



REQUEST FOR PROPOSAL (RFP) (For Low-Valued Services)

RFP ST09.2022 Contratação de uma empresa para fornecimento de serviços Instalação de um Quadro Elétrico em São Tomé Príncipe.	DATE: October 6, 2022
	Projecto de Promoção da Exportação do Agronegócio em São Tomé e Príncipe

Dear Sir / Madam:

We kindly request you to submit your Proposal for: **Contratação de uma empresa para fornecimento de serviços Instalação de um Quadro Elétrico em São Tomé Príncipe.**

Please be guided by the form attached hereto as Annex 2, in preparing your Proposal.

Proposals may be submitted on or before **Thursday, October 21, 2022** and via email to the address below: United Nations Development Programme: **BidsSTP@undp.org**.

Your Proposal must be expressed in the **Português**, and valid for a minimum period of **90 days**.

In the course of preparing your Proposal, it shall remain your responsibility to ensure that it reaches the address above on or before the deadline. Proposals that are received by UNDP after the deadline indicated above, for whatever reason, shall not be considered for evaluation. If you are submitting your Proposal by email, kindly ensure that they are signed and in the .pdf format, and free from any virus or corrupted files.

Services proposed shall be reviewed and evaluated based on completeness and compliance of the Proposal and responsiveness with the requirements of the RFP and all other annexes providing details of UNDP requirements.

The Proposal that complies with all of the requirements, meets all the evaluation criteria and offers the best value for money shall be selected and awarded the contract. Any offer that does not meet the requirements shall be rejected.

Any discrepancy between the unit price and the total price shall be re-computed by UNDP, and the unit price shall prevail, and the total price shall be corrected. If the Service Provider does not accept the final price based on UNDP's re-computation and correction of errors, its Proposal will be rejected.

Handwritten signature

No price variation due to escalation, inflation, fluctuation in exchange rates, or any other market factors shall be accepted by UNDP after it has received the Proposal. At the time of Award of Contract or Purchase Order, UNDP reserves the right to vary (increase or decrease) the quantity of services and/or goods, by up to a maximum twenty-five per cent (25%) of the total offer, without any change in the unit price or other terms and conditions.

Any Contract or Purchase Order that will be issued as a result of this RFP shall be subject to the General Terms and Conditions attached hereto. The mere act of submission of a Proposal implies that the Service Provider accepts without question the General Terms and Conditions of UNDP, herein attached as Annex 3.

Please be advised that UNDP is not bound to accept any Proposal, nor award a contract or Purchase Order, nor be responsible for any costs associated with a Service Providers preparation and submission of a Proposal, regardless of the outcome or the manner of conducting the selection process.

UNDP's vendor protest procedure is intended to afford an opportunity to appeal for persons or firms not awarded a Purchase Order or Contract in a competitive procurement process. In the event that you believe you have not been fairly treated, you can find detailed information about vendor protest procedures in the following link:

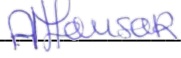
<http://www.undp.org/content/undp/en/home/operations/procurement/business/protest-and-sanctions.html>


UNDP encourages every prospective Service Provider to prevent and avoid conflicts of interest, by disclosing to UNDP if you, or any of your affiliates or personnel, were involved in the preparation of the requirements, design, cost estimates, and other information used in this RFP.

UNDP implements a zero tolerance on fraud and other proscribed practices, and is committed to preventing, identifying and addressing all such acts and practices against UNDP, as well as third parties involved in UNDP activities. UNDP expects its Service Providers to adhere to the UN Supplier Code of Conduct found in this link :

https://www.un.org/Depts/ptd/sites/www.un.org.Depts.ptd/files/files/attachment/page/pdf/unscoc/conduct_english.pdf

Thank you and we look forward to receiving your Proposal.

Issued by: Annelyk Ribeiro: 
Procurement Associate
Date: **Thursday, October 06, 2022**


Approved: Antonia Daio
Assistant Resident Representative Operations
Date: **Thursday, October 06, 2022**

