# TERMS OF REFERENCE

## National Consultant for the Needs Assessment of Women Market Vendors in Samoa

IC2022/WSM/029

## A. PROJECT TITLE:
Markets for Change – Samoa

## B. BACKGROUND:

The Markets for Change (M4C) is a UN Women project in partnership with the UNDP and the governments of Fiji, Samoa, Solomon Islands and Vanuatu. Funded by the Governments of New Zealand, Australia, and Canada, it is a 5-year initiative aimed at ensuring that marketplaces in rural and urban areas in the four countries are safe, inclusive, and non-discriminatory environments, promoting gender equality and women’s socio-economic empowerment.

The Markets for Change Project focuses on four main project objectives of: Outcome 1: Inclusive, effective and representative marketplace groups are created and grow, further enabled and recognized; Outcome 2: The socioeconomic security of women market vendors is improved; Outcome 3: Local governments, market management and other decisionmakers are gender-responsive, effective and accountable to women market vendors; and Outcome 4: Physical infrastructure and operating systems are improved to make markets more gender-responsive, safer, more accessible and resilient to disaster risks and climate change. Results and lessons from the implementation of Phase I in Fiji, Solomons and Vanuatu helped to shape Phase II in those countries and Phase I in Samoa.

The UNDP Samoa MCO is the responsible partner for the implementation and delivery of Project Outcome 2 of the Markets for Change, which focuses on the socio-economic security and rights of women market vendors.

The proposed activity is to conduct an assessment to create a baseline on the proportion of market vendors that do not have access to credit, savings, and insurance schemes to inform the development and delivery of relevant and responsive support, tailor-made for their capacity development and access to sustainable marketing and trading opportunities.

The assessment will also ascertain the types of training, and support services required. The assessment and baseline collection will be implemented in a coordinated way.

Part of this undertaking is a coordinated response to identify areas of need and support the development of improved financial services and insurance opportunities for market vendors. By pooling resources and expertise in organizing this needs assessment, the consultant will be able to reduce transaction costs and support a coordinated programmatic response that will draw on the resources, expertise, and partnership of stakeholders for the M4C Project.

The survey will be designed to provide useful inputs to coordinated programming decisions by as many as possible, and therefore will cover a broad range of issues, including what are the needs of the vendors, what are the types of trainings, services etc. to be provided, how can the market vendors access the trainings, with particular focus on marginalized groups.
Objective this assessment aims to:

1) Provide an overview analysis of the capacity strengths and weaknesses, capacity gaps and needs of the market vendors, particularly the women market vendors trading from the Samoa markets.
2) Similarly, provide an overview analysis of the capacity strengths and weaknesses, capacity gaps and needs of local financial institutions and services provided or the lack of that is made available for women market vendors trading from the Samoa markets.
3) Identify dynamics that explain present capacities, and the driving forces for change to ensure the effectiveness of the future capacity development efforts and provide building elements for developing a demand-driven approach.
4) Inform the programmatic design and planning for UNDP’s support for training/capacity building of market vendors in Samoa, and provide evidence for government policymaking.
5) Summarize the lessons learnt and good practices in response to the needs of the women market vendors trading from the Samoa market.

C. SCOPE OF WORKS

The scope of works for the assignment will include the following to produce the deliverables:

❖ Facilitate initial discussions with the responsible Programme Participating UN Organisations (PUNO), and relevant Counterparts to acquire information to inform the scope and parameters of the survey, and the expected results of the assignment.

❖ Design a Needs Assessment Survey inclusive of the proposed methodology, questions, and tool to be utilized, workplan, and target groups for the survey.

❖ Undertake the Capacity Needs Assessment Survey of Women Market Vendors in Samoa, targeting a sample size of no less than 60% of women vendors, identified and surveyed during the Situational Analysis designing of Phase II of the Programme, utilizing the paper-based questionnaire administered through the face-to-face approach.

❖ Undertake a Capacity Needs Assessment Survey of local financial institution providers to inform services provided, accessibility and responsiveness of services to the needs of market vendors.

❖ Analyze the collected data and survey results providing information on capacity strengths and weaknesses, capacity gaps and needs of the women market vendors.

