☐ Comprehensiveness of after-sales services  
☐ Earliest Delivery /shortest lead time  
☐ Others Click or tap here to enter text. |
| **Right not to accept any quotation** | UNDP is not bound to accept any quotation, nor award a contract or Purchase Order |
| **Right to vary requirement at time of award** | At the time of award of Contract or Purchase Order, reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions. |
| **Type of Contract to be awarded** | ☐ Purchase Order  
☒ Contract Face Sheet (Goods and/or Services) (this template is also utilised for Long-Term Agreement) and if an LTA will be signed, specify the document that will trigger the call-off. E.g., PO, etc.)  
☐ Contract for Works  
☐ Other Type/s of Contract [pls. specify] |
<table>
<thead>
<tr>
<th>Expected date for contract award.</th>
<th>01 September 2022</th>
</tr>
</thead>
<tbody>
<tr>
<td>Publication of Contract Award</td>
<td>UNDP will publish the contract awards valued at USD 100,000 and more on the websites of the CO and the corporate UNDP Web site.</td>
</tr>
<tr>
<td>Policies and procedures</td>
<td>This RFQ is conducted in accordance with <a href="#">UNDP Programme and Operations Policies and Procedures</a></td>
</tr>
<tr>
<td>UNGM registration</td>
<td>Any Contract resulting from this RFQ exercise will be subject to the supplier being registered at the appropriate level on the United Nations Global Marketplace (UNGM) website at <a href="http://www.ungm.org">www.ungm.org</a>. The Bidder may still submit a quotation even if not registered with the UNGM, however, if the Bidder is selected for Contract award, the Bidder must register on the UNGM prior to contract signature.</td>
</tr>
</tbody>
</table>
ANNEX 1: SCHEDULE OF REQUIREMENTS

Specifications of Goods / Services Required

The United Nations Development Programme in Myanmar is looking for service providers for the provision of meeting/workshop/conference facilities and hotel accommodation services for meetings/workshops/conferences to be organized in Nay Pyi Taw, Yangon and Sittwe Myanmar, as needs arise, for and during a period of two years from the date of signing of contract with an option to renew for one additional year.

With the launch of the UNDP’s new country programme, various meetings/workshops/conferences including trainings and other events are organized in the capital city of Nay Pyi Taw, Yangon and Sittwe, the former capital of Myanmar and the capital of Yangon Region, and the most important commercial centre of the country. It is therefore important that UNDP identifies specific hotels for the provision of meeting/workshop/conference facilities and hotel accommodation services through a competitive bidding process and engages these specific hotels under LTAs (long term agreements).

When there will be workshops or trainings organized in Nay Pyi Taw, Yangon and Sittwe, UNDP will primarily contract the hotel partners without going through the procurement process each time. The hotels will gain benefit from the volume of the services used by UNDP and UN agencies in Myanmar.

Services Required

1. Meeting room facility as required by organizers. The size of meeting rooms depends on number of participants. Usually the average number of participants is 30-150 people.
2. Breakout rooms as requested
3. Accommodation for meeting participants
4. Meeting package upon requested.
   - Full day meeting package from 8:00 hours to 17:00 hours (1 lunch and 2 coffee/tea breaks)
   - Half day meeting package from 8:00 hours to 12:00 hours (morning half) or from 13:00 hours to 17:00 hours (afternoon half) (1 coffee/tea)
   - Half day meeting package from 8:00 hours to 12:00 hours (morning half) or from 13:00 hours to 17:00 hours (afternoon half) (1 lunch and 1 coffee/tea)
   - Cocktail reception including free flow soft drink
   - Dinner reception (buffet)

5. Internet connection service (internet broadband) in the plenary room and in the entire breakout rooms (if requested by the organizers).

Meeting rooms and accommodation requirements shall be categorized as follows.

Conference Rooms and Facilities (Meeting Package)

1. Conference room accommodating up to 50 participants
2. Conference room accommodating up to 100 participants
(3) Conference room accommodating up to 150 participants
(4) Conference room accommodating up to 200 participants
(5) Conference room accommodating up to 300 participants
(6) Conference room accommodating more than 300 participants
(7) Package should also include free internet access (free Wi-Fi), simple backdrop, simple flowers arrangements, flip chart stand with paper and marker pens, whiteboards with marker pens, TV, VCR, sound system with wireless microphones, table microphones, writing paper and pens/pencils, mineral water and mints
(8) Translation/interpretation equipment (not mandatory)
(9) Translation booths (not mandatory)

**Accommodation**

(1) Standard room (main requirement)
(2) Superior room
(3) Deluxe room
(4) Junior suite
(5) Executive suite
(6) Extra bed

**Service Quality**
The awarded contract service provider is expected to provide the best service quality for all events of the United Nations Development Programme to be organized in Nay Pyi Taw, Yangon and Sittwe. UNDP expects the following service quality:

- The rooms and accommodations for participants must be clean, safe and available to accommodate all participants.
- The service provider must assign sufficient supporting staffs to accommodate the organizers and respond to organizers request as soon as possible.
- The service provider must assign technical staffs on lighting, sound and IT to support on technical matter at all time of the conference/meeting/training.