Description of Requirements

Context of the Requirement	Contratação de uma empresa para fornecimento de serviços Instalação de um Quadro Elétrico em São Tomé Príncipe.														
Implementing Partner of UNDP	Secretaria de Estado de Comércio e Indústria.														
Brief Description of the Required Services ¹	O PNUD pretende encontrar um prestador de serviços faça a instalação de um quadro elétrico de uma das empresas beneficiadas pelo seu projeto, com vista a contribuir para o desenvolvimento bem-sucedido das atividades da empresa dentro da sua cadeia de valor. Estes serviços farão parte do projeto "Promoção da Cadeia de Valor do Agronegócio para Exportação em São Tomé e Príncipe", implementado pela Secretaria de Estado de Comércio e Indústria e financiado pelo PNUD, que tem como objetivos aumentar a participação das mulheres e impulsionar o setor do agronegócio no período de recuperação pós-covid em São Tomé e Príncipe (STP).														
List and Description of Expected Outputs to be Delivered	<table><tr><th>N/O</th><th>Entregáveis/Serviços</th><th>% do Pagamento</th></tr><tr><td>1</td><td>Aquando da assinatura do contrato</td><td>20</td></tr><tr><td>2</td><td>Entrega provisória do serviço confirmado pelo beneficiário através de assinatura de documento de receção definitiva.</td><td>50</td></tr><tr><td>3</td><td>Entrega definitiva após verificação in loco, do bom funcionamento do serviço instalado, 1 mês após a entrega provisória e confirmado pelo beneficiário através de assinatura de documento de receção definitiva</td><td>30</td></tr></table>			N/O	Entregáveis/Serviços	% do Pagamento	1	Aquando da assinatura do contrato	20	2	Entrega provisória do serviço confirmado pelo beneficiário através de assinatura de documento de receção definitiva.	50	3	Entrega definitiva após verificação in loco, do bom funcionamento do serviço instalado, 1 mês após a entrega provisória e confirmado pelo beneficiário através de assinatura de documento de receção definitiva	30
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Person to Supervise the Work/Performance of the Service Provider	Secretaria de Estado de Comércio e Indústria														
Frequency of Reporting	Relatório mensal														
Progress Reporting Requirements	Os relatórios precisam ser aprovados pelo supervisor.														

¹ A detailed TOR may be attached if the information listed in this Annex is not sufficient to fully describe the nature of the work and other details of the requirements.

Location of work	<input type="checkbox"/> Exact Address/es: <i>[pls. specify]</i> <input type="checkbox"/> At Contractor's Location/ No edifício da empresa beneficiada.
Expected duration of work	3 meses
Target start date	Com a assinatura do contrato
Latest completion date	No final do terceiro mês.
Travels Expected	N/A
Special Security Requirements	N/A
Facilities to be Provided by UNDP (i.e., must be excluded from Price Proposal)	<input type="checkbox"/> Office space and facilities <input type="checkbox"/> Land Transportation <input type="checkbox"/> Others <i>[pls. specify]</i>
Implementation Schedule indicating breakdown and timing of activities/sub-activities	<input checked="" type="checkbox"/> Required <input type="checkbox"/> Not Required
Names and curriculum vitae of individuals who will be involved in completing the services	<input checked="" type="checkbox"/> Required <input type="checkbox"/> Not Required
Currency of Proposal	<input checked="" type="checkbox"/> United States Dollars <input checked="" type="checkbox"/> Euro <input checked="" type="checkbox"/> Local Currency
Value Added Tax on Price Proposal ²	<input type="checkbox"/> must be inclusive of VAT and other applicable indirect taxes <input checked="" type="checkbox"/> must be exclusive of VAT and other applicable indirect taxes
Validity Period of Proposals (Counting for the last day of submission of quotes)	<input type="checkbox"/> 60 days <input checked="" type="checkbox"/> 90 days <input type="checkbox"/> 120 days

² VAT exemption status varies from one country to another. Pls. check whatever is applicable to the UNDP CO/BU requiring the service.

	In exceptional circumstances, UNDP may request the Proposer to extend the validity of the Proposal beyond what has been initially indicated in this RFP. The Proposal shall then confirm the extension in writing, without any modification whatsoever on the Proposal.																							
Partial Quotes	<input checked="" type="checkbox"/> Not permitted <input type="checkbox"/> Permitted <i>[pls. provide conditions for partial quotes, and ensure that requirements are properly listed to allow partial quotes (e.g., in lots, etc.)]</i>																							
Payment Terms ³	<table border="1"> <thead> <tr> <th>Outputs</th><th>Percentage</th><th>Timing</th><th>Condition for Payment Release</th></tr> </thead> <tbody> <tr> <td></td><td></td><td></td><td rowspan="5"> Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and b) Receipt of invoice from the Service Provider. </td></tr> <tr><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td></tr> <tr><td></td><td></td><td></td></tr> </tbody> </table>	Outputs	Percentage	Timing	Condition for Payment Release				Within thirty (30) days from the date of meeting the following conditions: a) UNDP's written acceptance (i.e., not mere receipt) of the quality of the outputs; and b) Receipt of invoice from the Service Provider.															
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Person(s) to review/inspect/ approve outputs/complete d services and authorize the disbursement of payment	Empresa apoiada no âmbito do projeto Promoção da Cadeia de Valor do Agronegócio para Exportação em São Tomé e Príncipe", implementado pela Secretaria de Estado de Comércio e Indústria.																							
Type of Contract to be Signed	<input type="checkbox"/> Purchase Order <input type="checkbox"/> Institutional Contract <input checked="" type="checkbox"/> Contract for Professional Services <input type="checkbox"/> Long-Term Agreement ⁴ <i>(if LTA will be signed, specify the document that will trigger the call-off. E.g., PO, etc.)</i> <input type="checkbox"/> Other Type of Contract <i>[pls. specify]</i>																							
Criteria for Contract Award	<input type="checkbox"/> Lowest Price Quote among technically responsive offers																							