❖ Prepare and submit a Survey Report (in English) including an executive summary, methodology, and presentation of key results and analysis.

D. EXPECTED OUTCOMES AND DELIVERABLES:
Under the overall guidance of the UNDP-Assistant Resident Representative (ARR) for the Governance & Poverty Reduction Unit and the direct supervision of the UNDP M4C Project Coordinator, the selected National Consultant will engage with a range of Stakeholders ranging from Government Ministries, Private Sector Entities, Civil Society Organizations, Market Vendors, and Communities, to ensure the timely delivery of the following deliverables within the set timeframe:

<table>
<thead>
<tr>
<th>DELIVERABLE/ OUTPUTS</th>
<th>TARGET DUE DATES</th>
<th>Amount (WST) to be paid upon UNDP Certification of Deliverable and Satisfactory Performance</th>
</tr>
</thead>
<tbody>
<tr>
<td>1) Inception Report – Detailing the proposed survey plan and methodology including Workplan and targeted sample population and survey timelines.</td>
<td>2 Days</td>
<td>XX</td>
</tr>
<tr>
<td>2) Finalize Capacity Needs Assessment Survey Tool in Consultation with UNDP and relevant PUNOs</td>
<td>3 Days</td>
<td>XX</td>
</tr>
<tr>
<td>3) Undertake the Capacity Needs Assessment Survey and submit a Draft Survey Report detailing collected data and analysis of surveyed results.</td>
<td>10 days</td>
<td>XX</td>
</tr>
<tr>
<td>4) Final Capacity Needs Assessment Survey Report</td>
<td>5 days</td>
<td>XX</td>
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E. INSTITUTIONAL ARRANGEMENT
The consultant will work directly with the UNDP Governance and Poverty Reduction (GPRU) Unit and PUNO to deliver the expected outputs within the set timeframes. The Consultant will be responsible for providing her/his own workstation (i.e., laptop, internet, phone, scanner/printer, etc.) and must have access to a reliable internet connection; but will be given access to relevant information necessary for the execution of the tasks under this assignment. The Consultant is also expected to engage and work primarily with women market vendors, and a range of relevant Stakeholders such as Government Ministries, Civil Society Organizations, and Private Sector Entities. The Consultant is also expected to be reasonably flexible with his/her availability consultations taking into consideration different time zones.

F. DURATION OF WORK The duration of the assignment is approximately 20 working days and is expected to be completed within 4 Weeks from the contract start date.

G. DUTY STATION The National Consultant will be home based.

H. QUALIFICATIONS AND EXPERIENCE OF THE SUCCESSFUL CONTRACTOR (SHOWING ASSESSMENT VALUE)
Education
❖ Bachelor’s Degree in Social Sciences disciplines with a special focus on research, data collection and management, and survey implementation

Experience
❖ Minimum overall experience of 5 years and demonstrated knowledge in the application of statistical theory and techniques
❖ Demonstrated experience in designing, planning, and implementing of community-based surveys
❖ Strong knowledge and experience in data management and producing relevant and reliable analysis of survey results with a thorough and clear presentation.
❖ Prior working experience and knowledge of the UN System would be an advantage
❖ Excellent written and spoken English skills.
❖ Qualification and experience in the finance sector, financial literacy, and access to finance for local communities, are desirable.

I. SCHEDULE OF PAYMENTS:

<table>
<thead>
<tr>
<th>DELIVERABLE/ OUTPUTS</th>
<th>ESTIMATED NO. OF DAYS</th>
<th>TENTATIVE TARGET DUE DATES:</th>
<th>Percentage (WST) to be paid upon UNDP Certification of Deliverable and Satisfactory Performance</th>
</tr>
</thead>
<tbody>
<tr>
<td>Inception Report – Detailing the proposed survey plan and methodology including Workplan and targeted sample population and survey timelines</td>
<td>2 Days</td>
<td>20th September</td>
<td>10%</td>
</tr>
<tr>
<td>Finalize Capacity Needs Assessment Survey Tool in Consultation with UNDP and relevant PUNOs</td>
<td>3 Days</td>
<td>23rd September</td>
<td>20%</td>
</tr>
<tr>
<td>Undertake the Capacity Needs Assessment Survey and submit Draft Survey Report detailing collected data and analysis of surveyed results.</td>
<td>10 Days</td>
<td>10th October</td>
<td>40%</td>
</tr>
<tr>
<td>Final Capacity Needs Assessment Survey Report.</td>
<td>5 Days</td>
<td>17th October</td>
<td>30%</td>
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The financial proposal shall specify an ALL-INCLUSIVE LUMP SUM amount that is inclusive of all foreseeable expenses to carry out the assignment, and that the contract price is fixed regardless of any changes in the cost components. In order to assist the requesting unit in the comparison of financial proposals, a detailed cost breakdown must be provided in the format of the Financial Proposal Template. (including all foreseeable expenses and travel costs to carry out the assignment).