³ UNDP preference is not to pay any amount in advance upon signing of contract. If the Service Provider strictly requires payment in advance, it will be limited only up to 20% of the total price quoted. For any higher percentage, or any amount advanced exceeding \$30,000, UNDP shall require the Service Provider to submit a bank guarantee or bank cheque payable to UNDP, in the same amount as the payment advanced by UNDP to the Service Provider.

⁴ Minimum of one (1) year period and may be extended up to a maximum of three (3) years subject to satisfactory performance evaluation. This RFP may be used for LTAs if the annual purchases will not exceed \$200,000.00.

	<div><div><input checked="" type="checkbox"/> Highest Combined Score (based on the 70% technical offer and 30% price weight distribution)</div><div><input checked="" type="checkbox"/> Full acceptance of the UNDP Contract General Terms and Conditions (GTC). This is a mandatory criterion and cannot be deleted regardless of the nature of services required. Non-acceptance of the GTC may be grounds for the rejection of the Proposal.</div></div>												
Criteria for the Assessment of Proposal	<div><div>Technical Proposal (70%)</div><table><tr><th>Criteria</th><th>Maximum Score %</th></tr><tr><td>Experiência de pelo menos 10 anos na montagem de quadros elétricos industriais complexos.</td><td>15</td></tr><tr><td>Experiência de pelo menos 8 anos em instalações elétricas em contextos semelhantes a São Tomé e Príncipe (clima tropical extremo).</td><td>8</td></tr><tr><td>Adequação da proposta às necessidades solicitadas pelo cliente, particularmente:<ul style="list-style-type: none">• Quadro em poliéster reforçado.• Existência de 3 entradas que garantem o corte e proteção definido: por exemplo, entrada da rede deverá ter uma proteção através de disjuntor ou fusível mínimo de 400A, e um corte através de um contactor com mínimo de 450A.• Capacidade dos 2 barramentos, mínimo 250A assim como o interbarras.• Existência de 3 saídas para iluminação exterior com relógio ou fotocélula.• Número de saídas e a capacidade das mesmas deve estar conforme as especificações técnicas.• Dimensionamento do quadro conforme as especificações técnicas.• O esquema deve incluir a dimensão dos cabos e estar conforme as especificações.• 2 modos de funcionamento do quadro, conforme descrito nas especificações técnicas.</td><td>35</td></tr><tr><td>Capacidade de comunicar em Português</td><td>5</td></tr><tr><td>Duração máxima dos trabalhos (maior pontuação a menor prazo de entrega)</td><td>7</td></tr></table></div>	Criteria	Maximum Score %	Experiência de pelo menos 10 anos na montagem de quadros elétricos industriais complexos.	15	Experiência de pelo menos 8 anos em instalações elétricas em contextos semelhantes a São Tomé e Príncipe (clima tropical extremo).	8	Adequação da proposta às necessidades solicitadas pelo cliente, particularmente: <ul style="list-style-type: none">• Quadro em poliéster reforçado.• Existência de 3 entradas que garantem o corte e proteção definido: por exemplo, entrada da rede deverá ter uma proteção através de disjuntor ou fusível mínimo de 400A, e um corte através de um contactor com mínimo de 450A.• Capacidade dos 2 barramentos, mínimo 250A assim como o interbarras.• Existência de 3 saídas para iluminação exterior com relógio ou fotocélula.• Número de saídas e a capacidade das mesmas deve estar conforme as especificações técnicas.• Dimensionamento do quadro conforme as especificações técnicas.• O esquema deve incluir a dimensão dos cabos e estar conforme as especificações.• 2 modos de funcionamento do quadro, conforme descrito nas especificações técnicas.	35	Capacidade de comunicar em Português	5	Duração máxima dos trabalhos (maior pontuação a menor prazo de entrega)	7
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	<p><u>Financial Proposal (30%)</u></p> <p>To be computed as a ratio of the Proposal's offer to the lowest price among the proposals received by UNDP.</p>
UNDP will award the contract to:	<p><input checked="" type="checkbox"/> One and only one Service Provider</p> <p><input type="checkbox"/> One or more Service Providers, depending on the following factors: <i>[Clarify fully how and why will this be achieved. Please do not choose this option without indicating the parameters for awarding to multiple Service Providers]</i></p>
Contract General Terms and Conditions ⁵	<p><input checked="" type="checkbox"/> General Terms and Conditions for contracts (goods and/or services)</p> <p><input type="checkbox"/> General Terms and Conditions for de minimis contracts (services only, less than \$50,000)</p> <p>Applicable Terms and Conditions are available at: http://www.undp.org/content/undp/en/home/procurement/business/how-we-buy.html</p>
Annexes to this RFP ⁶	<p><input checked="" type="checkbox"/> Form for Submission of Proposal (Annex 2)</p> <p><input checked="" type="checkbox"/> Detailed TOR <i>[optional if this form has been accomplished comprehensively]</i></p> <p><input type="checkbox"/> Others⁷ <i>[pls. specify]</i></p>
Contact Person for Inquiries (Written inquiries only) ⁸	<p>procurement.st@undp.org.</p> <p>Any delay in UNDP's response shall be not used as a reason for extending the deadline for submission, unless UNDP determines that such an extension is necessary and communicates a new deadline to the Proposers.</p>
Other Information <i>[pls. specify]</i>	N/A

⁵ Service Providers are alerted that non-acceptance of the terms of the General Terms and Conditions (GTC) may be grounds for disqualification from this procurement process.

⁶ Where the information is available in the web, a URL for the information may simply be provided.

⁷ A more detailed Terms of Reference in addition to the contents of this RFP may be attached hereto.

⁸ This contact person and address is officially designated by UNDP. If inquiries are sent to other person/s or address/es, even if they are UNDP staff, UNDP shall have no obligation to respond nor can UNDP confirm that the query was received.

FORM FOR SUBMITTING SERVICE PROVIDER'S PROPOSAL⁹

(This Form must be submitted only using the Service Provider's Official Letterhead/Stationery¹⁰)

[insert: Location]

[insert: Date]

To: [insert: Name and Address of UNDP focal point]

Dear Sir/Madam:

We, the undersigned, hereby offer to render the following services to UNDP in conformity with the requirements defined in the RFP dated [specify date], and all of its attachments, as well as the provisions of the UNDP General Contract Terms and Conditions :

A. Qualifications of the Service Provider

The Service Provider must describe and explain how and why they are the best entity that can deliver the requirements of UNDP by indicating the following :

- a) Profile – describing the nature of business, field of expertise, licenses, certifications, accreditations;*
- b) Business Licenses – Registration Papers, Tax Payment Certification, etc.*
- c) Latest Audited Financial Statement – income statement and balance sheet to indicate its financial stability, liquidity, credit standing, and market reputation, etc. ;*
- d) Track Record – list of clients for similar services as those required by UNDP, indicating description of contract scope, contract duration, contract value, contract references;*
- e) Certificates and Accreditation – including Quality Certificates, Patent Registrations, Environmental Sustainability Certificates, etc.*
- f) Written Self-Declaration that the company is not in the UN Security Council 1267/1989 List, UN Procurement Division List or Other UN Ineligibility List.*

B. Proposed Methodology for the Completion of Services

The Service Provider must describe how it will address/deliver the demands of the RFP; providing a detailed description of the essential performance characteristics, reporting conditions and quality assurance mechanisms that will be put in place, while demonstrating that the proposed methodology will be appropriate to the local conditions and context of the work.

⁹ This serves as a guide to the Service Provider in preparing the Proposal.

¹⁰ Official Letterhead/Stationery must indicate contact details – addresses, email, phone and fax numbers – for verification purposes

C. Qualifications of Key Personnel

If required by the RFP, the Service Provider must provide :

- a) Names and qualifications of the key personnel that will perform the services indicating who is Team Leader, who are supporting, etc.;
- b) CVs demonstrating qualifications must be submitted if required by the RFP; and
- c) Written confirmation from each personnel that they are available for the entire duration of the contract.

D. Cost Breakdown per Deliverable*

	Deliverables <i>[list them as referred to in the RFP]</i>	Percentage of Total Price <i>(Weight for payment)</i>	Price <i>(Lump Sum, All Inclusive)</i>
1	Deliverable 1		
2	Deliverable 2		
3		
	Total	100%	

**This shall be the basis of the payment tranches*

E. Cost Breakdown by Cost Component [This is only an Example]:

Description of Activity	Remuneration per Unit of Time	Total Period of Engagement	No. of Personnel	Total Rate
I. Personnel Services				
1. Services from Home Office				
a. Expertise 1				
b. Expertise 2				
2. Services from Field Offices				
a . Expertise 1				
b. Expertise 2				
3. Services from Overseas				
a. Expertise 1				
b. Expertise 2				
II. Out of Pocket Expenses				
1. Travel Costs				
2. Daily Allowance				
3. Communications				
4. Reproduction				
5. Equipment Lease				
6. Others				
III. Other Related Costs				

*[Name and Signature of the Service Provider's
Authorized Person]*

[Designation]

[Date]