J. RECOMMENDED PRESENTATION OF PROPOSAL
Given below is the recommended format for submitting your proposal. Proposals must include:

- Letter of interest and availability specifying the available date to start and other details (Annex I)
- CV or P11 form addressing the evaluation criteria and why you consider yourself the most suitable for this assignment. The selected candidate must submit a signed P11 prior to the contract award. (Annex II)
- All-inclusive Financial Proposal specifying the daily rate and other expenses, if any (Annex III)
- A brief methodology on how you will approach and conduct the work (Annex VI)

**K. CRITERIA FOR SELECTION OF BEST OFFER**

The award of the contract will be made to the Individual Consultant whose offer has been evaluated using the “Combined Scoring Method” and determined as:

- Responsive/ Compliant/ Acceptable, and,
- Having received the highest score out of a pre-determined set of weighted technical and financial criteria specific to the solicitation:

<table>
<thead>
<tr>
<th>TECHNICAL CRITERIA WEIGHT – 70%</th>
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<tr>
<td>FINANCIAL CRITERIA WEIGHT – 30%</td>
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Only candidates obtaining a minimum of 70% of the total technical points (49 marks) will be considered for the Financial Evaluation. Interviews may be conducted as part of the technical assessment for shortlisted proposals.

**Technical Proposal (70 marks)**

- Technical Approach, Methodology and Workplan (30 marks) - This explains the understanding of the objectives of the assignment, approach to the services, methodology for carrying out of the activities and obtaining the expected output. The Applicant should also provide a workplan broken down by deliverable.
  - Is the presentation clear and is the sequence of activities and the planning logical, realistic and promise efficient implementation? (10 marks)
  - Have the important aspects of the task been addressed in sufficient detail? (5 marks)
  - To what degree does the applicant understand the task? (5 points)
  - Are the scope of task including approaches, timelines and methodology well defined and correspond to the ToR? (10 points)
• Qualification and Experience (40 marks) – Evaluation of CVs for Shortlisting
  • Bachelor’s Degree in Social Sciences disciplines with special focus on research, data collection and management, and survey implementation (10 marks)
  • Minimum overall experience of 5 years and demonstrated knowledge in application of statistical theory and techniques (8 marks)
  • Demonstrated experience in designing, planning, and implementation of community-based surveys (8 marks)
  • Strong knowledge and experience in data management and producing relevant and reliable analysis of survey results with thorough and clear presentation. (7 marks)
  • Prior working experience and knowledge of UN System would be an advantage (5 marks)
  • Excellent English skills. (2 marks)

Financial Proposal (30 marks)
• Financial proposal that indicates the all-inclusive fixed total contract price in local currency (including professional fee and all other related and applicable costs to be incurred by the individual consultant in completing the assignment), supported by a breakdown of costs, as per template provided (Annex II)

The following formula will be used to evaluate financial proposal: \( p = y \left( \frac{\mu}{z} \right) \), where \( p \) = points for the financial proposal being evaluated, \( y \) = maximum number of points for the financial proposal, \( \mu \) = price of the lowest priced proposal, and \( z \) = price of the proposal being evaluated.

NOTE: In the event of unforeseeable travel not anticipated in this TOR, payment of travel costs including tickets, lodging, and terminal expenses should be agreed upon, between UNDP and the Individual Consultant, before travel and will be reimbursed.

L. APPROVAL This TOR is approved by:
Signature: 
Name and Designation: Christina Mualia-Lima (ARR - Governance & Poverty Reduction Unit)
Date of Signing: 